

MAINE PUBLIC UTILITIES COMMISSION
AUGUSTA, MAINE

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IN RE:)
) Docket No. 2017-232
CENTRAL MAINE POWER COMPANY) January 10, 2019
)

Request for Approval of CPCN for the New England Clean Energy
Connect Construction of 1,200 MW HVDC Transmission Line from
Québec-Maine Border to Lewiston (NECEC)

APPEARANCES:

- CHRISTOPHER SIMPSON, Hearing Examiner
- MARK VANNOY, Maine Public Utilities Commission
- BRUCE WILLIAMSON, Maine Public Utilities Commission
- RANDALL DAVIS, Maine Public Utilities Commission
- FAITH HUNTINGTON, Maine Public Utilities Commission
- CHRISTINE COOK, Maine Public Utilities Commission
- DENIS BERGERON, Maine Public Utilities Commission
- BARRY HOBBS, Office of the Public Advocate
- JARED DES ROSIERS, Pierce Atwood, Central Maine Power Company
- SARAH TRACY, Pierce Atwood, Central Maine Power Company
- ERIC STINNEFORD, Central Maine Power Company
- DAN PEACO, Daymark Energy Advisors, Central Maine Power
- JEFF BOWER, Daymark Energy Advisors, Central Maine Power
- DOUG SMITH, Daymark Energy Advisors, Central Maine Power
- THORN DICKINSON, Avangrid Networks, Central Maine Power Company
- CHRIS MALONE, Avangrid, Central Maine Power Company
- SCOTT HODGDON, Burns & McDonnell, Central Maine Power Company
- JUSTIN TRIBBET, Central Maine Power Company
- FRANCIS PULLARO, RENEW Northeast
- JOHN SHOPE, Foley Hoag, Calpine Corp., Vistra Energy, Bucksport
- STEVE BARTLETT, Foley Hoag, Calpine, Vistra Energy, Bucksport
- JOHN FLUMERFELT, Calpine Corporation
- TANYA BODELL, Energyzt, Calpine Corp., Vistra Energy, Bucksport
- ANDREW LANDRY, Preti Flaherty, Industrial Energy Consumer Group
- SUE ELY, Natural Resources Council of Maine
- PHELPS TURNER, Conservation Law Foundation
- AMY OLFENE, Drummond Woodsum, NextEra Energy Resources
- BRIAN MURPHY, NextEra Energy Resources
- BEN SMITH, Soltan Bass Smith, Western Maine Mountains & Rivers
- DOT KELLY

1 CONFERENCE COMMENCED (January 10, 2019, 9:02 a.m.)

2 MR. SIMPSON: Good morning, everyone. This is a
3 hearing before the Maine Public Utilities Commission in docket
4 number 2017-00232 which is Central Maine Power Company's
5 request for approval of a certificate of public convenience and
6 necessity in the New England Clean Energy Connect project.
7 Notice of today's hearing was provided by a Procedural Order
8 issued on November 2nd and a second ordered issued on January
9 4th. The purpose of today's hearing is to allow for the cross
10 examination of the Daymark panel and CMP's engineering panel.
11 I want to begin with appearances. Let's start with the people
12 in the room, and then we'll go to the parties who are on the
13 phone. Drew, let's start with you.

14 MR. LANDRY: Okay. Andrew Landry from Preti Flaherty
15 on behalf of Industrial Energy Consumer Group.

16 MS. ELY: Sue Ely, Natural Resources Council of
17 Maine.

18 MR. TURNER: Phelps Turner, Conservation Law
19 Foundation.

20 MR. SIMPSON: Let's go to the panel. Yeah, go ahead.

21 MR. TRIBBET: Justin Tribbet representing Central
22 Maine Power.

23 MR. HODGDON: Scott Hodgdon representing Central
24 Maine Power.

25 MR. MALONE: Chris Malone, Avangrid.

1 MR. PEACO: Dan Peaco, Daymark Energy Advisors on
2 behalf of Central Maine Power.

3 MR. BOWER: Jeff Bower with Daymark Energy Advisors
4 on behalf of Central Maine Power.

5 D. SMITH: Doug Smith with Daymark Energy Advisors on
6 behalf of Central Maine Power Company.

7 MR. STINNEFORD: Eric Stinneford, Central Maine
8 Power.

9 MS. TRACY: Sarah Tracy with Pierce Atwood on behalf
10 of Central Maine Power.

11 MR. DES ROSIERS: Jared des Rosiers from Pierce
12 Atwood on behalf of Central Maine Power.

13 MR. SIMPSON: John, would you start there and we'll
14 come forward?

15 MR. FLUMERFELT: John Flumerfelt, Calpine
16 Corporation.

17 MR. BARTLETT: Steve Bartlett, Foley Hoag on behalf
18 of the generator interveners.

19 MR. SHOPE: John Shope, Foley Hoag on behalf of the
20 generator interveners which are Calpine Corporation, Vistra
21 Energy Corporation, and Bucksport Generation, LLC.

22 MS. BODELL: Tanya Bodell with Energyzt on behalf of
23 the generator interveners.

24 MS. KELLY: Dot Kelly, Phippsburg, Maine.

25 MS. OLFENE: Amy Olfene of Drummond Woodsum on behalf

1 of NextEra Energy Resources.

2 MR. MURPHY: Brian Murphy on behalf of NextEra Energy
3 Resources.

4 MR. DICKINSON: Thorn Dickinson, Avangrid Networks.

5 MR. SIMPSON: Barry, would you like to enter your
6 appearances?

7 MR. HOBBS: Barry Hobbs, Public Advocate on
8 behalf of the Office of the Public Advocate.

9 MR. SIMPSON: Thank you. That takes care of the
10 parties in the room. Could we get the parties who are on the
11 phone, please, to enter their appearance? Ben?

12 B. SMITH: Good morning, Chris. This is -- yeah,
13 this is Ben Smith on behalf of Western Mountains & Rivers
14 Corporation.

15 MR. SIMPSON: Thank you. Are there any other parties
16 on the phone? Okay, based on -- well, let's just go right to
17 the questioning. I would like to shoot for a morning break at
18 around 10:30. So just for planning purposes, keep that in mind
19 as you're asking questions. Let's start with NextEra. And I
20 would note that the witnesses have already been sworn in this
21 case.

22 MR. MURPHY: Thank you, Chris. I do not have any
23 initial questions for the witnesses, but I'd like to reserve
24 the right if I have questions based on other interveners'
25 questioning of them.

1 MR. SIMPSON: Okay. What we've traditionally done is
2 gone in the order of estimates with the highest estimates
3 first. So, Sue, you're up.

4 MS. ELY: I actually don't have any questions.

5 MR. SIMPSON: Okay. Oh, my goodness. I wasn't
6 expecting this. So, let's see --

7 MS. TRACY: Town of Caratunk had ten minutes and Dot
8 Kelly had ten minutes.

9 MR. SIMPSON: Yeah, I know. But Elizabeth Caruso
10 appears not to be on the phone. So, Dot, you're up.

11 MS. KELLY: Thank you. Good morning, gentlemen. I
12 really only have one question, and I'd like each of you to
13 answer it. I realize that you are not actually working for CMP
14 so I'd like you to answer it from CMP as well as from -- if
15 you're in a different organization, from your own organization.
16 And that is regarding safety and environmental protection. How
17 has management told you to consider those aspects as compared
18 to scope, cost, and, you know, time difficulties that you're
19 running into? So that was scope, cost, and time in safety and
20 environmental protection. And you can decide how to respond.

21 MR. MALONE: I guess I'll start first and foremost.
22 I'm Chris Malone from Avangrid. I work in the transmission
23 planning department so we are actually, although I announce
24 myself as Avangrid, we do have roots in every single one of the
25 opcos. My boss specifically manages the CMP team. So in terms

1 of representation of CMP, I feel that I'm adequate in
2 representing the interests of CMP. In terms of safety and
3 environmental, I think your question -- I'd like to get some
4 clarity on that. You said conversations that I've had with
5 management. I'd like you to elaborate a little bit on what you
6 mean by that. Just trying to best answer your question.

7 MS. KELLY: Right. There was a recent PUC decision
8 discussing the metering. I don't know if you're familiar with
9 2018-00052 where there was an audit, and it specifically
10 highlighted that CMP management appeared not to be focused on
11 reporting on quality, safety, or reliability, environmental and
12 were more focused on the three items that I mentioned which was
13 scope, cost, and time.

