

**NEWARK PUBLIC RADIO, INC.** 

**Financial Statements** 

September 30, 2010 and 2009

With Independent Auditors' Reports

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## **Independent Auditors' Report**

To the Board of Trustees, Newark Public Radio, Inc.:

We have audited the accompanying statements of financial position of Newark Public Radio, Inc. as of September 30, 2010 and 2009 and the related statements of activities and changes in net assets, cash flows and functional expenses for the years then ended. These financial statements are the responsibility of Newark Public Radio, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Newark Public Radio, Inc. as of September 30, 2010 and 2009 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

January 6, 2011

Withem Smith + Brown, PC

# Newark Public Radio, Inc. Statements of Financial Position September 30, 2010 and 2009

	2010	2009
Assets		
Current assets Cash and cash equivalents Investments Underwriting receivables, less allowance for uncollectible	\$ 2,429,568 584,211	\$ 2,460,044 592,648
accounts of \$14,622 and \$22,000 in 2010 and 2009, respectively Pledges receivable, less allowance for uncollectible accounts of \$-0- and \$10,000 in 2010 and 2009, respectively Grants receivable	122,973 279,188 139,371	129,140 278,561 139,449
Prepaid expenses	29,770	32,203
Total current assets	3,585,081	3,632,045
Property and equipment, net	1,626,425	1,646,094
Other assets		
Investments	831,913	805,000
Debt financing costs, net	19,893	23,871
	\$ 6,063,312	\$ 6,107,010
Liabilities and Net Assets		
Current liabilities		
Bonds payable	\$ 112,590	\$ 106,843
Accounts payable and accrued expenses	103,494	97,384
Loan payable, current portion	3,205	
Deferred revenue	45,843	25,075
Total current liabilities	265,132	229,302
Bonds payable, net of current portion	553,001	664,859
Loan payable	8,383	
Security deposits payable	5,000	5,000
Total liabilities	831,516	899,161
Net assets Unrestricted		
Board designated for future expansion	700,000	400,000
Board designated education fund	205,500	205,500
Board designated technical innovation fund	205,500	205,500
Available for general operations	2,127,148	2,553,584
	3,238,148	3,364,584
Investment in property and equipment	980,727	898,263
Total unrestricted net assets	4,218,875	4,262,847
Temporarily restricted	181,008	140,002
Permanently restricted	831,913	805,000
Total net assets	5,231,796	5,207,849
	\$ 6,063,312	\$ 6,107,010

# Newark Public Radio, Inc. Statements of Activities and Changes in Net Assets Years Ended September 30, 2010 and 2009

		20	10		2009						
		Temporarily	Permanently			Temporarily	Temporarily Permanently				
	Unrestricted	Restricted	Restricted	Total	Unrestricted	Restricted	Restricted	Total			
Support and revenues											
Contributions	\$ 2,506,487	\$ 294,652	\$ 26,913	\$ 2,828,052	\$ 2,383,931	\$ 230,173	\$	\$ 2,614,104			
Grants and contracts	693,746			693,746	723,800			723,800			
Investment income (loss)	23,192			23,192	(62,799)			(62,799)			
Underwriting revenue	465,262			465,262	512,788			512,788			
Rental income	130,950			130,950	148,450			148,450			
Special events	325,432			325,432	651,017			651,017			
Gain on sale of property	1,286			1,286	4,946			4,946			
In-kind contributions	234,268			234,268	207,951			207,951			
Other income	19,479			19,479	43,210			43,210			
	4,400,102	294,652	26,913	4,721,667	4,613,294	230,173		4,843,467			
Net assets released from restrictions											
Satisfaction of purpose restrictions	253,646	(253,646)			208,547	(223,547)	15,000				
	4,653,748	41,006	26,913	4,721,667	4,821,841	6,626	15,000	4,843,467			
Expenses											
Program services	2,911,026			2,911,026	2,950,522			2,950,522			
Administrative	793,553			793,553	782,400			782,400			
Fundraising	993,141			993,141	1,088,398			1,088,398			
	4,697,720			4,697,720	4,821,320			4,821,320			
Changes in net assets	(43,972)	41,006	26,913	23,947	521	6,626	15,000	22,147			
Net assets, beginning of year	4,262,847	140,002	805,000	5,207,849	4,262,326	133,376	790,000	5,185,702			
Net assets, end of year	\$ 4,218,875	\$ 181,008	\$ 831,913	\$ 5,231,796	\$ 4,262,847	\$ 140,002	\$ 805,000	\$ 5,207,849			

