

WRVO-FM RADIO
FINANCIAL STATEMENTS
JUNE 30, 2016 AND 2015
AND FOR THE YEARS THEN ENDED

WRVO-FM RADIO
JUNE 30, 2016 AND 2015

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INDEPENDENT AUDITOR'S REPORT

WRVO-FM RADIO

State University of New York at Oswego
Oswego, New York 13126

Report on the Financial Statements

We have audited the accompanying financial statements of WRVO-FM RADIO, which comprise the statement of financial position as of June 30, 2016, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENT AUDITOR'S REPORT
(Continued)

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of WRVO-FM RADIO as of June 30, 2016, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 7 to the financial statements, the financial statements for the year ended June 30, 2015 have been restated to correct a misstatement. Our opinion is not modified with respect to this matter.

Report on Summarized Comparative Information

We have previously audited the WRVO-FM RADIO's June 30, 2015 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated February 11, 2016. In our opinion, the summarized comparative information presented herein (as restated) as of and for the year ended June 30, 2016 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Davidson, Fox & Company, LLP

Binghamton, New York
January 12, 2017

WRVO-FM RADIO

**STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2016 AND 2015**

	<u>2016</u>	(Restated) <u>2015</u>
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 36,779	\$ 115,620
Investments - WDS Endowment	90,936	87,871
Underwriting receivables	73,348	64,891
Pledges receivables, net	78,821	73,338
Other receivables	<u>-</u>	<u>40,560</u>
TOTAL CURRENT ASSETS	<u>279,884</u>	<u>382,280</u>
PROPERTY AND EQUIPMENT		
Broadcast equipment	1,741,090	1,708,444
Non-broadcast equipment and furniture	<u>271,094</u>	<u>243,005</u>
	2,012,184	1,951,449
Less: accumulated depreciation	<u>(1,507,851)</u>	<u>(1,400,113)</u>
TOTAL PROPERTY AND EQUIPMENT, net	<u>504,333</u>	<u>551,336</u>
	<u>\$ 784,217</u>	<u>\$ 933,616</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ 69,093	\$ 14,534
Deferred grant revenue	7,176	26,203
Deferred underwriting revenue	102,371	71,180
Due to Research Foundation	<u>99,812</u>	<u>163,671</u>
TOTAL CURRENT LIABILITIES	<u>278,452</u>	<u>275,588</u>
TOTAL LIABILITIES	<u>278,452</u>	<u>275,588</u>
NET ASSETS - Unrestricted		
Board designated	90,936	87,871
Undesignated	<u>414,829</u>	<u>570,157</u>
TOTAL NET ASSETS	<u>505,765</u>	<u>658,028</u>
	<u>\$ 784,217</u>	<u>\$ 933,616</u>

See accompanying notes to financial statements

WRVO-FM RADIO

**STATEMENTS OF ACTIVITIES
YEARS ENDED JUNE 30, 2016 AND 2015**

	Unrestricted	
	<u>2016</u>	<u>(Restated) 2015</u>
REVENUES AND OTHER SUPPORT		
Government grants		
Community Service Grants	\$ 200,760	\$ 247,044
NYS Education Department Grant	60,560	58,228
Other Grants	80,445	40,172
SUNY Oswego Direct Support	346,374	304,198
Underwriting revenue		
Foundations and other nonprofits	200,223	202,036
Business and industry	362,951	405,048
Membership and contributions		
Corporate matching	9,013	11,323
Listener contributions	661,907	692,110
Other fundraising	58,198	88,226
Other income	15,000	-
In-kind revenues		
Waived fees	69,635	60,829
SUNY Oswego	253,780	353,069
Investment income - WDS Endowment	804	3,233
Total revenues and other support	<u>2,319,650</u>	<u>2,465,516</u>
EXPENSES		
Program services		
Engineering	277,030	247,744
Programming	1,031,693	1,111,544
Total program services	<u>1,308,723</u>	<u>1,359,288</u>
Support services		
Management and general	618,326	730,530
Listener support	208,330	222,192
Corporate support	336,534	346,793
Total support services	<u>1,163,190</u>	<u>1,299,515</u>
Total expenses	<u>2,471,913</u>	<u>2,658,803</u>
CHANGE IN NET ASSETS	(152,263)	(193,287)
NET ASSETS AT BEGINNING OF YEAR	<u>658,028</u>	<u>851,315</u>
NET ASSETS AT END OF YEAR	<u>\$ 505,765</u>	<u>\$ 658,028</u>

