

**WXPR Public Radio 91.7**  
**Profit & Loss Budget Performance**

September 2016

	<u>Sep 16</u>	<u>Budget</u>	<u>Oct '15 - Sep 16</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>410 - Community Support</b>					
410-1 - Membership Income	14,748.65	10,000.00	306,825.30	300,000.00	300,000.00
410-2 - Underwriting Income	8,327.00	9,200.00	96,333.90	110,000.00	110,000.00
<b>Total 410 - Community Support</b>	<u>23,075.65</u>	<u>19,200.00</u>	<u>403,159.20</u>	<u>410,000.00</u>	<u>410,000.00</u>
<b>420 - Grants</b>					
420-1 - CPB					
420-12 - CSG	0.00	0.00	73,791.00	73,791.00	73,791.00
420-13 - NPPAG	0.00		25,833.00	25,833.00	25,833.00
<b>Total 420-1 - CPB</b>	<u>0.00</u>	<u>0.00</u>	<u>99,624.00</u>	<u>99,624.00</u>	<u>99,624.00</u>
420-3 - Grants - Other					
420-32 - CPB - Rural Support Grant	0.00		24,384.00	24,384.00	24,384.00
420-3 - Grants - Other - Other	0.00		4,300.00	18,000.00	18,000.00
<b>Total 420-3 - Grants - Other</b>	<u>0.00</u>	<u>0.00</u>	<u>28,684.00</u>	<u>42,384.00</u>	<u>42,384.00</u>
<b>Total 420 - Grants</b>	<u>0.00</u>	<u>0.00</u>	<u>128,308.00</u>	<u>142,008.00</u>	<u>142,008.00</u>
<b>430 - Special Events (Taxable Income)</b>					
430-1 - Fall Auction	0.00		21,071.00	9,000.00	9,000.00
430-2 - Concert Series	0.00		7,020.00	7,000.00	7,000.00
430-4 - White Pine Room	0.00		157.50		
430-8 - Sales of Premiums	0.00	17.00	10.00	200.00	200.00
430-9 - Special Events - Other	80.00	83.33	2,245.00	1,000.00	1,000.00
<b>Total 430 - Special Events (Taxable Income)</b>	<u>80.00</u>	<u>100.33</u>	<u>30,503.50</u>	<u>17,200.00</u>	<u>17,200.00</u>
<b>440 - Lease</b>					
440-2 - Oneida County Emergency Lease	750.00	750.00	9,000.00	9,000.00	9,000.00
440-4 - WAOW/WYOW Lease	1,187.23	1,187.00	14,246.76	14,245.00	14,245.00
440-5 - WLSL/STL Lease	648.75	583.00	7,595.00	7,000.00	7,000.00
440-6 - Lease - King Street Wireless	972.40	925.00	11,437.30	11,100.00	11,100.00
440-8 - Lease - WI Public Radio	918.00	918.00	11,016.00	11,016.00	11,016.00
<b>Total 440 - Lease</b>	<u>4,476.38</u>	<u>4,363.00</u>	<u>53,295.06</u>	<u>52,361.00</u>	<u>52,361.00</u>
<b>460 - Miscellaneous Income</b>					
460-1 - Miscellaneous Other	20.00	21.00	974.36	250.00	250.00