# Newark Public Radio, Inc. Statements of Cash Flows Years Ended September 30, 2010 and 2009

Cash flows from operating activities           Changes in net assets         \$ 23,947         \$ 22,147           Adjustments to reconcile changes in net assets         to net cash (used) provided by operating activities           Depreciation and amortization         98,754         106,613           Net realized/unrealized losses on investments         760         117,585           Donated investments         (566)         (522)           Bad debt expense         37,142         14,014           Changes in assets and liabilities         37,142         14,014           Underwriting receivables         (30,975)         45,423           Pledges receivable         78         2,900           Prepaid expenses         2,433         28,321           Accounts payable and accrued expenses         6,110         (59,944)           Deferred revenue         20,768         (212,152)           Security deposit payable          3,500           Net cash provided by operating activities         157,824         34,705           Cash flows from investing activities           Property and equipment additions         (63,519)         (25,441)           Purchase of investments         (1,06,294)         (1,267,507)           Proceeds from sale of		2010	2009
Adjustments to reconcile changes in net assets to net cash (used) provided by operating activities  Depreciation and amortization 98,754 106,613  Net realized/unrealized losses on investments 760 117,585  Donated investments (566) (522)  Bad debt expense 37,142 14,014  Changes in assets and liabilities  Underwriting receivables (30,975) 45,423  Pledges receivable (627) (33,180)  Grants receivable 78 2,900  Prepaid expenses 2,433 28,321  Accounts payable and accrued expenses 6,110 (59,944)  Deferred revenue 20,768 (212,152)  Security deposit payable — 3,500  Net cash provided by operating activities 157,824 34,705  Cash flows from investing activities  Property and equipment additions (63,519) (25,441)  Purchase of investments (1,106,294) (1,267,507)  Proceeds from sale of investments (82,189) 721,659  Cash flows from financing activities  Repayments of bonds payable (100,619)  Net cash used by financing activities (30,476) 655,745  Cash and cash equivalents  Beginning of year 2,460,044 1,804,299	Cash flows from operating activities		
to net cash (used) provided by operating activities  Depreciation and amortization  Net realized/unrealized losses on investments  Donated investments  Conated investments  Bad debt expense  37,142  14,014  Changes in assets and liabilities  Underwriting receivables  Underwriting receivables  Grants receivable  Grants receivable  Frepaid expenses  Accounts payable and accrued expenses  Security deposit payable  Net cash provided by operating activities  Cash flows from investing activities  Property and equipment additions  Proceeds from sale of investments  Net cash (used) provided by investing activities  Cash flows from financing activities  Repayments of bonds payable  Net cash used by financing activities  Cash and cash equivalents  Beginning of year  1,00,619  Net (decrease) increase in cash and cash equivalents  Beginning of year  1,00,619  1,00,619  1,00,619  1,00,619  1,00,619  1,00,619  1,00,619  1,00,619  1,00,619  1,00,619  1,00,619  1,00,619  1,00,619  1,00,619	Changes in net assets	\$ 23,947	\$ 22,147
Depreciation and amortization   98,754   106,613	Adjustments to reconcile changes in net assets		
Net realized/unrealized losses on investments         760         117,585           Donated investments         (566)         (522)           Bad debt expense         37,142         14,014           Changes in assets and liabilities         Underwriting receivables         (30,975)         45,423           Pledges receivable         (627)         (33,180)           Grants receivable         78         2,900           Prepaid expenses         2,433         28,321           Accounts payable and accrued expenses         6,110         (59,944)           Deferred revenue         20,768         (212,152)           Security deposit payable          3,500           Net cash provided by operating activities         157,824         34,705           Cash flows from investing activities           Property and equipment additions         (63,519)         (25,441)           Purchase of investments         (1,106,294)         (1,267,507)           Proceeds from sale of investments         (82,189)         721,659           Cash flows from financing activities           Repayments of bonds payable         (106,111)         (100,619)           Net cash used by financing activities	to net cash (used) provided by operating activities		
Donated investments	Depreciation and amortization	98,754	106,613
Bad debt expense         37,142         14,014           Changes in assets and liabilities         (30,975)         45,423           Underwriting receivables         (627)         (33,180)           Pledges receivable         78         2,900           Prepaid expenses         2,433         28,321           Accounts payable and accrued expenses         6,110         (59,944)           Deferred revenue         20,768         (212,152)           Security deposit payable          3,500           Net cash provided by operating activities         157,824         34,705           Cash flows from investing activities         (63,519)         (25,441)           Purchase of investments         (1,106,294)         (1,267,507)           Proceeds from sale of investments         (82,189)         721,659           Cash flows from financing activities         (82,189)         721,659           Cash flows from financing activities         (106,111)         (100,619)           Net cash used by financing activities         (30,476)         655,745           Cash and cash equivalents         2,460,044         1,804,299	Net realized/unrealized losses on investments	760	117,585
