

**WXPR Public Radio 91.7**  
**Profit & Loss Budget Performance**

September 2017

	<u>Sep 17</u>	<u>Budget</u>	<u>Oct '16 - Sep 17</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>410 - Community Support</b>					
410-1 - Membership Income	9,712.29	10,000.00	287,883.03	300,000.00	300,000.00
410-2 - Underwriting Income	7,831.50	8,300.00	89,269.50	100,000.00	100,000.00
<b>Total 410 - Community Support</b>	<u>17,543.79</u>	<u>18,300.00</u>	<u>377,152.53</u>	<u>400,000.00</u>	<u>400,000.00</u>
<b>420 - Grants</b>					
<b>420-1 - CPB</b>					
420-12 - CSG	0.00	0.00	75,671.00	75,671.00	75,671.00
420-13 - NPPAG	0.00	0.00	26,684.00	26,684.00	26,684.00
<b>Total 420-1 - CPB</b>	<u>0.00</u>	<u>0.00</u>	<u>102,355.00</u>	<u>102,355.00</u>	<u>102,355.00</u>
<b>420-3 - Grants - Other</b>					
420-32 - CPB - Rural Support Grant	0.00		23,738.00	23,738.00	23,738.00
420-3 - Grants - Other - Other	0.00	0.00	4,100.00	5,000.00	5,000.00
<b>Total 420-3 - Grants - Other</b>	<u>0.00</u>	<u>0.00</u>	<u>27,838.00</u>	<u>28,738.00</u>	<u>28,738.00</u>
<b>Total 420 - Grants</b>	<u>0.00</u>	<u>0.00</u>	<u>130,193.00</u>	<u>131,093.00</u>	<u>131,093.00</u>
<b>430 - Special Events (Taxable Income)</b>					
430-1 - Fall Auction	0.00	0.00	25,230.00	15,000.00	15,000.00
430-2 - Concert Series	2,419.00	0.00	15,391.00	7,000.00	7,000.00
430-8 - Sales of Premiums	0.00	17.00	0.00	200.00	200.00
<b>430-9 - Special Events - Other</b>					
430-91 - Blues Cruise	0.00		2,765.00		
430-92 - Ali Paris	0.00		3,000.00		
430-93 - Raffle	370.00		1,315.00		
430-9 - Special Events - Other - Other	0.00	85.00	0.00	1,000.00	1,000.00
<b>Total 430-9 - Special Events - Other</b>	<u>370.00</u>	<u>85.00</u>	<u>7,080.00</u>	<u>1,000.00</u>	<u>1,000.00</u>
<b>Total 430 - Special Events (Taxable Income)</b>	<u>2,789.00</u>	<u>102.00</u>	<u>47,701.00</u>	<u>23,200.00</u>	<u>23,200.00</u>
<b>440 - Lease</b>					
440-2 - Oneida County Emergency Lease	750.00	750.00	9,000.00	9,000.00	9,000.00
440-4 - WAOW/WYOW Lease	1,215.72	1,187.00	14,275.25	14,245.00	14,245.00
440-5 - WLSL/STL Lease	673.66	584.00	7,909.55	7,000.00	7,000.00
440-6 - Lease - King Street Wireless	1,021.01	972.00	12,009.11	11,660.00	11,660.00