14 MS. TRACY: Objection, assumes facts not in evidence.
15 We don't agree with the characterization of the audit report.

16 MR. SIMPSON: Yeah, Dot, we need to focus on this
17 case.

18 MS. KELLY: Okay, fair enough. But that was -- I was
19 giving that as a preface. So things like weekly safety
20 meetings. When you did your reports, were people interested or
21 were you required to get back to management on safety and
22 environmental concerns or was it more focused on scope, cost,
23 and time?

24 MR. MALONE: I guess as far as what I do specifically
25 in transmission planning, you know, we do focus on normal and

1 extreme design contingencies so that when the project is
2 ultimately in service, it operates as designed which is, in my
3 world, determining and ensuring safe operation of the project.
4 I'm sure Justin could probably elaborate a little bit on the
5 specifics in the RFP perhaps in terms of safety and
6 environmental protection. In terms of communication with
7 management, weekly safety meetings and things of that sort,
8 what I can say is that the company places very high emphasis on
9 that. All of my staff, there's a very rigorous safety program.
10 It's actually electronic, and we all enforced (sic) to take
11 that safety training. At the onset of every single one of our
12 meetings, we typically have a safety tip. So although that may
13 not apply specifically to this project, I am confident in
14 saying that our company places the utmost importance on safety.

15 MR. HODGDON: So my name's Scott Hodgdon. I'm with
16 Burns & McDonnell for Central Maine Power. And I guess from
17 the Central Maine Power perspective in terms of scope and
18 safety and reliability and so on and so forth, I think Chris
19 described it well. From the planning perspective, when we're
20 conducting our analyses, we're conducting them in accordance
21 with ISO New England procedures, NPCC procedures, and NERC
22 procedures. And those outline the specific contingencies we
23 need to test and the performance that needs to be observed
24 after those contingencies are tested to make sure that the
25 project operates reliably, the system operates reliably, after

1 all these contingencies. So from a reliability standpoint, I
2 think, you know, that was in our scope and that was our task
3 and what was outlined in the report that we ultimately
4 produced.

5 From the -- you know, the Burns & McDonnell
6 standpoint, you know, talking -- kind of going off of what
7 Chris was saying, safety is the number one topic of all
8 meetings in Burns & McDonnell. We start off every single
9 meeting with a safety moment. Somebody will describe, you
10 know, be careful on the ice or something on that. It depends
11 on really the season or something like that, but it is always
12 the first thing that is discussed in any meeting. So it's kind
13 of -- it's very -- it's put high in priority in terms of the
14 company goes (sic), you know, and I like to bring that into
15 everything that I do, although I, you know, sit there at a desk
16 and run the study --

17 MS. KELLY: Absolutely, yes. And I don't want to
18 doubt that. As engineers, it's been your education, etc. that
19 that's -- it's not useful to design something that's going to
20 cause injuries and difficulties. So thank you. And Justin?

21 MR. TRIBBET: Sure. So I guess focus more on the RFP
22 response which I think was the intent of your original
23 question. I think it's fair to say that the goal of CMP in the
24 tender process was to put forth a project that's constructible,
25 competitive, and hopefully what ultimately gets selected. For

1 the purposes of the safety discussion, I think generally we've
2 heard that covered by others. We've talked a little bit about
3 codes, NESC, OSHA, and the list goes on and on. And we
4 actually tried to address as well the safety concerns in ODR
5 030-001 where we attached, I believe, some of the CMP safety
6 requirements. Specific to safety currently, we actually have a
7 dedicated safety engineer. It's not my sort of area of
8 expertise, but we have a safety engineer on the project that's
9 actually reviewing the design against the OSHA standards. As
10 an example, I had a discussion with her fairly recently about
11 fall protection and these types of things on the transmission
12 line poles where she is sort of reviewing each passage of the
13 OSHA requirements and trying to carefully make sure that our
14 design does, in fact, comply with OSHA and ensure that we have
15 designed the safety possible structures.

16 Specific to environmental, I guess you talk about
17 this balance, and I think it's a good discussion and it makes
18 sense. I think one area that really represents this is that, I
19 mean, CMP is committed to making sure that we have a proposal
20 that's constructible and permittable. And, you know, I think
21 my favorite example of that is if you look at the overhead DC
22 line route, I mean, it's quite easy to put a pin at Appalach
23 (phonetic) substation and Larrabee Road substation. And when
24 you look at the corridor that CMP has defined, it's very clear
25 that this is not a straight-line corridor. A lot of analysis

1 was put into the corridor routing, and two-thirds of the DC
2 line actually follows Brownfield corridor which, in my mind,
3 helps minimize the environmental impacts of the project. So I
4 -- again, I really feel like it's integral to everything we do.
5 I'm not personally on the environmental side. We have a whole
6 team that's dedicated to that, and we work together with them
7 all the time. And ultimately, if -- in the end I think
8 everybody at CMP realizes that, I mean, you can bid the
9 cheapest possible project, but if it's not permissible, if you
10 can't get it all through the environmental studies that, in the
11 end, you don't have a real project. So I feel that the
12 environmental and safety has really been a focus and a priority
13 for the company. That's at least my observation.

14 MS. KELLY: And I'd like you to -- thank you very
15 much. And I'd like you to talk about undergrounding and the
16 work that has been done at CMP, including direction from CMP
17 regarding undergrounding.

18 MR. TRIBBET: Okay.

19 MS. KELLY: Thanks.

20 MR. TRIBBET: In regards to -- can you clarify the
21 question? Is it cost or whether or not we're going to
22 underground or can you kind of provide a little bit of
23 direction on that?

24 MS. KELLY: Sure. Since you're the engineers, I want
25 to know whether you considered undergrounding, whether you have

1 any experience with the costs of underground, whether that was
2 given to management as options.

3 MR. TRIBBET: I guess maybe taking things one at a
4 time, in regards to the cost of undergrounding, Chris?

5 MR. MALONE: Yeah, the cost of undergrounding in my
6 experience is roughly, depending on voltage class certainly,
7 irregardless of whether --

8 MS. KELLY: Okay, and let's focus on HDVC (sic), high
9 --

10 MR. MALONE: That's what I was getting to.
11 Regardless of the technologies, conductor is conductor, digging
12 is digging. And in Connecticut specifically, because that's
13 where I'm out of, it's a roughly three to four times the cost
14 of overhead.

15 MS. KELLY: And a question for that. Has that been
16 in open fields and forests as you would have through most of
17 the new corridor?

18 MR. MALONE: Typically in Connecticut, the
19 underground construction is in more of an urban area.

20 MS. KELLY: And do you have a feeling whether that
21 makes a dramatic difference in cost?

22 MR. MALONE: I wouldn't -- I would probably allow
23 Justin to speak more elaborately on that. There are challenges
24 with going underground in the middle of the forest. You can
25 hit rock. You can hit -- you may have other challenges. I'm a

1 transmission planner. I don't know all the intricate things
2 that can happen, you know, in those types of conditions, but
3 general rule of thumb is the cost of underground is
4 substantially higher than the cost of overhead.

5 MS. KELLY: Thank you.

6 MR. TRIBBET: And I guess just in my own mind, I've
7 been listening to people talk about the mountains of the area
8 throughout these various cases as it has evolved, and I can't
9 help but think that there would be some significant challenges
10 trying to route an underground line through this particular 53
11 miles of very rugged terrain in northwestern Maine. However,
12 as previously noted, there was no actual detailed study done in
13 that area. I guess some general notes and thoughts from my
14 perspective. I mean, first I would say that, in my opinion,
15 the 83D RFP and the subsequent contracts that CMP has entered
16 into are generally more consistent with an overhead line in the
17 sense that, typically on an overhead line, you have temporary
18 faults that are -- that quickly and automatically restored
19 (sic). While there may be less faults that occur on an
20 underground circuit, when those faults do occur, typically
21 restoration times are very long, and, unfortunately, that is
22 problematic from an overall availability and from the damages
23 that CMP may face in the contracts.

24 In terms of CMP as a company, I would say that
25 they're more suited for maintenance of overhead transmission

1 lines. The overhead transmission lines in the state have a
2 very high degree of availability, over 99 percent if I recall
3 correctly. And from a tooling, manpower, equipment, CMP is
4 really, in my opinion, a poles and wire company. So I guess I
5 see that as another factor. And obviously cost, I mean, as
6 you've already alluded, is higher for underground.

7 MR. HODGDON: And I guess just to add one more thing,
8 I mean, from the -- again, from the system planning and the
9 system performance evaluation perspective, when we do these
10 analyses, really what we want to make sure of is if a fault
11 does occur, number one, that it clears and it can be cleared,
12 and then, number two, that the system performs according to
13 criteria. So the system comes back to a stable state. You
14 don't have a large loss of source above, you know, criteria,
15 whichever you're looking at. And, you know, underground versus
16 overhead, again, what we're looking at is, you know, does -- is
17 the fault cleared, can it be cleared within a certain amount of
18 time, and then how the system responds. So I guess really from
19 the planning perspective is it really doesn't matter overhead
20 versus underhead (sic) as long as the system performs
21 appropriately.