Changes in assets and liabilities         (30,975)         45,423           Underwriting receivables         (627)         (33,180)           Grants receivable         78         2,900           Prepaid expenses         2,433         28,321           Accounts payable and accrued expenses         6,110         (59,944)           Deferred revenue         20,768         (212,152)           Security deposit payable          3,500           Net cash provided by operating activities         157,824         34,705           Cash flows from investing activities           Property and equipment additions         (63,519)         (25,441)           Purchase of investments         (1,106,294)         (1,267,507)           Proceeds from sale of investments         1,087,624         2,014,607           Net cash (used) provided by investing activities         (82,189)         721,659           Cash flows from financing activities           Repayments of bonds payable         (106,111)         (100,619)           Net cash used by financing activities         (30,476)         655,745           Cash and cash equivalents           Beginning of year         2,460,044         1,804,299	Donated investments	(566)	(522)
Underwriting receivables         (30,975)         45,423           Pledges receivable         (627)         (33,180)           Grants receivable         78         2,900           Prepaid expenses         2,433         28,321           Accounts payable and accrued expenses         6,110         (59,944)           Deferred revenue         20,768         (212,152)           Security deposit payable          3,500           Net cash provided by operating activities         157,824         34,705           Cash flows from investing activities           Property and equipment additions         (63,519)         (25,441)           Purchase of investments         (1,106,294)         (1,267,507)           Proceeds from sale of investments         1,087,624         2,014,607           Net cash (used) provided by investing activities         (82,189)         721,659           Cash flows from financing activities           Repayments of bonds payable         (106,111)         (100,619)           Net cash used by financing activities         (30,476)         655,745           Cash and cash equivalents           Beginning of year         2,460,044         1,804,299	Bad debt expense	37,142	14,014
Pledges receivable         (627)         (33,180)           Grants receivable         78         2,900           Prepaid expenses         2,433         28,321           Accounts payable and accrued expenses         6,110         (59,944)           Deferred revenue         20,768         (212,152)           Security deposit payable          3,500           Net cash provided by operating activities         157,824         34,705           Cash flows from investing activities         Property and equipment additions         (63,519)         (25,441)           Purchase of investments         (1,106,294)         (1,267,507)           Proceeds from sale of investments         1,087,624         2,014,607           Net cash (used) provided by investing activities         (82,189)         721,659           Cash flows from financing activities         (82,189)         721,659           Cash flows from financing activities         (106,111)         (100,619)           Net cash used by financing activities         (30,476)         655,745           Cash and cash equivalents         2,460,044         1,804,299	Changes in assets and liabilities		
Grants receivable         78         2,900           Prepaid expenses         2,433         28,321           Accounts payable and accrued expenses         6,110         (59,944)           Deferred revenue         20,768         (212,152)           Security deposit payable          3,500           Net cash provided by operating activities         157,824         34,705           Cash flows from investing activities           Property and equipment additions         (63,519)         (25,441)           Purchase of investments         (1,106,294)         (1,267,507)           Proceeds from sale of investments         1,087,624         2,014,607           Net cash (used) provided by investing activities         (82,189)         721,659           Cash flows from financing activities           Repayments of bonds payable         (106,111)         (100,619)           Net cash used by financing activities         (106,111)         (100,619)           Net (decrease) increase in cash and cash equivalents         (30,476)         655,745           Cash and cash equivalents         2,460,044         1,804,299	Underwriting receivables	(30,975)	45,423
Prepaid expenses         2,433         28,321           Accounts payable and accrued expenses         6,110         (59,944)           Deferred revenue         20,768         (212,152)           Security deposit payable          3,500           Net cash provided by operating activities         157,824         34,705           Cash flows from investing activities           Property and equipment additions         (63,519)         (25,441)           Purchase of investments         (1,106,294)         (1,267,507)           Proceeds from sale of investments         1,087,624         2,014,607           Net cash (used) provided by investing activities         (82,189)         721,659           Cash flows from financing activities           Repayments of bonds payable         (106,111)         (100,619)           Net cash used by financing activities         (30,476)         655,745           Cash and cash equivalents           Beginning of year         2,460,044         1,804,299	Pledges receivable	(627)	(33,180)
Accounts payable and accrued expenses 6,110 (59,944) Deferred revenue 20,768 (212,152) Security deposit payable 3,500 Net cash provided by operating activities 157,824 34,705  Cash flows from investing activities  Property and equipment additions (63,519) (25,441) Purchase of investments (1,106,294) (1,267,507) Proceeds from sale of investments 1,087,624 2,014,607 Net cash (used) provided by investing activities (82,189) 721,659  Cash flows from financing activities  Repayments of bonds payable (106,111) (100,619) Net cash used by financing activities (30,476) 655,745  Cash and cash equivalents Beginning of year 2,460,044 1,804,299	Grants receivable	78	2,900