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440-8 · Lease - WI Public Radio	918.00	918.00	11,016.00	11,016.00	11,016.00
440-9 · Lease - New	0.00		400.00		
<b>Total 440 · Lease</b>	<b>4,578.39</b>	<b>4,411.00</b>	<b>54,609.91</b>	<b>52,921.00</b>	<b>52,921.00</b>
<b>460 · Miscellaneous Income</b>					
460-1 · Miscellaneous Other	0.00	25.00	348.25	300.00	300.00
<b>Total 460 · Miscellaneous Income</b>	<b>0.00</b>	<b>25.00</b>	<b>348.25</b>	<b>300.00</b>	<b>300.00</b>
<b>480 · Investment Income</b>					
480-1 · Interest Income	96.26	25.00	336.56	300.00	300.00
<b>Total 480 · Investment Income</b>	<b>96.26</b>	<b>25.00</b>	<b>336.56</b>	<b>300.00</b>	<b>300.00</b>
<b>Total Income</b>	<b>25,007.44</b>	<b>22,863.00</b>	<b>610,341.25</b>	<b>607,814.00</b>	<b>607,814.00</b>
<b>Gross Profit</b>	<b>25,007.44</b>	<b>22,863.00</b>	<b>610,341.25</b>	<b>607,814.00</b>	<b>607,814.00</b>
<b>Expense</b>					
<b>600 · Fixed Expenses</b>					
<b>601 · Wages &amp; Salaries</b>					
601-1 · PT	445.50	250.00	3,270.40	3,000.00	3,000.00
601-12 · CFNCW - Development	3,407.70	0.00	41,721.00	0.00	0.00
601-2 · Intern Staff	0.00	333.00	2,000.00	4,000.00	4,000.00
601-3 · FT General Admin	6,418.66	0.00	69,264.57	0.00	0.00
601-4 · FT Dev/Underwriting	1,825.28	0.00	22,315.14	0.00	0.00
601-5 · FT Fund Raising	730.12	0.00	8,926.04	0.00	0.00
601-6 · FT Promo/Info	2,565.44	0.00	31,361.38	0.00	0.00
601-7 · FT Program/Product	7,442.62	0.00	90,028.76	0.00	0.00
601-8 · CFE Reporter	0.00	0.00	27,687.61	0.00	0.00
601 · Wages & Salaries - Other	0.00	26,250.00	3,337.47	315,000.00	315,000.00
<b>Total 601 · Wages &amp; Salaries</b>	<b>22,835.32</b>	<b>26,833.00</b>	<b>299,912.37</b>	<b>322,000.00</b>	<b>322,000.00</b>
<b>602 · Employee Benefits</b>					
<b>602-81 · HSA</b>					
602-813 · General Admin	0.00	100.00	700.00	1,200.00	1,200.00
602-817 · Program/Product	100.00	100.00	1,200.00	1,200.00	1,200.00
602-818 · CFE Reporter	0.00	100.00	1,000.00	1,200.00	1,200.00
<b>Total 602-81 · HSA</b>	<b>100.00</b>	<b>300.00</b>	<b>2,900.00</b>	<b>3,600.00</b>	<b>3,600.00</b>
<b>602-82 · Health Insurance</b>					