See accompanying notes to financial statements

WRVO-FM RADIO

**STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2016 AND 2015**

	<u>2016</u>	(Restated) <u>2015</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ (152,263)	\$ (193,287)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities		
Depreciation	107,738	98,946
Unrealized and realized gains on investments	(23)	(2,433)
(Increase) decrease in		
Underwriting receivables	(8,457)	17,438
Membership receivables	(5,483)	(13,642)
Other receivables	40,560	(26,741)
Decrease (increase) in		
Accounts payable and accrued expenses	54,559	6,603
Deferred revenues	12,164	54,792
Other payables	<u>(63,859)</u>	<u>(95,253)</u>
NET CASH USED BY		
OPERATING ACTIVITIES	<u>(15,064)</u>	<u>(153,577)</u>
 CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of investments	(15,000)	-
Proceeds from sale of investments	11,958	-
Purchases of property and equipment	<u>(60,735)</u>	<u>(116,572)</u>
NET CASH USED BY		
OPERATING ACTIVITIES	<u>(63,777)</u>	<u>(116,572)</u>
 NET DECREASE IN CASH AND CASH EQUIVALENTS	(78,841)	(270,149)
 CASH AND CASH EQUIVALENTS - beginning of year	<u>115,620</u>	<u>385,769</u>
 CASH AND CASH EQUIVALENTS - end of year	\$ <u><u>36,779</u></u>	\$ <u><u>115,620</u></u>

See accompanying notes to financial statements

WRVO-FM RADIO

STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2016 WITH COMPARATIVE TOTALS FOR JUNE 30, 2015

	Program Services			Support Services				2016 Totals	(Restated) 2015 Totals
	Engineering	Radio Programming	Total Program Services	Management and General	Fundraising		Total Support Services		
					Listener Support	Corporate Support			
Salaries, wages and benefits	\$ 90,652	\$ 415,310	\$ 505,962	\$ 172,852	\$ 63,051	\$ 172,428	\$ 408,331	\$ 914,293	\$ 861,330
Professional services	15,400	9,305	24,705	14,500	1,176	-	15,676	40,381	31,934
Commissions	-	-	-	734	9,825	80,251	90,810	90,810	130,508
Office supplies, telephone, postage and printing	37,299	39,299	76,598	2,443	58,815	-	61,258	137,856	159,274
Conferences and travel	1,116	6,075	7,191	1,907	667	334	2,908	10,099	8,234
Programing services	-	554,438	554,438	-	-	-	-	554,438	589,706
Advertising and promotion	-	4,855	4,855	10,036	58,477	83,248	151,761	156,616	202,003
Facilities	10,234	-	10,234	-	-	-	-	10,234	27,439
Memberships and affiliations	171	2,411	2,582	325	-	273	598	3,180	8,472
Depreciation	59,974	-	59,974	47,764	-	-	47,764	107,738	98,946
Satellite services and other expenses	62,184	-	62,184	-	-	-	-	62,184	48,509
Credit card fees	-	-	-	4,771	16,319	-	21,090	21,090	25,104
Grant overhead - ORSP fees	-	-	-	39,579	-	-	39,579	39,579	53,446
In-kind expense - waived fees	-	-	-	69,635	-	-	69,635	69,635	60,829
In-kind expense - SUNY Oswego	-	-	-	253,780	-	-	253,780	253,780	353,069
TOTAL EXPENSES	\$ 277,030	\$ 1,031,693	\$ 1,308,723	\$ 618,326	\$ 208,330	\$ 336,534	\$ 1,163,190	\$ 2,471,913	\$ 2,658,803

See accompanying notes to financial statements

WRVO-FM RADIO

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

(See independent auditor's report)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

WRVO-FM RADIO (WRVO) is an unincorporated public telecommunications entity operated by the State University of New York at Oswego.

Basis of Presentation

Financial statement presentation follows the recommendations of generally accepted accounting principles, which require WRVO to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted.

Use of Estimates

Management uses estimates and assumptions in preparing the financial statements. The estimates and assumptions affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period.