Deferred revenue         20,768         (212,152)           Security deposit payable          3,500           Net cash provided by operating activities         157,824         34,705           Cash flows from investing activities           Property and equipment additions         (63,519)         (25,441)           Purchase of investments         (1,106,294)         (1,267,507)           Proceeds from sale of investments         1,087,624         2,014,607           Net cash (used) provided by investing activities         (82,189)         721,659           Cash flows from financing activities           Repayments of bonds payable         (106,111)         (100,619)           Net cash used by financing activities         (106,111)         (100,619)           Net (decrease) increase in cash and cash equivalents         (30,476)         655,745           Cash and cash equivalents         2,460,044         1,804,299	Prepaid expenses	2,433	28,321
Security deposit payable  Net cash provided by operating activities  157,824  34,705  Cash flows from investing activities  Property and equipment additions  Purchase of investments  (1,106,294)  Proceeds from sale of investments  (1,106,294)  Proceeds from sale of investments  (1,087,624  2,014,607  Net cash (used) provided by investing activities  Repayments of bonds payable  Net cash used by financing activities  Net cash used by financing activities  Net (decrease) increase in cash and cash equivalents  Reginning of year  2,460,044  1,804,299	Accounts payable and accrued expenses	6,110	(59,944)
Net cash provided by operating activities  Cash flows from investing activities  Property and equipment additions Purchase of investments (1,106,294) Proceeds from sale of investments Proceeds from sale of investments Net cash (used) provided by investing activities  Cash flows from financing activities  Repayments of bonds payable Net cash used by financing activities  Net (decrease) increase in cash and cash equivalents  Cash and cash equivalents  Beginning of year  157,824 34,705  (63,519) (25,441) (1,267,507) (1,	Deferred revenue	20,768	(212,152)
Cash flows from investing activities Property and equipment additions Purchase of investments (1,106,294) Proceeds from sale of investments Net cash (used) provided by investing activities  Cash flows from financing activities Repayments of bonds payable Net cash used by financing activities  Net cash used by financing activities  Net (decrease) increase in cash and cash equivalents  Cash and cash equivalents  Beginning of year  (63,519) (1,106,294) (1,267,507) (1,087,624) (2,014,607) (82,189) (106,111) (100,619) (100,619) (100,619) (100,619)	Security deposit payable		3,500
Property and equipment additions (63,519) (25,441) Purchase of investments (1,106,294) (1,267,507) Proceeds from sale of investments 1,087,624 2,014,607 Net cash (used) provided by investing activities (82,189) 721,659  Cash flows from financing activities Repayments of bonds payable (106,111) (100,619) Net cash used by financing activities (106,111) (100,619)  Net (decrease) increase in cash and cash equivalents (30,476) 655,745  Cash and cash equivalents Beginning of year 2,460,044 1,804,299	Net cash provided by operating activities	157,824	34,705
Property and equipment additions (63,519) (25,441) Purchase of investments (1,106,294) (1,267,507) Proceeds from sale of investments 1,087,624 2,014,607 Net cash (used) provided by investing activities (82,189) 721,659  Cash flows from financing activities Repayments of bonds payable (106,111) (100,619) Net cash used by financing activities (106,111) (100,619)  Net (decrease) increase in cash and cash equivalents (30,476) 655,745  Cash and cash equivalents Beginning of year 2,460,044 1,804,299	Cash flows from investing activities		
Purchase of investments (1,106,294) (1,267,507) Proceeds from sale of investments 1,087,624 2,014,607 Net cash (used) provided by investing activities (82,189) 721,659  Cash flows from financing activities Repayments of bonds payable (106,111) (100,619) Net cash used by financing activities (106,111) (100,619)  Net (decrease) increase in cash and cash equivalents (30,476) 655,745  Cash and cash equivalents Beginning of year 2,460,044 1,804,299		(63.519)	(25.441)
Proceeds from sale of investments 1,087,624 2,014,607 Net cash (used) provided by investing activities (82,189) 721,659  Cash flows from financing activities Repayments of bonds payable (106,111) (100,619) Net cash used by financing activities (106,111) (100,619)  Net (decrease) increase in cash and cash equivalents (30,476) 655,745  Cash and cash equivalents Beginning of year 2,460,044 1,804,299		, ,	' '
Net cash (used) provided by investing activities  Cash flows from financing activities  Repayments of bonds payable Net cash used by financing activities  (106,111) (100,619)  Net (decrease) increase in cash and cash equivalents  (30,476)  Cash and cash equivalents  Beginning of year  2,460,044  1,804,299	Proceeds from sale of investments	•	
Repayments of bonds payable (106,111) (100,619)  Net cash used by financing activities (106,111) (100,619)  Net (decrease) increase in cash and cash equivalents (30,476) 655,745  Cash and cash equivalents  Beginning of year 2,460,044 1,804,299	Net cash (used) provided by investing activities	(82,189)	<u></u>
Repayments of bonds payable (106,111) (100,619)  Net cash used by financing activities (106,111) (100,619)  Net (decrease) increase in cash and cash equivalents (30,476) 655,745  Cash and cash equivalents  Beginning of year 2,460,044 1,804,299	Cash flows from financing activities		
Net cash used by financing activities (106,111) (100,619)  Net (decrease) increase in cash and cash equivalents (30,476) 655,745  Cash and cash equivalents  Beginning of year 2,460,044 1,804,299	<del>_</del>	(106,111)	(100,619)
Net (decrease) increase in cash and cash equivalents (30,476) 655,745  Cash and cash equivalents Beginning of year 2,460,044 1,804,299			
Cash and cash equivalents Beginning of year 2,460,044 1,804,299	, ,		
Beginning of year 2,460,044 1,804,299	Net (decrease) increase in cash and cash equivalents	(30,476)	655,745
	Cash and cash equivalents		
End of year <u>\$ 2,429,568</u> <u>\$ 2,460,044</u>	Beginning of year	2,460,044	1,804,299
	End of year	\$ 2,429,568	\$ 2,460,044
Supplemental disclosure of cash flow information	Supplemental disclosure of cash flow information		
Interest paid <u>\$ 38,585</u> <u>\$ 44,079</u>	• •	\$ 38,585	<u>\$ 44,079</u>
Noncash investing and financing activities	Noncash investing and financing activities		
Purchase of van with loan financing \$ 11,588 \$		\$ 11,588	\$
Donated equipment and services \$ 234,268 \$ 207,951		\$ 234,268	