22 MS. KELLY: Thank you. Did you have any
23 conversations or information from Hydro-Quebec about their
24 proposals to put these cables underground?

25 MR. TRIBBET: Yes. I don't recall the exact date.

1 We did ask if they were planning to have underground on their
2 side, and they indicated that they are not.

3 MS. KELLY: Are you aware in the documents that were
4 prepared for our review that they did want the ability to be
5 able to put it underground?

6 MR. TRIBBET: That's correct. My understanding is as
7 part of the permitting process, in the event that that was a
8 requirement on their side, they wanted to be able to
9 accommodate that requirement. That's correct.

10 MR. HODGDON: I did not have any conversations with
11 Hydro-Quebec about overhead or underground.

12 MR. MALONE: Echo what Scott said.

13 MS. KELLY: Okay. Thank you very much. No further
14 questions.

15 MR. SIMPSON: Thanks. Brian, do you have a --

16 MR. MURPHY: I do have questions based on Ms. Kelly's
17 questions, and it's more for clarity of the record. The HVDC
18 technology that you're using is the VSH technology, correct?

19 MR. TRIBBET: VSC, voltage source converter.

20 MR. MURPHY: VSC technology. You also know that the
21 use of that technology throughout the world, not just in this
22 region, is probably above 90 percent underground or undersea
23 cable, correct?

24 MR. TRIBBET: Correct.

25 MR. MURPHY: And in the end of the discussion with

1 Ms. Kelly, you talked about faults, which are -- concede are
2 very important. But I also believe it's correct to say that
3 you have not done an analysis of underground faults for this
4 type of technology in this -- on this line. Correct?

5 MR. TRIBBET: Can you clarify the question? When you
6 say have we done an analysis for underground faults, what do
7 you mean by that?

8 MR. MURPHY: What I'm getting at is I think it's -- I
9 think you correctly stated that there is more concern with
10 overhead. You'll have more faults, lightning strikes. Trees
11 will fall into it. But I also heard a statement that
12 underground faults can take more time for restoration. And I
13 challenge that you have done any analysis on this technology
14 for this line that supports that fact.

15 MS. TRACY: Objection, assumes facts not in evidence.
16 We don't agree with the characterization of the technology.

17 MR. SIMPSON: I'll allow it. Go ahead and answer the
18 question, please.

19 MR. TRIBBET: So again, no study has been done. The
20 comment is based on CMP's experience maintaining hundreds if
21 not thousands of miles of line. I would also note that the
22 comment about trees falling into the line is very unusual on
23 the transmission system. Certainly on the roadside
24 distribution where you have eight feet of trim, you know, that
25 could occur. In a transmission right-of-way with 75 feet of

1 clearing on either side, that's not expected.

2 MR. MURPHY: Isn't it true, though, in a right-of-
3 way, transmission right-of-way, you will have tree limbs that
4 will blow into the conductor and cause a fault?

5 MR. TRIBBET: Certainly that can happen. The
6 majority of things that we see on the protection and control
7 reports that get circulated in our company are more of
8 temporary faults. You know, a tree limb may, you know, sway
9 into a line and, you know, the line will trip and within five
10 or six cycles, within a couple milliseconds, it'll trip back
11 and it'll restore service. It's very rare that we see
12 permanent faults. I mean, so when we say the likelihood of
13 seeing a fault, I think Justin -- I don't want to speak for
14 him, but he may be classifying both temporary and permanent
15 faults into the overall bucket. Based on my experience and
16 what I've seen in the reports that are published in our
17 company, the majority are temporary faults that are
18 automatically restored after a closing occurs.

19 MR. MURPHY: Thank you, Chris. Those are all my
20 questions.

21 MR. SIMPSON: Phelps, did you have any questions for
22 this panel?

23 MR. TURNER: No, not at this time. Thank you.

24 MR. SIMPSON: A couple minutes ago I heard another
25 beep. Is there anyone else on the phone, and in particular, is

1 Elizabeth Caruso on the phone?

2 MR. PULLARO: It's Francis Pullaro, RENEW Northeast.
3 I joined late.

4 MR. SIMPSON: Hi, Francis. Are there any questions
5 from the bench for this panel? Okay, do you have any redirect?

6 MS. TRACY: I do.

7 MR. SIMPSON: Okay, go ahead.

8 MR. TURNER: Sorry, Chris --

9 MS. ELY: I do have a follow up.

10 MR. SIMPSON: I'm sorry. Let's hold off on the
11 redirect. Sue, go ahead.

12 MS. ELY: You mentioned that although it sounds like
13 faults are not -- that if faults occur, do you -- as part of
14 the proposal, do you have a separate crew then that would be
15 available to correct these faults? Where would the manpower
16 come to correct these faults?

17 MR. TRIBBET: Well, again, I think kind of stepping
18 through the different discussions here, as we previously
19 discussed, on an overhead, most faults are temporary in nature.
20 For the faults that are temporary in nature, the system is
21 designed with automatic reclosing. So you have the temporary
22 fault. The system opens. You allow the air to deionize, and
23 then at which point you would reclose the line back in
24 automatically. So these types of temporary faults happen not
25 all that often, but when they do happen, they automatically

1 restore themselves. I think what you're asking about is, and
2 just to be sure I'm clear, a permanent fault on the overhead
3 line. Is that the question?

4 MS. ELY: If a permanent fault is a situation where
5 the energy cannot flow across the line unless you send a human
6 out to correct it, then yes.

7 MR. TRIBBET: Sure. So the faults that don't then
8 reclose, as we've discussed, automatically, typically would
9 then be flown by helicopter. Out of the relaying, the
10 protective relaying for the line, you typically get a distance-
11 to-fault reading so you have a pretty good sense of where the
12 fault has occurred. The line, as you probably know, spans a
13 large part of the state. It's 145 miles long. Based on that
14 fault location and then the corresponding helicopter flight,
15 CMP would dispatch crews from its nearest service center. I
16 mean, there's a variety of service centers throughout the
17 state. I don't have the list offhand, but, I mean, certainly
18 there are service centers in Lewiston close to the converter
19 end. There's a service center in Jackman. And there's various
20 service centers in between. So, again, the intent would be to
21 try to allocate resources to minimize the amount of down time
22 based on the location of the fault.

23 MS. ELY: So it would be utilizing Central Maine
24 Power's existing infrastructure resources to restore that
25 permanent fault?

1 MR. TRIBBET: Well, subject to the discussions about
2 the special-purpose entity and the ongoing discussions with
3 counsel and the Commission on that, assuming CMP owns the line,
4 is that the nature of your question or are you assuming a
5 special-purpose entity?

6 MS. ELY: I guess at this point, Central Maine Power
7 would own the line. I don't know how it would be structured.

8 MR. TRIBBET: Okay. Okay, if -- assuming CMP owns
9 the line, then absolutely CMP would utilize its own crews. I
10 think there -- if I recall in the maintenance plan for the
11 project, there was an assumed -- and I don't have the numbers
12 offhand, but my recollection is there's assumed staffing
13 implementation or augmentation as a function of the project.
14 But I'd have to check the details of that. Was that the
15 question, are you going to try to -- are we going to try to use
16 our existing resources or are we going to add resources? Was
17 that the question?

18 MS. ELY: Yes.

19 MR. TRIBBET: Yeah, and I believe there is resources
20 and money in the maintenance plan for the project to support
21 the maintenance activities. Actually I don't believe that. I
22 know there is money allocated for maintenance activities in the
23 project budget.

24 MS. ELY: Okay. And so in a situation where you have
25 a -- sort of a simultaneous fault, a permanent fault, on the

1 NECEC line and faults on other lines that CMP maintains, is
2 there a hierarchy of priority?

3 MR. TRIBBET: So let me make sure I understand the
4 scenario. So you're asking if there are -- imagine NECEC has a
5 permanent fault and then, let's say, a distribution line that
6 feeds Jackman also has a fault. Is that kind of the scenario
7 you're thinking of?