Income Tax Status

WRVO is a division of the State University of New York at Oswego and is not a separate entity unto itself. As such, it is not a taxable entity.

Cash and Cash Equivalents

WRVO considers cash on hand, deposits, and securities with maturities of three months or less to be cash equivalents. Cash funds are handled by the Research Foundation and the Oswego College Foundation. Cash balances at times may exceed federally insured limits. WRVO has not experienced any losses in such accounts and believes they are not exposed to any significant credit risk with respect to cash.

Fair Value Measurement

Generally accepted accounting principles (GAAP) define fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. WRVO uses various valuation techniques in determining fair value. GAAP establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of WRVO. Unobservable inputs are inputs that reflect WRVO assumptions about how market participants would price the asset or liability, developed based on the best information available in the circumstances.

WRVO-FM RADIO

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

(See independent auditor's report)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value Measurement (Continued)

The hierarchy is broken down into three levels based on the reliability of inputs as follows:

- Level 1 - Valuations based on quoted prices in active markets for identical assets or liabilities that WRVO has the ability to access. Valuation adjustments are not applied to Level 1 instruments. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.
- Level 2 - Valuations based on quoted prices for similar assets or liabilities in an active market, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable, and market corroborated inputs which are derived principally from or corroborated by observable market data.
- Level 3 - Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The availability of observable inputs can vary and is affected by a wide variety of factors. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by WRVO in determining fair value is greatest for instruments categorized in Level 3. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

Membership Pledges Receivable

Membership pledges receivable are stated at the estimated net realizable amount management expects to collect. Balances that are still outstanding after management has used reasonable collection efforts are written off. Based on management's evaluation of uncollected membership pledges receivable at the end of each year, uncollectible pledges are provided for using the allowance method.

Details of pledges receivable as of June 30, 2016 and 2015 are as follows:

	<u>2016</u>	<u>2015</u>
Membership pledges receivable	\$ 83,821	\$ 78,338
Allowance for uncollectible pledges	<u>(5,000)</u>	<u>(5,000)</u>
Membership pledges receivable, net	\$ <u>78,821</u>	\$ <u>73,338</u>

WRVO-FM RADIO

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

(See independent auditor's report)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period incurred and as assets, decreases of liabilities or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend have been substantially met.

Property and Equipment

Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation calculations are based on the straight-line method over the useful lives of the assets, which range from three to twenty years. Repairs and maintenance costs are charged to operating expense as incurred.

Depreciation expense amounted to \$107,738 and \$98,946 for the years ended June 30, 2016 and 2015, respectively.

Deferred Revenue

Deferred revenue represents funds collected in advance that will be recognized when the applicable event takes place.

Restricted and Unrestricted Revenue and Support

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Support that is restricted by the donor is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

Donated Facilities, Services and Support

Donations of long-lived assets are reported as unrestricted support, unless there are donor-imposed restrictions on the use of these assets.

Donated facilities and administrative support from the State University of New York at Oswego consists of allocated occupancy costs for the office and studio space occupied and/or managed by WRVO, certain personnel salaries and benefits and financial and departmental expenses incurred by the University on behalf of the radio station. Donated facilities and services are recorded at estimated fair value. These in-kind contributions are recorded only if they have a readily ascertainable market value with an objective basis for determining such value. For the years ended June 30, 2016 and 2015 donated facilities and services amounted to \$253,780 and \$353,069, respectively.

WRVO-FM RADIO

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

(See independent auditor's report)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Donated Facilities, Services and Support (Continued)

The Oswego College Foundation and the Office of Research and Sponsored Programs also provide certain administrative services to the radio station. These in-kind contributions amounted to \$69,635 and \$60,829 for the years ended June 30, 2016 and 2015, respectively.

Functional Allocation of Expenses

Expenses by function have been allocated among program and supporting service classifications on the basis of time records and on estimates made by WRVO's management.

Advertising

WRVO has adopted the policy of charging advertising and promotional costs to expense as incurred. Advertising and promotion costs amounted to \$156,616 and \$202,003 for the years ended June 30, 2016 and 2015, respectively.

Subsequent Events

WRVO has evaluated events and transactions that have occurred between July 1, 2016 and January 12, 2017, which is the date the financial statements were available to be issued, for possible disclosure and recognition in the financial statements. See Note 8 for additional information.