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460 · Miscellaneous Income - Other	0.00		150.96	0.00	0.00
<b>Total 460 · Miscellaneous Income</b>	<b>20.00</b>	<b>21.00</b>	<b>1,125.32</b>	<b>250.00</b>	<b>250.00</b>
<b>480 · Investment Income</b>					
480-1 · Interest Income	73.22	25.00	228.89	300.00	300.00
480-2 · Dividend Income/Investment	0.00		90.42		
<b>Total 480 · Investment Income</b>	<b>73.22</b>	<b>25.00</b>	<b>319.31</b>	<b>300.00</b>	<b>300.00</b>
<b>Total Income</b>	<b>27,725.25</b>	<b>23,709.33</b>	<b>616,710.39</b>	<b>622,119.00</b>	<b>622,119.00</b>
<b>Expense</b>					
<b>600 · Fixed Expenses</b>					
<b>601 · Wages &amp; Salaries</b>					
601-1 · PT	361.13	1,458.00	10,408.92	17,500.00	17,500.00
601-12 · CFNCW - Development	3,298.76		39,703.37		
601-2 · Intern Staff	0.00	367.00	2,500.00	4,400.00	4,400.00
601-3 · FT General Admin	6,617.78		83,470.37		
601-4 · FT Dev/Underwriting	1,766.82		22,326.79		
601-5 · FT Fund Raising	706.72		8,730.64		
601-6 · FT Promo/Info	2,466.16		30,468.92		
601-7 · FT Program/Product	7,200.86		69,565.52		
601-8 · CFE Reporter	2,583.34		30,790.05		
601 · Wages & Salaries - Other	304.50	25,392.00	304.50	304,704.00	304,704.00
<b>Total 601 · Wages &amp; Salaries</b>	<b>25,306.07</b>	<b>27,217.00</b>	<b>298,269.08</b>	<b>326,604.00</b>	<b>326,604.00</b>
<b>602 · Employee Benefits</b>					
<b>602-81 · HSA</b>					
602-813 · General Admin	100.00	100.00	1,200.00	1,200.00	1,200.00
602-817 · Program/Product	300.00		300.00	0.00	0.00
602-818 · CFE Reporter	100.00	100.00	1,400.00	1,200.00	1,200.00
<b>Total 602-81 · HSA</b>	<b>500.00</b>	<b>200.00</b>	<b>2,900.00</b>	<b>2,400.00</b>	<b>2,400.00</b>
<b>602-82 · Health Insurance</b>					
602-823 · General Admin	826.87	789.96	9,848.62	9,479.52	9,479.52
602-827 · Program/Product	357.62		1,430.48	0.00	0.00
602-828 · CFE Reporter	357.62	341.66	4,259.52	4,099.92	4,099.92
<b>Total 602-82 · Health Insurance</b>	<b>1,542.11</b>	<b>1,131.62</b>	<b>15,538.62</b>	<b>13,579.44</b>	<b>13,579.44</b>

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<b>602-83 - Life Insurance</b>					
602-833 - General Admin	0.00	30.20	725.00	362.40	362.40
602-834 - Dev/Underwriting	0.00	5.41	129.93	64.92	64.92
602-835 - Fund Raising	0.00	5.12	123.00	61.44	61.44
602-837 - Program/Product	1,026.00	42.75	1,026.00	513.00	513.00
602-838 - CFE Reporter	0.00		99.00	0.00	0.00
602-83 - Life Insurance - Other	-87.66		-1,133.40		
<b>Total 602-83 - Life Insurance</b>	<u>938.34</u>	<u>83.48</u>	<u>969.53</u>	<u>1,001.76</u>	<u>1,001.76</u>
<b>602-84 - Disability Insurance</b>					
602-843 - General Admin	183.39	91.70	2,200.68	1,100.40	1,100.40
602-844 - Dev/Underwriting	29.65	14.82	355.80	177.84	177.84
602-845 - Fund Raising	33.37	13.84	360.68	166.08	166.08
602-847 - Program/Product	195.08	54.29	1,389.46	651.48	651.48
602-848 - CFE Reporter	38.18		419.98	0.00	0.00
602-84 - Disability Insurance - Other	-207.41		-2,208.98		
<b>Total 602-84 - Disability Insurance</b>	<u>272.26</u>	<u>174.65</u>	<u>2,517.62</u>	<u>2,095.80</u>	<u>2,095.80</u>
<b>602-85 - IRA</b>					
602-853 - Gneral Admin	145.76	132.50	1,702.03	1,590.00	1,590.00
602-854 - Dev/Underwriting	106.00	106.00	1,272.00	1,272.00	1,272.00
602-855 - Fund Raising	105.56	100.00	1,250.04	1,200.00	1,200.00
602-859 - CFNCW - Development	98.96	94.25	1,157.36	1,131.00	1,131.00
<b>Total 602-85 - IRA</b>	<u>456.28</u>	<u>432.75</u>	<u>5,381.43</u>	<u>5,193.00</u>	<u>5,193.00</u>
<b>Total 602 - Employee Benefits</b>	3,708.99	2,022.50	27,307.20	24,270.00	24,270.00
<b>603 - Payroll Taxes</b>	1,913.36	1,917.00	22,370.63	23,000.00	23,000.00
<b>610 - Programming</b>					
610-10 - Freelance News Producer	1,079.02	500.00	5,219.02	6,000.00	6,000.00
610-3 - PRX Program	0.00	0.00	4,500.00	4,320.00	4,320.00
610-4 - NPR Programming	0.00	0.00	38,796.84	38,800.00	38,800.00
610-5 - NPR Interconnect	0.00		8,953.00	8,683.00	8,683.00
610-6 - NPR Dues	0.00		12,900.00	12,600.00	12,600.00
610-7 - APM Program	564.68	611.00	7,114.34	7,335.00	7,335.00
610-8 - APM Service	479.25	465.00	5,611.82	5,584.00	5,584.00