8 MS. ELY: Yeah. It seems like when bad weather
9 strikes or calamity strikes, it's rarely just one spot. So I'm
10 curious is the augmentation enough that it wouldn't, you know,
11 cause the company to have to make a choice between fixing the
12 NECEC versus restoring other transmission line --

13 MR. TRIBBET: Right, and I guess following the
14 Jackman example, I mean, I guess I would just note that even
15 the equipment is different. You know, where you've got a 320
16 kV HVDC line that's primarily in right-of-way that you're going
17 to have to access with track buckets and very large equipment
18 and roadside distribution, as an example, is a totally
19 different maintenance problem in the sense of you're going to
20 be using wheeled machines that are capable of driving on the
21 road, the typical bucket truck that folks are used to seeing.
22 So I -- in that scenario, I don't see a lot of conflict because
23 the equipment and -- is different. I mean, and to some extent,
24 you know, the manpower is even a little bit different in the
25 regards of, you know, typically a distribution lineman wouldn't

1 go work perhaps on a 320 kV DC line the same day if that makes
2 sense --

3 MS. ELY: So hypothetically when you need to dispatch
4 this helicopter, is the -- is there -- are there going to be --
5 is there going to be another helicopter at -- or are you having
6 to choose between sending a helicopter to fix one line versus
7 another large line in the state?

8 MR. TRIBBET: Right. And I guess regarding the
9 helicopter, I mean, to the best of my knowledge, CMP does not
10 own or -- and -- does not own its own helicopter fleet. It
11 relies on a network of contractors to pay to do that. My
12 assumption is, as we discussed before, there is money in the
13 maintenance budget to support this exercise. And my assumption
14 is that there's going to be an agreement with the helicopter
15 company to be able to offer those services. I don't know if
16 that helps.

17 MS. ELY: That's very helpful, thank you.

18 MR. SHOPE: I don't know if this is the appropriate
19 moment, but I just want to note at some point I do have a
20 follow up.

21 MR. SIMPSON: Go ahead, John.

22 MR. SHOPE: So with regard -- just to clarify, with
23 regard to the maintenance and repair of the line, obviously the
24 current proposal is that the HVDC line would be owned,
25 operated, and maintained by CMP itself, but there has been some

1 discussion of possibly trying to segregate some portion of the
2 HVDC operation off to a so-called special-purpose entity. Are
3 you with -- are you in agreement so far?

4 MR. TRIBBET: While I'm not an expert or involved in
5 the special-purpose entity discussions, I am aware that that is
6 correct, yes.

7 MR. SHOPE: Okay. So putting aside the legalities of
8 that and recognizing that you're an engineer, just from the
9 point of view of efficiency and cost, would it be your
10 understanding that it would be favorable to have a sharing of
11 personnel so that CMP repair staff, for example, the folks that
12 you mentioned in Lewiston and Jackman, would be available to
13 come work on the HVDC line if there were a fault or some other
14 problem with it?

15 MR. TRIBBET: That seems reasonable to me, yeah.

16 MR. SHOPE: Okay. So -- and, again, recognizing that
17 you're not a lawyer, presumably at some point then if the HVDC
18 line were to be stipulated into a special-purpose entity, there
19 would need to be some sort of agreement between CMP and the
20 special-purpose entity about how to charge the special-purpose
21 entity for the services of CMP in maintaining and repairing or
22 restoring the line.

23 MS. TRACY: Objection. This line of questioning is
24 not appropriate for our engineering and planning witnesses. We
25 do have witnesses available who have testified yesterday who

1 are still available to testify to answer that question. We'd
2 be happy to answer that question, but we don't think that Mr.
3 Tribbet is the appropriate witness.

4 MR. SIMPSON: Sustained. I agree.

5 MR. SHOPE: That's fine.

6 MR. SIMPSON: Brian, did you have another one?

7 MR. MURPHY: Yes, a follow up on the system
8 restoration questions. And, again, these questions really are
9 for clarity of the record and based on my own experience. We
10 talked about a distribution/transmission priority. I think the
11 question was if you have a storm that comes through that takes
12 out multiple bulk system transmission elements as well as
13 distribution, is there a procedure in place on the
14 prioritization of the bulk system restoration, which I consider
15 to be 69 or a hundred kV and above, versus this line which is a
16 -- as it was described yesterday, a competitive transmission
17 line? So AC lines that serve load that are hundred kV and
18 above versus this line, is there a procedure in place on the
19 priority of restoration?

20 MR. TRIBBET: I guess first I would caveat it by
21 saying that I'm not an expert on all the maintenance procedures
22 of Central Maine Power. Taking that as it is, I would say that
23 generally I agree with your assessment that typically
24 restoration priority is given to higher-voltage lines. I guess
25 I -- similarly to the discussion yesterday, I struggle with the

1 concept of separating somehow this line from the other lines
2 because, again, in my mind, they all are for the purpose of
3 serving load and being part of an interconnected system. So I
4 struggle to see the difference in the segregation of these
5 lines, but, yes, I agree that higher-voltage lines typically
6 would get priority for restoration, yeah.

7 MR. MURPHY: Thank you.

8 MR. SIMPSON: Any other cross examination questions
9 for this panel? All right, let's go to redirect now.

10 MS. TRACY: Okay. There were some questions by Ms.
11 Kelly regarding the environmental impacts of -- and CMP and
12 Avangrid's considerations around environmental impacts
13 regarding this project. There's also been discussion about
14 undergrounding the HVDC line. What is your assessment of the
15 environmental impacts of going underground versus aboveground?

16 MR. TRIBBET: Again, while I have conducted no study,
17 I mean, my immediate impression is that the -- there would be a
18 similar set of environmental impacts in constructing an
19 underground line through the mountainous territory of
20 northwestern Maine.

21 MS. TRACY: Would there be any -- you said
22 mountainous territory. Would there be any blasting involved
23 with that, do you think? In your experience.

24 MR. TRIBBET: I think given the terrain, it's
25 certainly likely that you're going to encounter rock and that

1 would then require blasting, yes.

2 MS. TRACY: And with respect to, say, to wetlands, is
3 there -- you know, as I understand it, you'd be digging a
4 trench down the corridor for undergrounding. What is the
5 relative impact of trenching the HVDC line to wetlands and
6 vernal pools versus -- and I understand you're not an expert,
7 but just in your experience because you do have some
8 underground lines in the CMP territory -- those impacts
9 relative to placing them aboveground and just needing to place
10 poles?

11 MR. TRIBBET: Again, I'm not an expert, but my
12 impression is that using the transmission line overhead
13 construction strategy of matting and very carefully trying to
14 avoid impacts to these wetlands that, in fact, trenching and
15 burying equipment in the wetlands would be more disturbance in
16 my mind. But again, I'm not an expert.

17 MS. TRACY: Okay. There was some discussion earlier
18 about -- from Ms. Kelly's questioning about safety
19 considerations. Do you have any concerns about the safe
20 operation of an overhead HVDC VSC line as proposed in this
21 project?

22 MR. TRIBBET: No. No, I have no concerns.

23 MS. TRACY: Are you aware of anybody else in your
24 team or at the company that has concerns about that?

25 MR. TRIBBET: No, I'm not aware.

1 MS. TRACY: There was a safety concern that has been
2 brought up in this proceeding, and particularly yesterday,
3 about if there is a fire or if there is some sort of injury,
4 that actually there may be insufficient resources up in these
5 remote territories for safety responders to address the safety
6 situation. Do you have a response to that particular safety
7 concern?

8 MR. TRIBBET: My understanding is, as part of the
9 transmission line construction RFP, they are going to include
10 requirements for the first response to be in the scope of the
11 contractor, the idea being to try to alleviate any concerns
12 with the response time given the remote nature of the territory
13 and the limited number of responders to cover that territory.

14 MS. TRACY: There was some discussion about faults
15 and temporary and permanent faults. And with respect to
16 permanent faults that require a crew to be dispatched to
17 address the situation, you identified and described what would
18 happen in an overhead situation. Can you identify what would
19 be involved with addressing permanent faults if the line were
20 actually to be buried under -- if the HVDC line were to be
21 actually buried underground? Are there some additional
22 considerations with identifying permanent faults and then also
23 getting to and addressing permanent faults?

24 MR. TRIBBET: Sure. In that scenario, I mean, I
25 think also -- so the conversation's very similar. You would

1 get some sort of fault location hopefully from the protective
2 devices. In the sense of underground, I think the challenge is
3 finding the location of the fault. Once you've found the
4 location of the fault, now, again, you're into this situation
5 that you have to basically dig up, reconstruct. And I guess
6 the concern that I have is certainly it's a very remote
7 territory up there. I think -- I guess I could see potential
8 problems and challenges on the maintenance side of that
9 particular arrangement, especially in the 53 miles that is very
10 remote in northwestern Maine.

11 MS. TRACY: I am aware that CMP has underground
12 lines, and, while they're not HVDC lines, is there any
13 experience with underground faults on CMP's existing system or
14 anywhere in Avangrid's system that you can --

15 MR. MALONE: So one that comes to my mind recently a
16 few years back in Connecticut one of our 345 kV underground
17 cables was out of service for roughly two months. We do have
18 dedicated manholes on the street in that 15-mile path, and it
19 took roughly two months to restore.

