((91.3))WYSO

our community. our nation. our world.



### Connect with the Most Influential Radio Audience in the Miami Valley



# The WYSO Difference

Underwriting on WYSO provides you with access to the

- Most Influential
- Highly-Educated
- Affluent

Radio Audience in the Miami Valley. WYSO listeners look to 91.3 WYSO as a reliable source of news, information, and entertainment.

We are a public radio station made up of thousands of diverse listeners coming together in a shared community with unparalleled loyalty to the station and its unique programming, a level of loyalty that no other local

#### INFLUENTIALS

The WYSO audience is more likely to be influential. Audience data provider Mediamark defines an "influential" as one who participates in three or more public activities that demonstrate uncommon engagement with their community (for instance, serving on a committee, participating in fund raising, or writing something that has been published).

A large body of research suggests that influentials are significantly more likely than other Americans to drive social trends, influence mass opinion, and create word of mouth for ideas and products.

NPR listeners are nearly THREE TIMES more likely than the average adult to be an influential. Indeed, NPR reaches one of the highest concentrations of key community

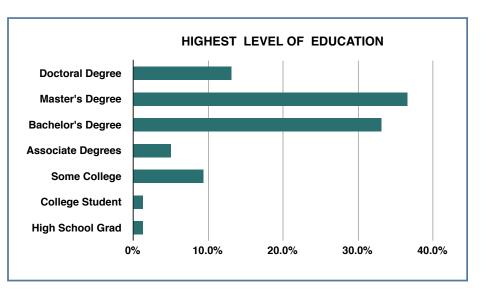


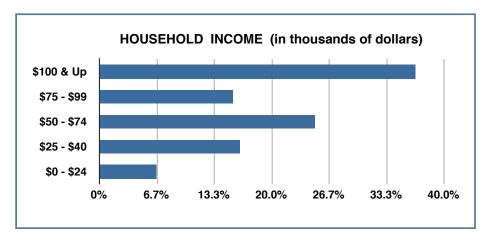
# The WYSO Audience

According to the 2014 WYSO Listener Survey ONE HALF of respondents have Master's or Doctoral degrees.

More than ONE THIRD have a household income of \$100,000 or more.

Compare WYSO's audience to any other medium in the area. Underwriting on WYSO reaches the most affluent, highly-educated, and influential audience in the Greater Dayton Region.





65,000 – 70,000 weekly listeners with a potential audience of more than one million.

We reach NINE counties in Southwest Ohio.

According to Nielsen<sup>\*</sup> WYSO is the #1 station in the Greater Dayton market for time spent listening and the most listened-to news/talk station during afternoon drivetime.

- We are growing in listenership
- Our audience listens longer
- Our listeners are loyal

We are consistently a Top 10 station among 35 – 54 year-old listeners.

# **Marketing Opportunities**

UNDERWRITING, the public radio form of advertising, places your business, product or service in a unique position by clearly separating your brand from the clutter inherent in other forms of advertising and media.

#### How does it work?

We provide Broadcast Announcements:

- 20 seconds in length
- Voiced by station talent
- Written in an objective style that listeners expect and appreciate

There is an average of just 4 minutes of underwriting per hour on WYSO.

On commercial radio advertising segments can be as long as 20 minutes.

In the clutter-free environment of WYSO your message stands out and triggers action.

85% of listeners have taken direct action as a result of a public radio sponsorship.

#### Take Your Business Public With WYSO

To get your message on the air, please contact:

### Luke Dennis

Development Director Idennis@wyso.org / 937-769-1379



# **Satisfied Clients**



"We find WYSO to be great business. At Wright-Patt Credit Union, our members demand we earn a return on our investment of their dollars. And with WYSO, we can point directly to business results from our investment in local public radio. I know it's a cliché to say win-win, but that's exactly what we have with WYSO."

– Doug Fecher, President, Wright-Patt Credit Union

"We have come across people in our business dealings that say, 'Hey, I heard Garrigan's on WYSO this morning! I didn't' know you advertised. I didn't know you listened to that station.' And then we find that it's a good way to quickly establish rapport – there's an instant trust with that name recognition."