Reclassifications

Certain amounts from the financial statements as of June 30, 2015 have been reclassified to conform to the presentation for the financial statements as of June 30, 2016. Net asset classifications previously reported were not impacted by this reclassification.

NOTE 2 - INVESTMENTS AND FAIR VALUE MEASUREMENTS

A fund was established in 2000 in honor of the former Station Manager William D. Shigley. This fund is held at the Oswego College Foundation, Inc. (the Foundation) and is invested as part of the Foundation's endowment. Earnings from this fund are internally designated for the use of technology procurement. The balance of the fund as of June 30, 2016 and 2015 was \$90,936 and \$87,871, respectively.

Investment securities are exposed to various risks, such as interest rate, market, and credit risk. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and those changes could materially affect the amounts reported in the accompanying financial statements. Investment management fees of \$782 and \$801 for the years ended June 30, 2016 and 2015, respectively, are netted against investment interest and dividends.

WRVO-FM RADIO

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

(See independent auditor's report)

NOTE 2 - INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

Investments measured at fair value on a recurring basis as of June 30 are as follows:

	<u>Fair Value</u>	<u>Fair Value Measurements at Reporting Date Using:</u>	
		<u>Quoted Prices in Active Markets For Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>
<u>June 30, 2016</u>			
Investments			
Cash and cash equivalents	\$ 14,925	\$ 14,925	\$ -
Commonfund			
Equity Index Fund	40,252	-	40,252
Multi-Strategy Bond Fund	14,536	-	14,536
Multi-Strategy Equity Fund	14,352	-	14,352
International Equity Fund	<u>6,871</u>	<u>-</u>	<u>6,871</u>
	<u>\$ 90,936</u>	<u>\$ 14,925</u>	<u>\$ 76,011</u>
 <u>June 30, 2015</u>			
Investments			
Cash and cash equivalents	\$ 22,168	\$ 22,168	\$ -
Commonfund			
Equity Index Fund	31,346	-	31,346
Multi-Strategy Bond Fund	12,903	-	12,903
Multi-Strategy Equity Fund	14,059	-	14,059
International Equity Fund	<u>7,395</u>	<u>-</u>	<u>7,395</u>
	<u>\$ 87,871</u>	<u>\$ 22,168</u>	<u>\$ 65,703</u>

WRVO invests in the Commonfund Equity Index Fund, Multi-Strategy Equity and Bond Funds and International Equity Fund that pursue multiple strategies to diversify risks and reduce volatility. The Equity Index and Multi-Strategy Equity Funds allocate assets across a broad spectrum of public equity investments in proportions considered optimal for a fully diversified equity portfolio. The majority of the program's assets generally will be invested directly or indirectly in a portfolio of common stocks, and securities convertible into common stocks of U.S. companies. The Multi-Strategy Bond Fund allocates assets across a broad spectrum of fixed income sectors in proportions considered optimal for a fully diversified fixed income portfolio.

WRVO-FM RADIO

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

(See independent auditor's report)

NOTE 2 - INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

The majority of the program's assets generally will be invested directly or indirectly in dollar-denominated investment grade bonds and other fixed income securities in an attempt to outperform the broad U.S. bond market. The International Equity Fund allocates assets across a broad spectrum of common stocks and other equity securities of non-U.S. companies in proportions considered optimal for a fully diversified equity portfolio.

The following valuation techniques were used to measure the fair value of assets on a recurring basis as of June 30, 2016 and 2015.

Cash and cash equivalents – Fair value of cash and cash equivalents was based on quoted market prices.

Commonfund – Commonfund management determines net asset values for each of its funds at the end of each month based on the quoted market price of the fund's underlying securities. The investment can be redeemed at the net asset value. Fair value represents WRVO proportionate share of the net asset value of the Commonfund's underlying assets. There are no unfunded commitments related to this investment. The Commonfund multi-strategy funds are redeemable on a monthly basis.

There were no changes in valuation techniques during the years ending June 30, 2016 or 2015.