20 MS. TRACY: And why was that? Why did it take two
21 months to restore on a 15-mile path?

22 MR. MALONE: Similar to what Justin alluded to. Now
23 it's a little different in an urban area, right, because if the
24 fault is in between two manholes, you better know where the
25 fault is because you're about to dig up the street. So, you

1 know, confirming specifically where the fault is, they have
2 devices that they could go down into the manhole and they could
3 shoot current or voltage towards -- in that direction to, I
4 guess, verify that the fault is actually in between two
5 manholes. So that process on a 15-mile path in an urban area
6 takes time. But similarly, if a fault were to occur, I think
7 53-mile stretch of underground, it would -- you know, you'd
8 have similar challenges. In fact, you probably -- you wouldn't
9 have the ability to go down into a manhole which are, I guess,
10 constructed, segmented portions of the line that would allow
11 you to, I guess, test the intermediate sections as to where a
12 fault could occur. But, again, I'm not -- again, transmission
13 planner. This is just my experience from PEOAs and other
14 things that have been published by our team.

15 MS. TRACY: I guess the only question I have is we
16 have obviously Mr. Stinneford available to talk about the
17 allocation of resources in the event of, you know, sort of
18 there's a -- we have an SPE or even priority of resources if
19 the line is held within CMP. We -- I would typically -- I'd
20 like to redirect to Mr. Stinneford to answer those questions,
21 but I'd ask permission because obviously he's not on this panel
22 right now.

23 MR. SIMPSON: So are you proposing to add Eric to the
24 panel now?

25 MS. TRACY: Correct.

1 MR. SIMPSON: Yeah, let's go ahead and do that.

2 MS. TRACY: Okay.

3 MR. SHOPE: I object. The question that I asked that
4 was on this line was excluded so --

5 MS. TRACY: Actually Ms. Ely's question.

6 MR. SIMPSON: Okay, but John did have a question that
7 was definitely related to this, and I would say if we do add
8 Eric to the panel, we would allow John to ask the question.
9 And then you can do redirect at that time.

10 MS. TRACY: Agreed.

11 MR. SIMPSON: Thank you very much. Sure.

12 MS. ELY: Just to clarify, my question was not about
13 the -- it was how it would be done under Central Maine Power.

14 MR. SIMPSON: Yeah. So, John --

15 MS. KELLY: Point of information for me, I have a
16 question that I'd like to ask based on underground and the
17 document that CMP prepared for the various alternatives, and
18 this would really be the TDI. They described specifically how
19 they would underground.

20 MR. SIMPSON: So Dot, Dot, any follow-up questions
21 have to relate to the redirect that we just had.

22 MS. KELLY: It would.

23 MR. SIMPSON: So let's do it one step at a time. I'm
24 going to allow John to restate the question and ask Eric to
25 respond. And then once that happens, Sarah, you can do your

1 redirect on that. And then, Dot, we'll go to you. So, John,
2 would you restate your question, please?

3 MR. SHOPE: Sure. So the first question along this
4 line was in the scenario that Mr. Tribbet had mentioned where
5 the -- some portion of the HVDC line operation gets housed in a
6 special-purpose entity rather than being housed within CMP
7 itself, with regard to a sharing of personnel for the
8 maintenance and restoration of the line, the first step is that
9 there would presumably need to be some sort of agreement
10 between that special-purpose entity and CMP with regard to how
11 that sharing would occur. Is that fair?

12 MR. STINNEFORD: Yes, I mean, as we have talked about
13 the special-purpose entity to date in this case, its primary
14 purpose has been to financially ringfence the project from CMP,
15 and we would expect that there would be affiliate services
16 agreements in place between the special-purpose entity and CMP
17 for the sharing of resources. And I think we have a very clear
18 model for how that would work based on Maine Electric Power
19 Company today which is an affiliate of CMP which has no
20 employees, no resources. It utilizes the resources of CMP for
21 the operations and maintenance of the line. We would expect
22 this SPE to work similarly.

23 MR. SHOPE: So presumably the parties -- in the first
24 instance, the parties would have to determine what would be the
25 fair value of having the CMP repair staff there essentially as

1 kind of an insurance policy against a -- you know, a major
2 default event on the HVDC line. Is that fair?

3 MR. STINNEFORD: No, I would not agree with that.
4 The practice of this Commission and statute is that those
5 affiliate services are provided at cost, not on any kind of
6 value proposition. And it's -- you know, it's an allocation of
7 cost based on actual costs.

8 MR. SHOPE: So when you say actual cost, meaning CMP
9 would only have to pay -- I mean, excuse me, the special-
10 purpose entity would only have to pay on some sort of a time
11 and materials basis if there were actually a default event that
12 occurred.

13 MR. STINNEFORD: As well as any other maintenance
14 activities, yes.

15 MR. SHOPE: Okay. And is it your view that that --
16 now would the agreement need to place priorities as between
17 repair of the HVDC line versus repair of CMP's local
18 distribution? So, for example, if there were a major storm
19 that came through and knocked out a lot of the local
20 transmission and distribution and also knocked out a part of
21 the HVDC line, would the agreement need to address how
22 personnel would be prioritized in that scenario?

23 MR. STINNEFORD: Prioritization in restoration is
24 really driven by operational needs and our restoration plan
25 priorities. I don't believe that would be dictated by

1 contract.

2 MR. SHOPE: So hypothetically, if there were the
3 major storm that I just described that damaged the HVDC line as
4 well as the local transmission and distribution, it's at least
5 possible that some CMP work crews would be assigned, as Mr.
6 Tribbet was indicating, to the higher-voltage line first even
7 though that is one that's serving Massachusetts rather than
8 Maine.

9 MR. STINNEFORD: Well, I would object to the
10 classification of this serving only Massachusetts customers.
11 As Mr. Tribbet testified, there's a different skill set and
12 different equipment that are used for transmission restoration
13 than distribution restoration. But the prioritization of
14 restoration of this line versus other CMP transmission lines,
15 that will be dictated by ISO New England and the bulk power
16 system restoration priorities. And I would point out that, you
17 know, if there is a fault on this transmission line or any
18 other transmission line, it's going to impact CMP customers
19 just as much as it is Massachusetts customers from a
20 reliability and service perspective, you know, setting aside
21 the commercial issues.

22 MR. SHOPE: And just to clarify, even though there
23 may be some different equipment that's required for repair and
24 maintenance of the HVDC line, there's also some common
25 equipment and certainly common personnel that's contemplated.

1 Is that correct?

2 MR. STINNEFORD: Yes, as we've testified that -- you
3 know, we think there are efficiencies to be gained by utilizing
4 common employees and resources between CMP and the special-
5 purpose entity, if there is to be one. Otherwise there would
6 be a, you know, duplication of resources and resulting
7 inefficiencies.

8 MR. SHOPE: That's it for me.

9 MR. SIMPSON: Sarah?

10 MS. TRACY: Actually my questions on redirect have
11 been addressed so I'm all set.

12 MR. SIMPSON: Okay. So, Dot, and I'll just remind
13 you, your questions need to relate to what Sarah's questions
14 were on redirect.

15 MS. KELLY: And please tell me if it's not true.

16 MR. SIMPSON: Okay. I assume Sarah will tell us
17 that.

18 MS. KELLY: I believe Ms. Tracy asked you about
19 undergrounding. And my question is that whether you were aware
20 that the TDI document prepared by CMP -- so this is comparable
21 to other HVDC transmission lines -- stated that their
22 undergrounding, which was going to be for the whole line, was
23 going to be a four-foot disturbance, a four-foot-wide trench.

24 MS. TRACY: Objection. These are questions that
25 could have been asked in Ms. Kelly's direct. I did not mention

1 the other projects in my redirect.

2 MR. SIMPSON: Sustained. Dot, any other questions?

3 MS. KELLY: I would like to just question that for a
4 moment because she did go broadly, and their response was
5 assuming that it was going to be a very big disturbance to go
6 underground. And so I think whether they had, as part of their
7 review as the engineering team, reviewed those documents that
8 were underground goes to Ms. Tracy's question.

9 MR. SIMPSON: Okay. The objection is sustained
10 still.

11 MS. KELLY: Thank you.

12 MR. SIMPSON: Re-sustained. Are there any other
13 questions for this panel?

14 MR. VANNOY: Just one follow up to Eric, just to
15 fully understand the exchange there. It sounded like the
16 transmission operator, ISO New England, when you have
17 transmission failures and a lot of transmission out, it sounded
18 like your answer was the transmission operator, ISO New
19 England, not the transmission owner sets the priority of
20 restoration of transmission. Is that correct?