# Newark Public Radio, Inc. Statements of Functional Expenses Years Ended September 30, 2010 and 2009

			2010					2009								
	Prog	ram Services		Supporting	Ser	vices				Program Services		Supporting		g Serv	Services	
		Station									Station					
	0	perations	Adr	<u>ministrative</u>	<u>Fu</u>	ndraising	Total		Total		Operations	Adn	ninistrative	Fur	ndraising	
Salaries	\$	1,363,262	\$	411,957	\$	379,292	\$ 2,154,511	\$	2,166,839	\$	1,393,868	\$	411,352	\$	361,619	
Payroll taxes and fringe benefits		242,858		59,893		72,896	375,647		373,037		235,327		58,955		78,755	
Artist fees		65,471					65,471		84,743		84,743					
Professional services		203,246		41,498		31,210	275,954		359,293		248,640		58,254		52,399	
Donated services		73,649		160,619			234,268		200,066		75,680		124,386			
Audience research		42,280					42,280		21,435		21,435					
Office expense		50,466		3,261		3,201	56,928		57,619		51,890		3,014		2,715	
Broadcast supplies		10,812					10,812		14,704		14,704					
Program purchases		49,197					49,197		48,788		48,788					
Telephone		47,714		6,307		5,807	59,828		59,161		38,985		10,789		9,387	
Printing		45,589					45,589		49,924		49,924					
Fundraising supplies						47,382	47,382		66,889						66,889	
Premiums		2,461				103,020	105,481		96,411		9,656				86,755	
Postage and shipping		37,914		6,106		80,505	124,525		96,972		30,689		5,352		60,931	
Dues and subscriptions		13,779		9,753			23,532		37,282		17,132		5,943		14,207	
Satellite fee		7,100					7,100		7,100		7,100					
Newswire		24,098					24,098		20,425		20,425					
Credit and administrative fees		328		3,822		43,591	47,741		44,668		82		5,157		39,429	
Travel and entertainment		30,607		10,868		7,887	49,362		46,662		37,822		7,406		1,434	
Meetings and conferences				1,510			1,510		1,988		656		1,332			
Advertising and public relations		6,549				20,500	27,049		50,673		12,947		110		37,616	
Advertising and public relations - trade		223,680					223,680		131,825		131,825					
Staff development		4,700				6,283	10,983		8,176		1,559		495		6,122	
Utilities		33,160		10,027		9,232	52,419		51,349		32,931		9,849		8,569	
Space and equipment rental		130,800		6,364		5,860	143,024		136,642		125,385		6,019		5,238	
Space and equipment rental - trade		37,600					37,600		98,100		98,100					
Repairs and maintenance		13,095		25,337			38,432		44,883		21,268		23,615			
Insurance		20,697		6,258		5,762	32,717		39,614		25,405		7,598		6,611	
Depreciation and amortization		61,139		13,370		24,245	98,754		106,613		59,063		23,665		23,885	
Interest expense		24,408		7,381		6,796	38,585		44,079		28,269		8,454		7,356	
Special events						139,643	139,643		218,481						218,481	
Bad debt expense		37,142					37,142		24,014		24,014					
Miscellaneous		7,225	_	9,222		29	16,476		12,865		2,210		10,655			
	\$	2,911,026	\$	793,553	\$	993,141	\$ 4,697,720	\$	4,821,320	\$	2,950,522	\$	782,400	\$	1,088,398	

#### 1. Organization and Purpose

Newark Public Radio, Inc. is a not-for-profit corporation authorized to operate and distribute non-commercial WBGO FM (the "Station") locally at 88.3mHz and worldwide via the internet at <a href="www.wbgo.org">www.wbgo.org</a>. The Station is a publicly-supported cultural institution that champions jazz and presents news through radio and other technologies. An affiliate of National Public Radio, the Station's significant sources of revenue are received from contributions, membership fees and grants.