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602-823 · General Admin	0.00	826.87	6,638.84	9,922.44	9,922.44
602-827 · Program/Product	0.00	357.62	3,949.30	4,291.44	4,291.44
602-828 · CFE Reporter	0.00	357.62	3,230.62	4,291.44	4,291.44
<b>Total 602-82 · Health Insurance</b>	<b>0.00</b>	<b>1,542.11</b>	<b>13,818.76</b>	<b>18,505.32</b>	<b>18,505.32</b>
<b>602-83 · Life Insurance</b>					
602-833 · General Admin	0.00	30.20	725.00	362.40	362.40
602-834 · Dev/Underwriting	0.00	5.41	228.93	64.92	64.92
602-835 · Fund Raising	0.00	5.14	123.00	61.68	61.68
602-837 · Program/Product	1,026.00	42.75	1,026.00	513.00	513.00
602-838 · CFE Reporter	0.00	4.14	0.00	49.68	49.68
602-83 · Life Insurance - Other	-53.32	0.00	-892.64	0.00	0.00
<b>Total 602-83 · Life Insurance</b>	<b>972.68</b>	<b>87.64</b>	<b>1,210.29</b>	<b>1,051.68</b>	<b>1,051.68</b>
<b>602-84 · Disability Insurance</b>					
602-843 · General Admin	0.00	91.70	1,100.34	1,100.40	1,100.40
602-844 · Dev/Underwriting	0.00	14.82	326.15	177.84	177.84
602-845 · Fund Raising	0.00	16.69	367.07	200.28	200.28
602-847 · Program/Product	0.00	75.91	1,670.13	910.92	910.92
602-848 · CFE Reporter	0.00	19.09	343.62	229.08	229.08
602-84 · Disability Insurance - Other	-107.42	0.00	-2,121.94	0.00	0.00
<b>Total 602-84 · Disability Insurance</b>	<b>-107.42</b>	<b>218.21</b>	<b>1,685.37</b>	<b>2,618.52</b>	<b>2,618.52</b>
<b>602-85 · IRA</b>					
602-853 · Gneral Admin	0.00	145.76	1,020.32	1,749.12	1,749.12
602-854 · Dev/Underwriting	109.18	109.18	1,309.56	1,310.16	1,310.16
602-855 · Fund Raising	109.78	109.78	1,317.36	1,317.36	1,317.36
602-857 · Program/Product	87.50	87.50	1,050.00	1,050.00	1,050.00
602-858 · CFE Reporter	0.00	80.60	806.00	967.20	967.20
602-859 · CFNCW - Development	101.92	101.92	1,223.04	1,223.04	1,223.04
<b>Total 602-85 · IRA</b>	<b>408.38</b>	<b>634.74</b>	<b>6,726.28</b>	<b>7,616.88</b>	<b>7,616.88</b>
<b>Total 602 · Employee Benefits</b>	<b>1,373.64</b>	<b>2,782.70</b>	<b>26,340.70</b>	<b>33,392.40</b>	<b>33,392.40</b>
<b>603 · Payroll Taxes</b>	<b>1,734.60</b>	<b>2,000.00</b>	<b>22,559.67</b>	<b>24,000.00</b>	<b>24,000.00</b>
<b>610 · Programming</b>					
610-10 · Freelance News Producer	395.00	250.00	2,945.00	3,000.00	3,000.00

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610-3 · PRX Program	0.00	0.00	4,500.00	4,500.00	4,500.00
610-4 · NPR Programming	0.00	0.00	39,457.00	39,500.00	39,500.00
610-5 · NPR Interconnect	0.00		10,130.00	10,500.00	10,500.00
610-6 · NPR Dues	0.00		13,350.00	13,350.00	13,350.00
610-7 · APM Program	57.84	489.00	4,856.32	5,870.00	5,870.00
610-8 · APM Service	252.00	479.00	5,296.50	5,750.00	5,750.00
610-9 · Other Programming Fees	0.00	583.33	4,083.88	7,000.00	7,000.00
<b>Total 610 · Programming</b>	<b>704.84</b>	<b>1,801.33</b>	<b>84,618.70</b>	<b>89,470.00</b>	<b>89,470.00</b>
<b>620 · Utilities</b>					
<b>620-1 · Station</b>					
620-11 · Electricity	714.98	917.00	9,145.75	11,000.00	11,000.00
620-12 · Water & Sewer	0.00	0.00	777.52	1,000.00	1,000.00
<b>Total 620-1 · Station</b>	<b>714.98</b>	<b>917.00</b>	<b>9,923.27</b>	<b>12,000.00</b>	<b>12,000.00</b>
620-2 · XMTR	1,871.60	1,583.00	18,670.05	19,000.00	19,000.00
620-3 · Housekeeping Supply & Service	150.00	167.00	2,407.82	2,000.00	2,000.00
620-5 · Physical Plant Maint	7.37	667.00	2,137.38	8,000.00	8,000.00
<b>Total 620 · Utilities</b>	<b>2,743.95</b>	<b>3,334.00</b>	<b>33,138.52</b>	<b>41,000.00</b>	<b>41,000.00</b>
<b>631 · NFCB Membership</b>					
631-6 · NFCB Membership G Adm	0.00		4,180.00	4,500.00	4,500.00
<b>Total 631 · NFCB Membership</b>	<b>0.00</b>		<b>4,180.00</b>	<b>4,500.00</b>	<b>4,500.00</b>
632 · Streaming/Web Maintenance	242.00	500.00	5,565.60	6,000.00	6,000.00
<b>633 · Insurances</b>					
633-1 · Bldg & Property Insurance	0.00	0.00	8,936.00	8,500.00	8,500.00
<b>Total 633 · Insurances</b>	<b>0.00</b>	<b>0.00</b>	<b>8,936.00</b>	<b>8,500.00</b>	<b>8,500.00</b>
634 · T-1 Line Expense	359.00	358.00	4,368.00	4,300.00	4,300.00
<b>635 · Telephone Expense</b>					
635-3 · General Admin	120.31	0.00	1,433.15	0.00	0.00
635-4 · Dev/Underwriting	120.30	0.00	1,432.94	0.00	0.00
635-5 · Fund Raising	120.30	0.00	1,432.94	0.00	0.00
635-7 · Program/Product	142.10	0.00	1,686.74	0.00	0.00
635 · Telephone Expense - Other	0.00	583.00	0.00	7,000.00	7,000.00
<b>Total 635 · Telephone Expense</b>	<b>503.01</b>	<b>583.00</b>	<b>5,985.77</b>	<b>7,000.00</b>	<b>7,000.00</b>