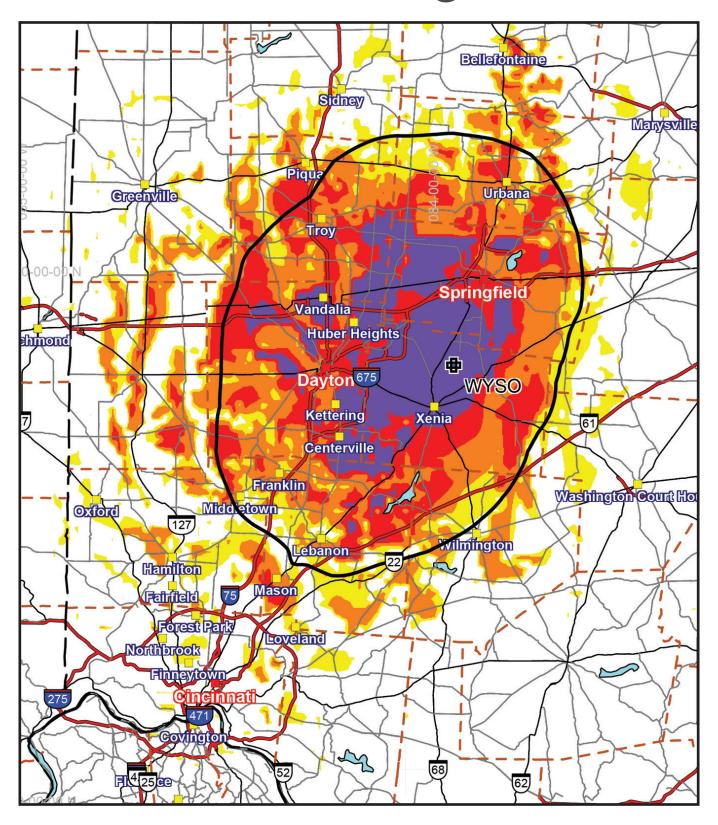
– Julie Garrigan, CEO of Garrigan's, office supplies distributor, Springfield

"WYSO is instrumental in helping the Greene County Public Library ensure that our community knows about our offerings. Thanks to WYSO, Greene County Public Library has top-of-mind awareness with 70,000 WYSO listeners each day."

– Karl Colon, Director, Greene County Public Library



### WYSO Coverage Area



#### ((91.3WYSO)) Program Schedule MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY SATURDAY SUNDAY 5:00am 5:00am **BBC World Service** 5:30am 6:00am Alternative 6:00am Radio **Rise When the** 6:30am Morning Edition from NPR (featuring local news, weather and traffic) **Rooster Crows** 7:00am **Book Nook** 7:00am 7:30am 8:00am 8:00am 8:30am Weekend Edition 9:00am 9:00am **BBC News Hour** 9:30am WYSO 10:00am **Car Talk** Weekend 10:00am **Book Nook On Point** 11:00am Wait Wait Don't Wait Wait 11:00am Don't Tell Me Tell Me 11:30am Noon This American You Bet Your Noon Life Garden 12:30pm The Splendid 1:00pm Excursions with Niki Dakota Studio 360 1:00pm Table 1:30pm The Moth Selected 2:00pm 2:00pm **Radio Hour** Shorts 2:30pm **TED Radio** 3:00pm 3:00pm Fresh Air with Terry Gross Radiolab Hour 3:30pm 4:00pm Documentary On the Media 4:00pm Hour 4:30pm All Things Considered from NPR (featuring local news, weather and traffic) 5:00pm 5:00pm All Things Considered 5:30pm 6:00pm 6:00pm The Dear American Marketplace **Green Place** Routes 7:00pm **PRI's The World** 7:00pm 7:30pm 8:00pm 8:00pm Around the 8:30pm **Down Home** Jazz Night Fringe with Bluegrass 9:00pm Hall of Fame **Rev Cool** Kaleidoscope Alpha Rhythms 9:00pm Jazz Forward Blues 9:30pm 10:00pm 10:00pm NPR Jazz 10:30pm Behind the The Midnight 11:00pm Groove Ramble **TED Radio** Selected The Moth Snap 11:00pm Radiolab Hour Shorts **Radio Hour** Judgment 11:30pm Snap Midnight **Fresh Air with Terry Gross** Midnight Judgment The Midnight 12.30am Special 1:00am 1:00am 1:30am 2:00am -2:00am -5:00am 5:00am **BBC World Service** Locally produced programming