21 MR. STINNEFORD: I believe that is typically the
22 case, yes.

23 MR. VANNOY: Thank you.

24 MR. SIMPSON: Any other questions for this panel?

25 All right, I want to thank the panel very much for your

1 testimony. We appreciate it. And let's take a moment, shift
2 gears now, and go to the Daymark panel. All right, we back on?
3 And for the record, could the panel please identify yourselves?

4 MR. PEACO: Dan Peaco, Daymark Energy Advisors.

5 D. SMITH: Doug Smith, Daymark Energy Advisors.

6 MR. BOWER: Jeff Bower, Daymark Energy Advisors.

7 MR. SIMPSON: And you've all been previously sworn in
8 this case?

9 MR. PEACO: We have.

10 D. SMITH: Yes.

11 MR. SIMPSON: All right, let's begin the questioning
12 with the generator interveners. John?

13 MR. SHOPE: Thank you. Good morning.

14 MR. PEACO: Good morning.

15 MR. SHOPE: Obviously we've met before, but I'm John
16 Shope representing the generator interveners. So I'd like to
17 ask some questions obviously about the modeling that you've
18 done of the -- what you state are the benefits of the NECEC
19 project. So just to begin, just as a sort of historical
20 matter, as it were, the modeling that you did was actually
21 originally done for the purpose of supporting the RFP response
22 that CMP was making in the Massachusetts 83D process. Is that
23 correct?

24 MR. PEACO: Yes, we've done modeling for the project
25 through the RFP development phase and through the application

1 process.

2 MR. SHOPE: And as I understood a statement back in
3 the spring by Mr. -- by Attorney des Rosiers, the modeling was
4 done for Massachusetts, and the desire was -- and what was done
5 was to use the same modeling for presentation in Maine. Is
6 that correct?

7 MR. PEACO: We did -- initially we did -- the
8 modeling that we did was focused on the report that we did that
9 was submitted as part of the bid itself. And then we
10 subsequently -- the bid was submitted in July of 2017 I
11 believe, thereabouts, and the application here was filed in
12 September. And we did the analysis in the report we submitted
13 in the application based upon the modeling we did for the bid.

14 MR. SHOPE: For -- yeah, for the -- you based it on
15 the modeling that you had done for Massachusetts.

16 MR. PEACO: For the bid.

17 MR. SHOPE: Yeah. And when you had done that
18 modeling, I believe there's been reference to the fact that
19 there was a very tight timeline for you to prepare that. I
20 think it was just a few weeks if memory serves. Is that right?

21 MR. PEACO: In the -- in preparing the bid?

22 MR. SHOPE: Yes, in preparing the modeling in order
23 to support the bid to Massachusetts.

24 MR. PEACO: That's correct. There were a number of
25 things that had to come together precedent to -- yeah, as

1 inputs to our modeling that were on a very tight timeline in
2 the RFP development process.

3 MR. SHOPE: Sure. And now the purpose of the
4 submission to Massachusetts that you were preparing was to show
5 that there would be benefits to Massachusetts of accepting the
6 CMP and the Hydro-Quebec bid. Is that right?

7 MR. PEACO: Well, the purpose of that report, of our
8 modeling, was twofold. One, the initial purpose was to support
9 the bid development team and their understanding the evaluation
10 metrics and the quantification of those metrics as best as we
11 could do as they were preparing the bid and positioning the
12 proposal for the bid offering itself. And second -- the
13 secondary objective was, once we completed that, was to prepare
14 a report to submit to the evaluation teams in the proposal so
15 that they had at least our view of the evaluation of the bid
16 relative to the metrics set forth in the RFP.

17 MR. SHOPE: Okay. And so one of the things in the --
18 that was going to be important to the Massachusetts bid
19 evaluation team was to see what would be the economic benefit
20 to Massachusetts of choosing the Hydro-Quebec and CMP bid that
21 was being made into the RFP.

22 MR. PEACO: That was part of the criteria, yes.

23 MR. SHOPE: Okay. And as part of that evaluation,
24 you had to make assumptions or at least derive data about what
25 background energy prices in New England would be without the

1 NECEC project. Is that fair?

2 MR. PEACO: We did a with and without NECEC analysis,
3 correct.

4 MR. SHOPE: Sure. And so for -- so the first part of
5 that is, okay, we need to find out what we think the energy
6 prices in New England are going to be during the study period
7 without the project and then compare them to what our model
8 shows the energy prices will be with the project. Is that
9 fair?

10 MR. PEACO: Correct.

11 MR. SHOPE: And one of the things that you found was
12 that adding the project -- well, the higher -- is it fair to
13 say that the higher your projection of the energy prices in New
14 England without the project, the greater the price suppression
15 benefit there would be of bringing in the Canadian hydro that
16 was proposed as part of the bid?

17 MR. PEACO: I guess I'm not following the premise of
18 your question.

19 MR. SHOPE: Sure, okay. So you said as part of your
20 base case, you have to make a projection about what you think
21 wholesale energy market prices are going to be in New England.

22 MR. PEACO: Correct.

23 MR. SHOPE: Yeah. And that's without the project,
24 right? And then you compare that to what your model shows the
25 wholesale energy prices are going to be with the project,

1 right?

2 MR. PEACO: Correct.

3 MR. SHOPE: Okay. And again, I'm not accusing you of
4 anything, but just as a factual matter, the higher the energy
5 prices are assumed to be without the project, the greater the
6 price suppression benefit would be of bringing the project in.

7 MR. PEACO: I guess the higher part is really where
8 I'm confused. We prepared a reference case analysis with a set
9 of assumptions we felt reasonable and, in many cases,
10 conservative. We weren't -- if your implication is we were
11 trying to come up with the highest possible before case to come
12 up with benefits, that was not what we did.

13 MR. SHOPE: Okay. As I said, I'm not accusing you of
14 anything. I'm just asking as a factual matter.

15 MR. PEACO: It came across that way so that's why I
16 wanted to clarify.

17 MR. SHOPE: Okay. So I'm just trying to establish
18 basic facts. Let me ask it a different way. If, in your base
19 case, the assumed energy prices in New England have been lower
20 than what you assumed, the price suppression benefit for
21 Massachusetts would have been lower as well. Is that fair?

22 MR. PEACO: It's -- well, it's not exactly clear. It
23 depends upon the nature of that I think, but as a general
24 matter, the higher the prices, the more opportunity there would
25 be for savings. But the relationships between what's displaced

1 and how that affects prices would be subject to specific before
2 and after assumptions. I'm not -- you know, I don't want to
3 overly generalize the response.

4 MR. SHOPE: And if -- would it be fair to say that if
5 the supply curve were steeper, then the savings would be
6 greater?

7 MR. PEACO: The supply curve?

8 MR. SHOPE: You haven't been discussing supply curve
9 in these proceedings for a month now?

10 MR. PEACO: I don't recall a discussion of supply
11 curve with respect to our analysis.

12 MR. SHOPE: What's your -- you have no understanding
13 of what supply curve means?

14 MR. PEACO: We did not have a supply curve in our
15 analysis.

16 MR. SHOPE: Okay. Interesting. Okay, now do you
17 have a generation supply stack, sir?

18 MR. PEACO: Maybe you need to define what you're
19 asking about because I'm -- you're losing me.

20 MR. SHOPE: Okay, so have you ever heard of the
21 phrase the supply stack in the context of calculating energy
22 market prices?

23 MR. PEACO: With respect to the existing generators
24 assumed in the mix? Yes.

25 MR. SHOPE: Yes, you have, okay. And so, in that

1 context, you need to evaluate how the prices rise as you go up
2 to the least efficient -- or the more costly generators, right?

3 MR. PEACO: So when you're using the term supply
4 curve or bid stack, you're talking about the relative economics
5 of the existing generating fleet that we assumed in our base
6 case.

7 MR. SHOPE: Yes, in relation to that -- the -- and so
8 that -- and the fuel inputs have a bearing on what that supply
9 curve looks like, don't they?

10 MR. PEACO: The relationship between the cost of
11 generation and the amount of load, yes.

12 MR. SHOPE: Yes, they do, okay. Now, just for
13 Massachusetts, you did not calculate a wholesale capacity
14 market price suppression benefit. Is that right?

15 MR. PEACO: Let me check.

16 D. SMITH: That's not correct. There was a capacity
17 benefit calculation in the original bid submission.

18 MR. SHOPE: Okay. And is that something that the
19 Massachusetts utilities actually thought was something that
20 should be considered?