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636 · DSL Expense	238.51	240.00	2,857.60	2,880.00	2,880.00
637 · Directors Insurance	0.00	0.00	1,352.00	1,400.00	1,400.00
638 · Audit Expense G Adm	0.00	0.00	7,575.00	8,000.00	8,000.00
639 · Outside Bookkeeper	255.00	292.00	3,881.27	3,500.00	3,500.00
<b>Total 600 · Fixed Expenses</b>	<b>30,989.87</b>	<b>38,724.03</b>	<b>511,271.20</b>	<b>555,942.40</b>	<b>555,942.40</b>
<b>700 · Variable Expenses</b>					
<b>710 · Seminars/Conferences</b>					
701-3 · General Admin	0.00	0.00	1,044.88	0.00	0.00
701-4 · Dev/Underwriting	0.00	0.00	35.00	0.00	0.00
701-6 · Program/Product	0.00	0.00	1,922.17	0.00	0.00
710 · Seminars/Conferences - Other	0.00	0.00	0.00	3,000.00	3,000.00
<b>Total 710 · Seminars/Conferences</b>	<b>0.00</b>	<b>0.00</b>	<b>3,002.05</b>	<b>3,000.00</b>	<b>3,000.00</b>
<b>715 · Travel/Mileage</b>					
715-3 · General Admin	0.00	0.00	705.50	0.00	0.00
715-4 · Marketing	0.00	0.00	205.00	0.00	0.00
715-7 · Program/Product	0.00	0.00	1,721.00	0.00	0.00
715-8 · CFNCW-Development	358.00	0.00	1,937.00	0.00	0.00
715 · Travel/Mileage - Other	0.00	500.00	0.00	6,000.00	6,000.00
<b>Total 715 · Travel/Mileage</b>	<b>358.00</b>	<b>500.00</b>	<b>4,568.50</b>	<b>6,000.00</b>	<b>6,000.00</b>
<b>720 · Consultants</b>					
720-2 · News/Wheeler & Weather P-P	190.00	192.00	2,280.00	2,300.00	2,300.00
720-4 · Contract Engineering Cost	0.00	250.00	1,250.00	3,000.00	3,000.00
720-5 · Consultant Fees/Gen Adm.	120.00	192.00	1,940.00	2,300.00	2,300.00
<b>Total 720 · Consultants</b>	<b>310.00</b>	<b>634.00</b>	<b>5,470.00</b>	<b>7,600.00</b>	<b>7,600.00</b>
<b>730 · Equipment/Repair</b>					
730-1 · Translator Expense/I&W	92.53	583.00	2,021.09	7,000.00	7,000.00
730-2 · Brdcstg Equip/Maintenance	865.73	833.00	27,954.22	10,000.00	10,000.00
<b>Total 730 · Equipment/Repair</b>	<b>958.26</b>	<b>1,416.00</b>	<b>29,975.31</b>	<b>17,000.00</b>	<b>17,000.00</b>
<b>740 · Office</b>					
<b>740-2 · Postage &amp; Meter Expense</b>					
740-23 · General Admin	2,018.50	0.00	4,653.00	0.00	0.00
740-25 · Fund Raising	0.00	0.00	3,188.05	0.00	0.00