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610-9 · Other Programming Fees	527.25	583.00	4,027.75	7,000.00	7,000.00
<b>Total 610 · Programming</b>	<u>2,650.20</u>	<u>2,159.00</u>	<u>87,122.77</u>	<u>90,322.00</u>	<u>90,322.00</u>
<b>620 · Utilities</b>					
620-1 · Station					
620-11 · Electricity	718.23	917.00	8,546.96	11,000.00	11,000.00
620-12 · Water & Sewer	0.00	0.00	788.95	1,000.00	1,000.00
<b>Total 620-1 · Station</b>	<u>718.23</u>	<u>917.00</u>	<u>9,335.91</u>	<u>12,000.00</u>	<u>12,000.00</u>
620-2 · XMTR	990.78	1,583.00	19,539.59	19,000.00	19,000.00
620-3 · Housekeeping Supply & Service	225.00	167.00	2,280.86	2,000.00	2,000.00
620-4 · Transmitter Bldg Maintenance	0.00		355.00		
620-5 · Physical Plant Maint	177.04	908.00	17,313.24	10,900.00	10,900.00
<b>Total 620 · Utilities</b>	<u>2,111.05</u>	<u>3,575.00</u>	<u>48,824.60</u>	<u>43,900.00</u>	<u>43,900.00</u>
<b>631 · NFCB Membership</b>					
631-6 · NFCB Membership G Adm	0.00	0.00	4,455.00	4,200.00	4,200.00
<b>Total 631 · NFCB Membership</b>	<u>0.00</u>	<u>0.00</u>	<u>4,455.00</u>	<u>4,200.00</u>	<u>4,200.00</u>
632 · Streaming/Web Maintenance	245.00	333.00	5,208.78	4,000.00	4,000.00
<b>633 · Insurances</b>					
633-1 · Bldg & Property Insurance	0.00		8,535.00	8,300.00	8,300.00
<b>Total 633 · Insurances</b>	<u>0.00</u>		<u>8,535.00</u>	<u>8,300.00</u>	<u>8,300.00</u>
634 · T-1 Line Expense	359.00	358.00	4,308.00	4,300.00	4,300.00
<b>635 · Telephone Expense</b>					
635-3 · General Admin	117.01		1,404.06		
635-4 · Dev/Underwriting	116.98		1,403.87		
635-5 · Fund Raising	116.98		1,403.87		
635-7 · Program/Product	131.18		1,679.28		
635-8 · Bdcst	0.00		715.21		
635 · Telephone Expense - Other	0.00	650.00	0.00	7,800.00	7,800.00
<b>Total 635 · Telephone Expense</b>	<u>482.15</u>	<u>650.00</u>	<u>6,606.29</u>	<u>7,800.00</u>	<u>7,800.00</u>
636 · DSL Expense	237.38	240.00	2,848.56	2,880.00	2,880.00
637 · Directors Insurance	0.00	2,030.00	1,352.00	2,030.00	2,030.00
638 · Audit Expense G Adm	0.00	0.00	7,325.00	8,000.00	8,000.00
639 · Outside Bookkeeper	265.00	292.00	3,691.70	3,500.00	3,500.00