## 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

Financial reporting by not-for-profit organizations requires that resources be classified for accounting and reporting purposes into net asset categories according to externally (donor) imposed restrictions. The unrestricted net asset category represents net assets that are not subject to donor imposed restrictions, the temporarily restricted net asset category represents net assets that are subject to donor imposed time or purpose restrictions and the permanently restricted net asset category represents net assets that are subject to donor imposed restrictions that cannot be satisfied by either time or by actions of the Station. For the years ended September 30, 2010 and 2009 the Station had accounting transactions in all three net asset categories.

## **Revenue and Support Recognition**

Contributions, including membership fees, are recognized as revenue when they are received or unconditionally pledged and revenues are recorded as unrestricted or restricted support according to donor stipulations that limit the use of these assets due to time or purpose restrictions. When a donor restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities and changes in net assets as net assets released from restrictions.

The Station accounts for those contract revenues which have been determined to be exchange transactions in the statements of activities and changes in net assets to the extent that expenses have been incurred for the purpose specified by the grantor during the period. Program revenues received in advance of their usage are classified as liabilities in the statements of financial position. In applying this concept, the legal and contractual requirements of each individual contract are used as guidance.

Unrestricted revenues are obtained from underwriting revenues, special events, program fees and investment income. These revenues are used to offset program expenses as well as the cost of property and equipment acquisitions and supporting services expenses.

#### **Investments**

Investments, primarily consisting of certificates of deposit, mutual funds, and equity securities, are stated at fair value. Gains and losses, both realized and unrealized, resulting from increases or decreases in the fair value of investments are reflected in the statements of activities and changes in net assets as increases or decreases in unrestricted net assets unless the use was restricted by explicit donor stipulations or by law.

### **Income Taxes**

The Station is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, the accompanying financial statements do not reflect provisions for Federal income taxes. The Station has evaluated uncertain tax positions in accordance with accounting standards regarding accounting for contingencies and determined there were none at September 30, 2010. The Station has no open tax years prior to September 30, 2006.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Accordingly, actual results could differ from those estimates.

## **Property and Equipment and Depreciation**

Property and equipment purchases are recorded at cost, except for donated items which are recorded at the fair value on the date of donation. Depreciation is provided over the estimated useful lives of the assets which range from five to thirty five years, using the straight-line method.

The principal rates for computing depreciation by major asset categories are as follows:

Description	Estimated Life (Years)
Buildings Building improvements	40 5-40
Office equipment	5-7
Broadcasting equipment	5-10

When an asset is sold or retired, the cost and accumulated depreciation are removed from the respective accounts. Maintenance, repairs and minor renewals are charged to operations as incurred.

# **Functional Allocation of Expenses**

Costs of providing program and supporting services have been summarized on a functional basis based on a combination of a direct costing method for charging certain expenses to each function which is consistent with the benefit derived, and using salaries to allocate those expenses that do not have a direct association to a particular function.

#### **Advertising**

Advertising is expensed in the period incurred. Advertising amounted to \$27,049 and \$50,673 in 2010 and 2009, respectively. Additionally, during the years ended September 30, 2010 and 2009 the Station had \$223,680 and \$131,825, respectively, of advertising trade, which represented a reciprocal arrangement between the Station and other cultural organizations for promoting each other, based on the fair market value of the services provided and received.

### **Valuation of Long-Lived Assets**

In accordance with the provisions of the accounting pronouncement on accounting for the impairment or disposal of long-lived assets, the Station reviews long-lived assets, including property and equipment, for impairment whenever events or changes in business circumstances indicate that the carrying amount of the assets may not be fully recoverable. Management has determined that no assessment was required for the periods presented in these financial statements.

#### **Fair Value of Financial Instruments**

The carrying amounts of financial instruments including cash and cash equivalents, grants and contracts, contribution and other receivables, and accounts payable and accrued expenses approximate their fair values because of the relatively short maturity of these instruments.

#### **Cash and Cash Equivalents**

Cash and cash equivalents include funds held in money market accounts and other instruments with an initial maturity of three months or less.

## 3. Grants and Pledges Receivable

The Station was due certain amounts at September 30, 2010 and 2009 from funding sources which resulted from expenditures incurred in excess of payments received or from donors' notifications of intent to give. Expenditures incurred in excess of payments received, recorded in grants receivable, are as follows at September 30:

	2010	2009
New Jersey Council on the Arts	\$ 81,498	\$ 103,116
National Public Radio	12,600	13,000
The Kennedy Center	10,000	
New Jersey Department of State	15,273	
Oris Watches		5,000
National Endowment for the Arts	 20,000	18,333
	\$ 139,371	\$ 139,449

Donor notifications of intent to give, recorded in pledges receivable, amounted to \$279,188 and \$278,561 at September 30, 2010 and 2009, respectively, all of which are expected to be collected in the subsequent fiscal year.