NOTE 3 - DEFERRED GRANT REVENUE

Grant revenue is recognized as costs are incurred over the respective period of each grant contract. Deferred grant revenues are comprised of the following at June 30, 2016 and 2015:

	<u>2016</u>	<u>2015</u>
Take Care Radio Series grant	\$ 5,176	\$ 24,203
CSCEO grant	<u>2,000</u>	<u>2,000</u>
	\$ <u>7,176</u>	\$ <u>26,203</u>

NOTE 4 - BARTER TRANSACTIONS

WRVO provides advertising services in trade for other goods and services. The value of these goods and services is recognized as expense or capital assets as applicable at their normal fair value, and underwriting revenue is recognized for the same amount. The revenue is recognized when the programs are aired. Goods and services received in trade amounted to \$124,728 and \$134,196 for the years ended June 30, 2016 and 2015, respectively.

WRVO-FM RADIO

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

(See independent auditor's report)

NOTE 5 - SUPPLEMENTAL CASH FLOW INFORMATION

Non-cash transactions consisted of the following during the years ended June 30:

	<u>2016</u>	<u>2015</u>
In-kind contributions - donated facilities and services	\$ <u>323,415</u>	\$ <u>413,898</u>

No amounts were paid for interest or income taxes during the years ended June 30, 2016 and 2015.

NOTE 6 - DESCRIPTIONS OF PROGRAM AND SUPPORT SERVICES

Radio Programming

Radio programming is the basis of WRVO's function as a public radio station. Radio programming serves by informing the listening public of specific available program services with local and national content.

Programming monitors all program operations activities; makes programming decisions and adjustments, creates a monthly broadcast schedule and coordinates programming information and ideas with promotions and development staff.

Engineering

The engineering department is crucial to the existence of WRVO. It oversees the maintenance of broadcast equipment, establishes procedures for operation and maintenance of transmitter equipment, performance of preventative maintenance activities, operation of equipment during test of Emergency Broadcast System; makes modifications and improvements to existing transmitter equipment, prevents interruptions in transmitting operations and monitors station compliance. Engineering operates in accordance with rules and regulations of Federal Communications Commission. Engineering includes information technology systems and support services.

Management and General

Management supervises and controls the overall, day-to-day operations of WRVO. This includes business management and accounting, general record keeping, budgeting and related purposes; human resource administration, including recruiting, retention, and benefit programs; maintenance of archives, operations manuals, depreciation of buildings and equipment, furnishings, and supplies or equipment used in management and general functions and National Public Radio (NPR) representation fees. WRVO also provides a periodic newsletter and web service as a supplement to their on-air programming. Both the newsletter and website provides information regarding upcoming programs and specials, station events and highlights, corporate supporters and major donors. The website (www.wrvo.org) provides additional information on local programs and sources for national programming.

WRVO-FM RADIO

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

(See independent auditor's report)

NOTE 6 - DESCRIPTIONS OF PROGRAM AND SUPPORT SERVICES (Continued)

Listener Support

Listener support consists of inducing listeners to contribute money, securities, time, materials, or facilities. WRVO's fundraising activities target individual gifts, new members and membership renewals and to establish fundraising goals according to WRVO financial need. Fundraising personnel also participate in on-air pledge drives; create premiums and incentives for membership or donation; coordinate telemarketing and direct mail campaigns; and work with marketing and development staff to develop on and off-air promotional campaigns and member activities that encourage members to increase their support.

Corporate Support

Corporate support consists of fundraising through soliciting program underwriting funds and general support grants from foundations, corporation, or governments. Grant solicitation involves evaluating and monitoring grant-funded programs.

NOTE 7 - PRIOR PERIOD ADJUSTMENT

During the current year, management determined that the previously issued financial statements for the year ending June 30, 2015 required correction due to the inadvertent understatement of a liability, resulting in the overstatement of revenue and understatement of costs. Additionally, in-kind revenues and expenses from SUNY Oswego were decreased. The accompanying comparative financial statements have been restated to correct the errors.

The effect of these adjustments as of June 30, 2015 was an increase in liabilities of \$222,105 and a similar decrease in changes in net assets.

NOTE 8 - SUBSEQUENT EVENTS

WRVO is in the process of selling four translator licenses. These transactions will be completed by June 30, 2017 and are expected to result in proceeds of \$225,000 and a ten-year no-fee lease on tower space for the Geneva, NY translator. WRVO put a new translator (repeater station) on the air in Rome, NY in October 2015. As of the date the financial statements were available to be issued, WRVO completed sale of one translator license and received \$65,000 on December 23, 2016.