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<b>Total 600 - Fixed Expenses</b>	37,278.20	40,793.50	528,224.61	553,106.00	553,106.00
<b>700 - Variable Expenses</b>					
<b>710 - Seminars/Conferences</b>					
701-3 - General Admin	68.20		4,276.18		
701-4 - Dev/Underwriting	0.00		2,249.55		
701-6 - Program/Product	0.00		1,641.40		
710 - Seminars/Conferences - Other	0.00	0.00	0.00	8,000.00	8,000.00
<b>Total 710 - Seminars/Conferences</b>	<u>68.20</u>	<u>0.00</u>	<u>8,167.13</u>	<u>8,000.00</u>	<u>8,000.00</u>
<b>715 - Travel/Mileage</b>					
715-3 - General Admin	419.00		1,427.00		
715-4 - Marketing	0.00		173.50		
715-5 - Fund Raising	0.00		45.00		
715-7 - Program/Product	91.00		2,459.25		
715-8 - CFNCW-Development	349.00		2,586.50		
715 - Travel/Mileage - Other	0.00	500.00	0.00	6,000.00	6,000.00
<b>Total 715 - Travel/Mileage</b>	<u>859.00</u>	<u>500.00</u>	<u>6,691.25</u>	<u>6,000.00</u>	<u>6,000.00</u>
<b>720 - Consultants</b>					
720-2 - News/Wheeler & Weather P-P	190.00	191.00	2,280.00	2,300.00	2,300.00
720-4 - Contract Engineering Cost	0.00	417.00	890.00	5,000.00	5,000.00
720-5 - Consultant Fees/Gen Adm.	220.00	192.00	1,510.00	2,300.00	2,300.00
<b>Total 720 - Consultants</b>	<u>410.00</u>	<u>800.00</u>	<u>4,680.00</u>	<u>9,600.00</u>	<u>9,600.00</u>
<b>730 - Equipment/Repair</b>					
730-1 - Translator Expense/I&W	894.66	792.00	3,936.50	9,500.00	9,500.00
730-2 - Brdcstg Equip Maintenance	544.16	1,083.00	4,630.63	13,000.00	13,000.00
730-3 - Equipment Expense	0.00		1,405.46	0.00	0.00
<b>Total 730 - Equipment/Repair</b>	<u>1,438.82</u>	<u>1,875.00</u>	<u>9,972.59</u>	<u>22,500.00</u>	<u>22,500.00</u>
<b>740 - Office</b>					
<b>740-2 - Postage &amp; Meter Expense</b>					
740-23 - General Admin	0.00		1,110.96		
740-25 - Fund Raising	1,888.63		8,155.32		
740-27 - Program/Product	0.00		14.45		
740-2 - Postage & Meter Expense - Other	0.00	750.00	0.00	9,000.00	9,000.00

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<b>Total 740-2 · Postage &amp; Meter Expense</b>	1,888.63	750.00	9,280.73	9,000.00	9,000.00
<b>740-3 · Office Equipment Repairs</b>	0.00	42.00	307.95	500.00	500.00
<b>740-4 · Office Supplies</b>					
<b>740-43 · General Admin</b>	187.00		691.07		
<b>740-44 · Dev/Underwriting</b>	37.97		262.46		
<b>740-45 · Fundraisers</b>	0.00		307.36		
<b>740-47 · Program/Product</b>	0.00		15.12		
<b>740-4 · Office Supplies - Other</b>	0.00	250.00	57.20	3,000.00	3,000.00
<b>Total 740-4 · Office Supplies</b>	<u>224.97</u>	<u>250.00</u>	<u>1,333.21</u>	<u>3,000.00</u>	<u>3,000.00</u>
<b>Total 740 · Office</b>	2,113.60	1,042.00	10,921.89	12,500.00	12,500.00
<b>750 · Computer Software Support/Servi</b>					
<b>750-5 · Fund Raising</b>	0.00		850.00		
<b>750-7 · Program/Product</b>	384.00		2,608.40		
<b>750 · Computer Software Support/Servi - Other</b>	0.00	417.00	0.00	5,000.00	5,000.00
<b>Total 750 · Computer Software Support/Servi</b>	<u>384.00</u>	<u>417.00</u>	<u>3,458.40</u>	<u>5,000.00</u>	<u>5,000.00</u>
<b>751 · Freight &amp; Shipping</b>	14.45	17.00	60.05	200.00	200.00
<b>752 · Printing Expense</b>					
<b>752-3 · Gen Admin</b>	0.00		1,800.31		
<b>752-4 · Dev/Underwriting</b>	0.00		931.54		
<b>752-5 · Fund Raising</b>	1,394.22		7,766.34		
<b>752-7 · Program/Product</b>	0.00		162.00		
<b>752 · Printing Expense - Other</b>	0.00	750.00	0.00	9,000.00	9,000.00
<b>Total 752 · Printing Expense</b>	<u>1,394.22</u>	<u>750.00</u>	<u>10,660.19</u>	<u>9,000.00</u>	<u>9,000.00</u>
<b>753 · Advertising/Marketing</b>					
<b>753-1 · Program Guide</b>					
<b>753-12 · Printing Promo-Info</b>	0.00		54.00		
<b>Total 753-1 · Program Guide</b>	<u>0.00</u>		<u>54.00</u>	0.00	0.00
<b>753-2 · Advertising/Marketing</b>	567.68		2,722.81		
<b>753 · Advertising/Marketing - Other</b>	0.00	292.00	0.00	3,500.00	3,500.00
<b>Total 753 · Advertising/Marketing</b>	<u>567.68</u>	<u>292.00</u>	<u>2,776.81</u>	<u>3,500.00</u>	<u>3,500.00</u>
<b>760 · Special Events Expense</b>					
<b>760-1 · White Pine Room</b>	0.00	167.00	300.00	2,000.00	2,000.00