### 4. Investments

The following summarizes the relationship between the market value and cost of investments at September 30:

	 20	10		 20	09	
	Cost		Market	Cost		Market
Equities Certificates of deposit	\$ 2,865 1,409,728	\$	7,533 1,408,591	\$ 2,191 1,390,091	\$	5,979 1,391,669
	\$ 1,412,593	\$	1,416,124	\$ 1,392,282	\$	1,397,648

The annual return on investments inclusive of unrealized (losses) gains of \$(506) and \$115,829, based on market value, was approximately 1.64 percent and (1.50) percent for the years ended September 30, 2010 and 2009, respectively.

Investment income (loss) related to these investments is included with investment income earned by cash and cash equivalents on the statements of activities and changes in net assets at September 30, 2010 and 2009 and was comprised of the following:

	20	010		2009				
Interest and dividend income	\$ 2	24,102	\$	56,782				
Realized loss		(254)	(	(233,414)				
Unrealized gain (loss)		(506)		115,829				
Investment fees		(150)		(1,996)				
	\$ 2	23,192	\$	(62,799)				

## 5. Recurring Fair Value Measurements

FASB ASC 820 defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Organization has the ability to access.
- Level 2 inputs are inputs (other than quoted prices included within Level 1) that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability and rely on management's own
  estimates about the assumptions that market participants would use in pricing the asset or liability.
  (The unobservable inputs should be developed based on the best information available in the
  circumstances and may include the Organization's own data.)

The following table summarizes assets which have been accounted for at fair value on a recurring basis along with the basis of the determination of fair value as of September 30, 2010:

		Total	Pr A M	uoted ices in Active arkets evel 1)	Me	bservable easurement Criteria (Level 2)	Meas Cı	eservable surement riteria evel 3)
Stocks	\$	7,533	\$	7,533	\$		\$	
Certificates of deposit	1,	408,591				1,408,591		
Total investments	<u>\$1,</u>	416,124	\$	7,533	\$	1,408,591	\$	

The following table summarizes assets which have been accounted for at fair value on a recurring basis along with the basis of the determination of fair value as of September 30, 2009:

		Γotal	Pr A M	uoted ices in active arkets evel 1)	Me	bservable easurement Criteria (Level 2)	Meas Cr	servable urement iteria evel 3)
Stocks	\$	5,979	\$	5,979	\$		\$	
Certificates of deposit	1,	391,669				1,391,669		
Total investments	<b>\$</b> 1,	397,648	\$	5,979	\$	1,391,669	\$	

# 6. Property and Equipment

Property and equipment at September 30, consisted of the following:

	2010	2009
Land	\$ 47,855	\$ 47,855
Buildings	82,684	82,684
Building improvements	2,261,886	2,250,372
Boardcasting equipment	1,338,835	1,307,738
Office equipment	 574,864	552,200
	4,306,124	4,240,849
Less: Accumulated depreciation	 2,679,699	 2,594,755
	\$ 1,626,425	\$ 1,646,094

Depreciation expense totaled \$94,775 and \$102,635 for the years ended September 30, 2010 and 2009, respectively.

# 7. Deferred Financing Costs

The Station incurred bond financing costs of \$59,678 in conjunction with the issuance of New Jersey Economic Development Agency Bonds which are being amortized over fifteen years at an amount of \$3,979 annually. Bond financing costs shown net of accumulated amortization were \$19,893 and \$23,871 at September 30, 2010 and 2009, respectively. Amortization expense amounted to \$3,979 for each of the years ended September 30, 2010 and 2009. The subsequent five year amortization of the deferred financing costs are as follows:

Years Ending September 30,		Amount			
2011	\$	3,979			
2012		3,979			
2013		3,979			
2014		3,979			
Thereafter		3,977			
	\$	19,893			

## 8. Operating Leases

The Station leases a portion of its radio frequency to two other radio stations under one lease that expired in November 2010 and then continued and one month-to-month lease. Rental income from these leases was \$130,950 and \$148,450 for the years ended September 30, 2010 and 2009, respectively. Minimum future annual rentals under these agreements are as follows:

Year	Amount			
2011	\$	96,418		
2012		16,135		
	\$	112,553		

The Station leases office equipment under various non-cancelable operating leases with expiration ranging from 2010 through 2025. Rental expenses related to these leases amounted to \$148,036 and \$17,868 for the years ended September 30, 2010 and 2009, respectively. Minimum future annual rentals for the remaining lease terms are as follows:

Year	Amount
2011	\$ 118,069
2012	113,365
2013	81,414
2014	64,845
2015	66,142
Thereafter	698,007
	\$1,141,842

## 9. Bonds Payable

In November 2000 the New Jersey Economic Development Authority ("NJEDA") issued \$1,500,000 of variable rate, tax exempt revenue bonds (Newark Public Radio, Inc. – 2000 Project) to help pay for a portion of the estimated costs to construct, equip and staff the facility, renovate the administrative offices and radio station, acquire machinery and equipment and refinance existing debt.