21 D. SMITH: My recollection is that in the initial --
22 in the original RFP there was, under I think it was other
23 benefits section, a reference to capacity -- potential capacity
24 market benefits.

25 MR. SHOPE: Have they since given any opinion about

1 whether or not a capacity market benefit should be considered?

2 D. SMITH: I'm sorry, could you repeat that, please?

3 MR. SHOPE: Have they -- have the Massachusetts
4 utilities subsequently expressed any opinion about whether
5 there should be any capacity market benefit considered for
6 purposes of the Massachusetts evaluation?

7 D. SMITH: I have no knowledge of whether they've
8 said anything with respect to capacity market benefits.

9 MR. SHOPE: Okay. So now on the subject of capacity
10 market benefit, with regard to your presentation to Maine, you
11 did present a capacity market suppression benefit. Isn't that
12 right?

13 MR. PEACO: Yes.

14 MR. SHOPE: Okay. And in fact, it was about 40
15 percent of the total wholesale electric market benefits that
16 you calculated? Isn't that right?

17 MR. PEACO: I haven't calculated the percentage.

18 MR. SHOPE: Okay, well, maybe I'll help you out.
19 Maybe some figures will refresh your recollection. Do you
20 recall presenting wholesale energy market suppression benefits
21 of \$496 million in 2023 dollars? And that would be on page 11
22 of NECEC-5. Does that sound about right?

23 D. SMITH: Yes, that's -- that was the case run with
24 the additional energy from the additional piece of the line.

25 MR. SHOPE: The additional energy from what?

1 D. SMITH: The -- I think it's probably clear to
2 everybody here that the line as proposed is a 1,200-megawatt
3 line with Massachusetts contracting for a piece of that, and
4 then a piece of that additional, we ran two cases. We ran one
5 for just the current estimate of energy delivered via the
6 contract and then one with additional.

7 MR. SHOPE: One was with the 110 megawatt stub for
8 spot sales.

9 D. SMITH: Yes.

10 MR. SHOPE: Okay. And so 496. And then do you
11 recall presenting a capacity market benefit of \$312, again in
12 2023 dollars? And just for reference, that's on page 14 of the
13 same exhibit in the third paragraph.

14 D. SMITH: Correct.

15 MR. SHOPE: Okay. So now that you've -- now that
16 I've refreshed your recollection as to those two figures, would
17 you agree with me that the capacity market suppression benefit
18 that you presented in your report was approximately 40 percent
19 of the total wholesale electric market benefits that you were
20 presenting as part of your report?

21 D. SMITH: I would agree that using those two
22 numbers, the 312 is roughly 40 percent of the total of those
23 two numbers, yes.

24 MR. SHOPE: Now, with regard to the capacity market
25 benefit that you are presenting, that benefit would depend in

1 part on whether or not the project would clear in the primary
2 auction of the forward capacity market. I think we've agreed
3 on that in the past, right?

4 D. SMITH: Yes.

5 MR. SHOPE: And in order to clear, it would have to
6 have an approved bid that would be in compliance with ISO New
7 England's minimum offer price rule. True?

8 D. SMITH: For that number, yes, that's correct.

9 MR. SHOPE: And so -- and that price -- in order for
10 it to clear, the price would have to be lower than the market
11 clearing price.

12 D. SMITH: Correct.

13 MR. SHOPE: Yeah, okay. And so you had actually --
14 you had originally planned to make a calculation of what the
15 minimum offer price rule would be.

16 D. SMITH: In the early days of scoping out the work,
17 we identified the minimum offer price rule as an input we would
18 prefer to have.

19 MR. SHOPE: Yeah. And you -- ultimately you did not
20 make that calculation because you didn't get the information
21 that you had been expecting to get from Hydro-Quebec.

22 D. SMITH: I'm not sure I would agree that I was
23 expecting to get. I certainly would have preferred to have
24 gotten actual information. We did not get any information
25 needed to calculate that so we did not calculate it.

1 MR. SHOPE: Okay. Well, you -- at a minimum, you had
2 hoped to get that information. True?

3 D. SMITH: Yes.

4 MR. SHOPE: Okay. And you had also asked CMP to get
5 that information for you from Hydro-Quebec. True?

6 D. SMITH: We had a number of conversations with CMP
7 personnel about data that we would like to get from Hydro-
8 Quebec and conversations we would like to have around
9 commercially-sensitive information.

10 MR. SHOPE: Okay, but if you could just please answer
11 my question. Did you ask CMP to get from Hydro-Quebec the
12 information that you wanted in order to perform a minimum offer
13 price rule calculation?

14 D. SMITH: I'm not trying to avoid your question. I
15 do not know if, in that many words, I said I want this, this,
16 and this. We had conversations about the kinds of information
17 we wanted. We had communications around the information that
18 would be necessary to make these calculations, and we certainly
19 had calculations (sic) that that information would have to come
20 from Hydro-Quebec.

21 MR. SHOPE: I'm really having trouble understanding
22 why the answer to this question is taking so many words. You
23 wanted to do a minimum offer price rule calculation. You were
24 hoping to get the information from Hydro-Quebec. Did you ask
25 CMP, get from Hydro-Quebec the information we need for the

1 minimum offer price rule calculation? I think that can be
2 answered yes or no.

3 MR. DES ROSIERS: Objection, argumentative.

4 MR. SIMPSON: Overruled. I want to hear the answer
5 to the question.

6 D. SMITH: I believe I stated the answer would have
7 to be no. I don't recall specifically asking CMP to go get a
8 set of information from HQ.

9 MR. SHOPE: What about -- did anyone at Daymark make
10 that request?

11 D. SMITH: Not to my knowledge.

12 MR. SHOPE: What about you, Mr. Bower? Is it your
13 testimony today that no one at Daymark ever asked CMP to get
14 the information from Hydro-Quebec that you needed for the
15 minimum offer price rule calculation?

16 MR. BOWER: I'm not aware of anybody requesting that
17 information specifically.

18 MR. SHOPE: What about generally?

19 MR. BOWER: No, as Doug said, I think we had
20 conversations with CMP about what we could do, given certain
21 information -- if we had certain information available, how
22 that might factor into our report and the bid. And, you know,
23 I think we said if we have cost information, we can calculate
24 -- we could possibly calculate a MOPR estimate. And I think I
25 testified back in December we had those conversations and, as

1 far as I know, they didn't go any further to my knowledge.

2 MR. SHOPE: So just to be absolutely clear, your
3 testimony is that, in substance, no one at Daymark ever said to
4 CMP or to Hydro-Quebec we would like to get from Hydro-Quebec
5 information that we can use to make the minimum offer price
6 rule calculation?

7 D. SMITH: No, that's not what I said. You asked me
8 if I asked CMP. I had conversations with HQ. We had and have
9 discussed previously on the record that there was a phone call
10 with HQ where we discussed what would be needed and had
11 discussions around the potential of them delivering information
12 to us to calculate this, with HQ.

13 MR. SHOPE: Okay. Oh, so you made the request for
14 the information for the minimum offer price rule directly to
15 Hydro-Quebec rather than through CMP.

16 D. SMITH: Correct.

17 MR. SIMPSON: Hold on just one sec. I'm sorry, Doug,
18 that mic is extra squeaky, and I'm just trying to save our
19 reporter's ears. It's okay for you to use that mic, but to
20 move it back and forth each time creates a lot of extra noise
21 in her ears. So however you want to do it, but try not to
22 toggle it any more than is necessary. Thanks.

23 D. SMITH: Understood.

24 MR. SHOPE: Okay. Now another -- and just to be
25 clear, you never ended up doing a minimum offer price rule

1 calculation.

2 D. SMITH: That's correct.

3 MR. SHOPE: Now a second -- in order to conduct the
4 analysis of whether or not there would be a capacity market
5 price suppression benefit, another piece of information that
6 you would need would be whether or not Hydro-Quebec actually
7 had any excess capacity to sell and, if so, how much. Is that
8 fair?

9 D. SMITH: Yes.

10 MR. SHOPE: Okay. And you never got -- I'm sorry,
11 you never did -- and when I say you, I mean Daymark. Daymark
12 never did any analysis of its own about whether Hydro-Quebec
13 had any excess capacity to sell at least in numerical terms and
14 the extent of that capacity, if any.

15 D. SMITH: Correct.

16 MR. SHOPE: Okay. All right. But for purposes of
17 the analysis that you presented of the benefits of NECEC, you
18 assumed that Hydro-Quebec would bid 1,090 megawatts of capacity
19 into ISO New England across NECEC. Is that fair?

20 D. SMITH: For the purposes of the calculation of the
21 upper end of benefits, we assumed delivery of capacity equal to
22 the amount on the line contracted by Massachusetts was 1,090.