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760-2 · Appreciation Events	0.00	300.00	2,284.13	3,600.00	3,600.00
760-3 · Concert Series	0.00	0.00	7,335.53	7,000.00	7,000.00
760-5 · Fall Auction Expense	0.00		1,099.22	2,000.00	2,000.00
760-6 · Special Events - Other	578.50	25.00	878.50	300.00	300.00
<b>Total 760 · Special Events Expense</b>	<u>578.50</u>	<u>492.00</u>	<u>11,897.38</u>	<u>14,900.00</u>	<u>14,900.00</u>
<b>770 · Membership Dues</b>					
770-1 · Membership Dues G Adm	219.50		3,575.50		
770 · Membership Dues - Other	0.00	250.00	0.00	3,000.00	3,000.00
<b>Total 770 · Membership Dues</b>	<u>219.50</u>	<u>250.00</u>	<u>3,575.50</u>	<u>3,000.00</u>	<u>3,000.00</u>
<b>780 · Miscellaneous Expenses</b>					
780-1 · Bank SC & Credit Card Fees	264.89	583.00	6,898.05	7,000.00	7,000.00
780-3 · Sales Tax Expense	0.00	125.00	1,595.94	1,500.00	1,500.00
780-4 · Subscriptions G Adm	89.00	58.00	251.00	700.00	700.00
780-5 · Premium Expense F-R	0.00	0.00	3,986.55	6,000.00	6,000.00
780-6 · Tax on Non-Business Income	0.00	167.00	80.00	2,000.00	2,000.00
780-7 · Discretionary Fund G Adm	767.29	333.00	6,755.19	4,000.00	4,000.00
780-8 · BOD Discretionary Fund	59.94	41.00	347.94	500.00	500.00
<b>Total 780 · Miscellaneous Expenses</b>	<u>1,181.12</u>	<u>1,307.00</u>	<u>19,914.67</u>	<u>21,700.00</u>	<u>21,700.00</u>
<b>Total 700 · Variable Expenses</b>	<u>9,229.09</u>	<u>7,742.00</u>	<u>92,775.86</u>	<u>115,900.00</u>	<u>115,900.00</u>
<b>Total Expense</b>	<u>46,507.29</u>	<u>48,535.50</u>	<u>621,000.47</u>	<u>669,006.00</u>	<u>669,006.00</u>
<b>Net Ordinary Income</b>	-18,782.04	-24,826.17	-4,290.08	-46,887.00	-46,887.00
<b>Other Income/Expense</b>					
<b>Other Income</b>					
809-0 · Mission/Endowment Income	0.00		16,500.00	16,500.00	16,500.00
835-1 · HTF Campaign Income-Restricted	0.00	0.00	1,100.00	1,100.00	1,100.00
<b>Total Other Income</b>	<u>0.00</u>	<u>0.00</u>	<u>17,600.00</u>	<u>17,600.00</u>	<u>17,600.00</u>
<b>Other Expense</b>					
912-0 · Interest Expense	0.00		0.58		
950-0 · Misc Expense	-0.01		9.99		
<b>Total Other Expense</b>	<u>-0.01</u>		<u>10.57</u>		
<b>Net Other Income</b>	<u>0.01</u>	<u>0.00</u>	<u>17,589.43</u>	<u>17,600.00</u>	<u>17,600.00</u>
<b>Net Income</b>	<u>-18,782.03</u>	<u>-24,826.17</u>	<u>13,299.35</u>	<u>-29,287.00</u>	<u>-29,287.00</u>