Under the terms of the bond indenture agreement and the loan agreement between the Station and NJEDA the bonds require the monthly payment of principal and interest. The interest rate is currently 5.25 percent, pegged to the average U.S. Treasury five-year note yield plus 2 percent and resets every five years. The bonds mature in October 2015 and are secured by a mortgage on land and building.

Scheduled principal repayments of the bonds are as follows:

Years Ending September 30,	Amount
2011	\$ 112,590
2012	118,645
2013	125,026
2014	131,750
2015	138,836
Thereafter	 38,744
	\$ 665,591

## 10. Loan Payable

The Station entered into a loan agreement to finance the purchase of a van. As of September 30, 2010, the Station owed \$11,558. The loan is unsecured with no stated rate of interest.

Scheduled principal repayments of the van loan payable are as follows:

Years Ending September 30,	Α	Amount			
2011	\$	3,205			
2012		3,221			
2013		3,236			
2014		1,926			
	\$	11.588			

# 11. Employee Retirement Plan

All full time employees of the Station who have completed minimum service requirements are eligible to participate in Newark Public Radio, Inc.'s Retirement Plan (the "Plan"), a defined contribution plan. Participants in the Plan may contribute a percentage of their compensation up to the maximum allowed by I.R.S. regulations. The Station makes discretionary contributions to each participant's account of up to 4 percent of the participant's compensation. Participants become vested immediately upon entry into the Plan. It is the Station's policy to fund contributions currently. The Station's discretionary contribution was approximately \$42,000 for each the years ended September 30, 2010 and 2009.

### 12. Net Assets

Components of temporarily and permanently restricted net assets at September 30, were as follows:

	2010		2009	
Temporarily restricted -				
Restricted by donor for programmatic use as follows				
Jazzset CD Project	\$	30,705	\$	19,438
Jazzset		25,491		
Digitization Project		100,000		100,000
Business Plan Project		10,000		10,000
Special Projects		14,812		10,564
	\$	181,008	\$	140,002
Permanently restricted net assets -				
Donor restricted endowed principal				
National Endowment for the Arts	\$	240,000	\$	240,000
Jazznet Endowment		300,000		300,000
Prudential Financial		250,000		250,000
NJ Cultural Trust		41,913		15,000
	\$	831,913	\$	805,000

Of the funds included in the permanently restricted net assets of the Station, \$430,000 represents donations certified by the New Jersey Cultural Trust.

Net assets were released from donor restrictions by incurring expenses satisfying the purpose or time restrictions specified by donors as follows:

	2010	2009
Jazzset	\$ 188,833	\$ 188,250
Children's Music Project	10,000	15,000
Jazzset New Year's Eve	11,722	14,923
Internship		3,938
Special Projects	43,091	1,436
	\$ 253,646	\$ 223,547

#### 13. Concentrations of Credit Risk

Financial investments which potentially subject the Station to concentrations of credit risk consist of cash and cash equivalents, investments, and receivables. In an attempt to limit the credit risk, the Station places all funds with high quality financial institutions. At various times throughout the years, the Station had cash balances in excess of FDIC insurance coverage. The credit risk with regard to receivables is limited due to amounts being comprised of many immaterial balances from a wide range of individuals and organizations.

#### 14. Endowment Funds

The Station's endowment consists of four individual funds established to support the Station operations. The funds are donor-restricted endowment funds. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence of donor-imposed restrictions.

#### Interpretation of Relevant Law

The Board of Trustees of the Station has interpreted state law as requiring the preservation of the value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Station classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment and (b) the original value of subsequent gifts to the permanent endowment. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as unrestricted net assets in accordance with the donor agreements.

# **Return Objectives and Risk Parameters**

The Station follows investment policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity.

## **Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Station relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

Changes in Endowment Net Assets for the year ended September 30, 2010:

	En			Jazznet dowment			NJ Cultural Trust		Total	
Balance - 9/30/09 Contributions Release - timing	\$	240,000	\$	300,000	\$	250,000  	\$	15,000 26,913 	\$	805,000 26,913 
Balance - 9/30/10	\$	240,000	\$	300,000	\$	250,000	\$	41,913	\$	831,913

### 15. Subsequent Events

The Station has evaluated subsequent events occurring after the statement of financial position date through the date of January 06, 2011, the date the financial statements were available for release. Based upon this evaluation, the Station has determined that no subsequent events have occurred that require adjustment to or disclosure in the financial statements.