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740-2 · Postage & Meter Expense - Other	0.00	750.00	0.00	9,000.00	9,000.00
<b>Total 740-2 · Postage &amp; Meter Expense</b>	<b>2,018.50</b>	<b>750.00</b>	<b>7,841.05</b>	<b>9,000.00</b>	<b>9,000.00</b>
740-3 · Office Equipment Repairs	0.00	42.00	0.00	500.00	500.00
<b>740-4 · Office Supplies</b>					
740-43 · General Admin	0.00	0.00	1,084.99	0.00	0.00
740-44 · Dev/Underwriting	19.50	0.00	57.14	0.00	0.00
740-45 · Fundraisers	0.00	0.00	235.48	0.00	0.00
740-47 · Program/Product	0.00	0.00	34.67	0.00	0.00
740-4 · Office Supplies - Other	0.00	500.00	38.25	6,000.00	6,000.00
<b>Total 740-4 · Office Supplies</b>	<b>19.50</b>	<b>500.00</b>	<b>1,450.53</b>	<b>6,000.00</b>	<b>6,000.00</b>
<b>Total 740 · Office</b>	<b>2,038.00</b>	<b>1,292.00</b>	<b>9,291.58</b>	<b>15,500.00</b>	<b>15,500.00</b>
<b>750 · Computer Software Support/Servi</b>					
750-5 · Fund Raising	0.00	0.00	850.00	0.00	0.00
750-7 · Program/Product	384.00	0.00	384.00	0.00	0.00
750 · Computer Software Support/Servi - Other	0.00	583.34	0.00	7,000.00	7,000.00
<b>Total 750 · Computer Software Support/Servi</b>	<b>384.00</b>	<b>583.34</b>	<b>1,234.00</b>	<b>7,000.00</b>	<b>7,000.00</b>
751 · Freight & Shipping	0.00	17.00	48.98	200.00	200.00
<b>752 · Printing Expense</b>					
752-3 · Gen Admin	0.00	0.00	2,250.75	0.00	0.00
752-4 · Dev/Underwriting	0.00	0.00	1,362.17	0.00	0.00
752-5 · Fund Raising	0.00	0.00	6,218.81	0.00	0.00
752 · Printing Expense - Other	0.00	833.00	0.00	10,000.00	10,000.00
<b>Total 752 · Printing Expense</b>	<b>0.00</b>	<b>833.00</b>	<b>9,831.73</b>	<b>10,000.00</b>	<b>10,000.00</b>
<b>753 · Advertising/Marketing</b>					
753-2 · Advertising/Marketing	667.99	292.00	1,883.69	3,500.00	3,500.00
<b>Total 753 · Advertising/Marketing</b>	<b>667.99</b>	<b>292.00</b>	<b>1,883.69</b>	<b>3,500.00</b>	<b>3,500.00</b>
<b>760 · Special Events Expense</b>					
760-1 · White Pine Room	0.00	0.00	0.00	600.00	600.00
760-2 · Appreciation Events	0.00	0.00	1,621.75	2,000.00	2,000.00
760-3 · Concert Series	2,300.00	0.00	12,437.92	7,000.00	7,000.00
760-5 · Fall Auction Expense	0.00		2,061.50	2,000.00	2,000.00
760-6 · Special Events - Other					

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760-61 · Blues Cruise	0.00		529.72		
760-62 · Ali Paris	0.00		3,360.00		
760-63 · Raffle	0.00		141.48		
760-6 · Special Events - Other - Other	0.00	0.00	0.00	300.00	300.00
<b>Total 760-6 · Special Events - Other</b>	<u>0.00</u>	<u>0.00</u>	<u>4,031.20</u>	<u>300.00</u>	<u>300.00</u>
<b>Total 760 · Special Events Expense</b>	2,300.00	0.00	20,152.37	11,900.00	11,900.00
<b>770 · Membership Dues</b>					
770-1 · Membership Dues G Adm	50.00	0.00	3,843.50	0.00	0.00
770 · Membership Dues - Other	0.00	292.00	0.00	3,500.00	3,500.00
<b>Total 770 · Membership Dues</b>	<u>50.00</u>	<u>292.00</u>	<u>3,843.50</u>	<u>3,500.00</u>	<u>3,500.00</u>
<b>780 · Miscellaneous Expenses</b>					
780-1 · Bank SC & Credit Card Fees	457.82	583.00	5,798.06	7,000.00	7,000.00
780-3 · Sales Tax Expense	0.00	125.00	2,183.86	1,500.00	1,500.00
780-4 · Subscriptions G Adm	0.00	58.00	162.00	700.00	700.00
780-5 · Premium Expense F-R	0.00	0.00	4,126.56	6,000.00	6,000.00
780-6 · Tax on Non-Business Income	0.00	0.00	1,196.42	2,000.00	2,000.00
780-7 · Discretionary Fund G Adm	237.56	333.00	7,994.97	4,000.00	4,000.00
780-8 · BOD Discretionary Fund	0.00	208.00	2,531.63	2,500.00	2,500.00
780-9 · Manager Search	704.84		10,624.61		
<b>Total 780 · Miscellaneous Expenses</b>	<u>1,400.22</u>	<u>1,307.00</u>	<u>34,618.11</u>	<u>23,700.00</u>	<u>23,700.00</u>
<b>Total 700 · Variable Expenses</b>	<u>8,466.47</u>	<u>7,166.34</u>	<u>123,919.82</u>	<u>108,900.00</u>	<u>108,900.00</u>
<b>Total Expense</b>	<u>39,456.34</u>	<u>45,890.37</u>	<u>635,191.02</u>	<u>664,842.40</u>	<u>664,842.40</u>
<b>Net Ordinary Income</b>	-14,448.90	-23,027.37	-24,849.77	-57,028.40	-57,028.40
<b>Other Income/Expense</b>					
<b>Other Expense</b>					
680-1 · Federal Tax Expense	0.00		1,148.00		
<b>Total Other Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>1,148.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Net Other Income</b>	<u>0.00</u>	<u>0.00</u>	<u>-1,148.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Net Income</b>	<u><u>-14,448.90</u></u>	<u><u>-23,027.37</u></u>	<u><u>-25,997.77</u></u>	<u><u>-57,028.40</u></u>	<u><u>-57,028.40</u></u>

**WXPR Public Radio 91.7**  
**Profit & Loss Budget Performance**  
 September 2017

	<u>Sep 17</u>	<u>Budget</u>	<u>Oct '16 - Sep 17</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Transferred from Restricted</b>					
CFNCW - Development			18,450.00		18,450.00
Mission - Endowment			15,900.00		15,900.00
HTF - CFE Reporter			33,730.00		33,730.00
Morgan Stanley - ENCO			<u>19,422.00</u>		<u>0.00</u>
<b>Total Transferred from Restricted</b>			87,502.00		68,080.00
<b>Net After Transfers from Restricted</b>			<b>61,504.23</b>		<b>11,051.60</b>

	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>FY17</u>
Membership, Aug	1784	1653	1660	1697	1673
Membership, Sept	1779	1644	1676	1705	1657

<b><u>General Savings</u> as of September, 2017</b>	180,690
<b><u>HTF Savings</u> as of September, 2017</b>	0
<b><u>CFNCW - Dev. Savings</u> as of Sept, 2017</b>	0
<b><u>Mission/Endowment Savings</u> as of Sept, 2017</b>	0
<b><u>Checking</u> as of September, 2017</b>	41,160
<b><u>Morgan Stanley</u> as of September, 2017</b>	
Maintenance Reserve Balance	34,854
Operating Reserve Balance	<u>166,432</u>
	201,286
<b><u>CFONCW</u> - Endowment as of June, 2017</b>	203,754
<b><u>Heck</u> - Endowment as of September, 2017</b>	5,000