23 MR. SHOPE: And you assumed that it cleared during
24 the first eight years -- during each of the first eight years
25 of the project. Is that fair?

1 D. SMITH: Yes.

2 MR. SHOPE: Okay. And the 1,090 megawatt figure was
3 not based on any analysis of actual excess capacity that Hydro-
4 Quebec might or might not have had.

5 D. SMITH: Correct.

6 MR. SHOPE: Okay. And in fact, it's higher than the
7 only figure that you ever got from Hydro-Quebec about the
8 amount of capacity that it intended to bid into New England
9 through NECEC. True?

10 D. SMITH: Yes.

11 MR. SHOPE: Okay. And sitting here today, you don't
12 know how much capacity Hydro-Quebec could or could not bid
13 through NECEC. Fair statement?

14 MR. PEACO: I guess I -- help me out with your
15 question. Could you restate that? I'm not sure that I
16 understand exactly what you're asking for.

17 MR. SHOPE: Okay. So we were just talking about how
18 much excess capacity -- or how much capacity Hydro-Quebec might
19 intend to offer into ISO New England across NECEC. And sitting
20 here today, you can't say how much that would be. Is that
21 fair?

22 MR. PEACO: How much they intend to offer? The only
23 indication that we had from them as to what they might intend
24 would be the initial conversation we had with them in May. We
25 haven't had any conversations with them since.

1 MR. SHOPE: Okay. And sitting here today, you still
2 don't have the information that you would need to know to say
3 whether or not any such capacity that they might offer would
4 clear the forward capacity auction.

5 MR. PEACO: No.

6 MR. SHOPE: No, okay. So sitting here today, you're
7 actually not in a position to say that there would or there
8 would not be a capacity market price suppression benefit.

9 MR. PEACO: And as we said in our report and we say
10 that -- we haven't -- we aren't asserting that they will clear,
11 but to the extent they clear, the magnitude of the benefits are
12 as we computed.

13 MR. SHOPE: Okay. Now I want to turn to the
14 wholesale energy market. So moving off of the capacity market,
15 moving to the wholesale energy market. Would you agree that
16 natural gas prices are one of the critical drivers of your
17 modeling and of your results?

18 MR. PEACO: Yes.

19 MR. SHOPE: Okay. And would you also agree that, all
20 else equal, the higher the price of gas, the greater the price
21 suppression impact would be of injecting the additional
22 hydroelectric energy into ISO New England across NECEC?

23 MR. PEACO: Higher gas prices would increase the
24 value of, you know, a resource like Hydro-Quebec injecting into
25 the market.

1 MR. SHOPE: Okay. And would you also agree that the
2 gas price assumptions that Daymark used in its analysis are
3 higher than the assumptions that were used by London Economics
4 and by Energyzt in this case?

5 MR. PEACO: Yes, and I believe we discussed that in
6 our rebuttal testimony.

7 MR. SHOPE: Sure. And in fact, that's one of the
8 reasons why London Economics and Energyzt say that the
9 wholesale energy market price suppression benefit is
10 substantially lower than what you've calculated.

11 MR. PEACO: Their results were lower and that was one
12 of the drivers, yes.

13 MR. SHOPE: Okay. Now, you were -- you -- the gas
14 prices that you used started with the annual energy outlook
15 that had been prepared in 2017 by the U.S. Energy Information
16 Agency. Is that right?

17 MR. PEACO: That's correct.

18 MR. SHOPE: Okay. And now you -- for your analysis,
19 you modeled the whole eastern interconnect, right?

20 D. SMITH: Correct.

21 MR. SHOPE: Yeah. So in other words, you modeled not
22 just ISO New England but adjoining control areas like New York
23 ISO, PJM. I mean, we could go on and on down the list, but --

24 D. SMITH: Correct. That's correct.

25 MR. SHOPE: Okay. And because you were using all of

1 these areas, you used not only a New England gas price, but you
2 had different gas prices in the different control areas.

3 D. SMITH: Correct.

4 MR. SHOPE: Yeah. And would it be fair to say that
5 the reason you modeled the adjacent control areas is that New
6 England isn't an island and so what's going on in the adjacent
7 electric markets can have a bearing on the prices in New
8 England?

9 D. SMITH: Yes.

10 MR. SHOPE: Okay. Now -- one of the principal inputs
11 of your gas price assumptions was the Henry hub index
12 projections in the AEO. Is that fair?

13 D. SMITH: Yes.

14 MR. SHOPE: Okay. And with regard to New England,
15 you added -- you had a couple of adders that were not part of
16 AEO but that you -- that Daymark added on top of that. Is that
17 right?

18 D. SMITH: That's not quite mechanically how it
19 worked. The New England delivered price that we used was from
20 the AEO. It was not derived directly from the Henry hub with
21 an adder. It effectively represents an adder between Henry hub
22 and the New England price.

23 MR. SHOPE: Sure. But on top of the New England
24 price that the AEO had, you added an adder that was created by
25 Daymark, right?

1 D. SMITH: For the northern New England gas basis
2 differential we did.

3 MR. SHOPE: Yeah. And you also added a peaking unit
4 adder that was also not part of the AEO projection. Is that
5 fair?

6 D. SMITH: The model that we use has several gas
7 prices that are derived from the AEO information, two of which
8 are adders for peak and super peak fuel use.

9 MR. SHOPE: Okay, but the peaker is -- the peaking
10 adder was something that is not part of the AEO prediction --
11 projection, rather, for New England.

12 D. SMITH: To the best of my knowledge, there's no
13 peaker forecast in the AEO, correct.

14 MR. SHOPE: That was something that Daymark came up
15 with and added.

16 D. SMITH: That is something that our vendor has in
17 there that we utilized.

18 MR. SHOPE: Okay. And London Economics criticized
19 your use of both of those adders, the northern New England
20 adder and the peaking adder, right?

21 D. SMITH: I believe that's a reasonable summation of
22 their statement.

23 MR. SHOPE: Okay. All right. So -- and by the way,
24 all of these gas markets are interconnected in the -- in
25 somewhat the same way as the electric markets are

1 interconnected. In other words, the price in one region can
2 have a bearing on the price in the others. Is that fair?

3 MR. PEACO: Well, in the gas markets?

4 MR. SHOPE: Yes.

5 MR. PEACO: Obviously the source of gas is generally
6 the common price. The question is what the delivered price is
7 can vary quite a bit. So they are related to the extent that
8 they go back to the source price.

9 MR. SHOPE: Yes. So in other words, there's a source
10 price and then there can be delivery constraints depending on
11 where you are in the -- on the pipe.

12 MR. PEACO: And time of delivery issues.

13 MR. SHOPE: Sure. Okay. Now -- so even though
14 there's -- even though the price in New England would not
15 specifically be the Henry hub price, price movements in Henry
16 hub would often correlate to price movements in New England.
17 Would that be fair to say?

18 MR. PEACO: The source price lays a foundation for
19 what the delivered price is, but there are a lot of other
20 factors of getting gas to electric generation in New England
21 that will make it differ.

22 MR. SHOPE: Sure, okay. And when you're referring to
23 source price, you're talking about Henry hub being down in
24 Louisiana and the gas coming up the --

25 MR. PEACO: Yeah, Henry hub is a common source price

1 index that is used in the industry. I think the Marcellus area
2 is forming it as well, but both of those are remote from New
3 England.

4 MR. SHOPE: Yeah. And you reported Henry hub prices
5 in your backup data, right?

6 MR. PEACO: Correct.

7 MR. SHOPE: Okay. Now, the -- the Henry hub price in
8 your projection starts at around \$5 an MMBtu in 2023. Do you
9 recall that?

10 D. SMITH: I'm sorry, if you could point me to a
11 page? I don't keep those numbers top of mind.

12 MR. SHOPE: Yes, I'm sorry, I meant to say that. So
13 it's your NECEC-5, page 14 of 98.

14 D. SMITH: Yes. At or around five, yes.

15 MR. SHOPE: Okay. And -- now by the way, the --
16 subsequent to your having prepared your report -- or, excuse
17 me, subsequently to your having done your modeling back in
18 2017, AEO -- I'm sorry, the U.S. Department of Energy
19 Information Agency came out with another annual energy outlook
20 in 2018. Is that fair?

21 D. SMITH: Correct.

22 MR. SHOPE: So that post-dates your report so
23 obviously it wasn't available to you.

24 D. SMITH: That's correct.

25 MR. SHOPE: Yeah. And the gas prices in the 2018 AEO

1 are lower than the ones that were in the 2017 version that you
2 used. Is that fair?

3 D. SMITH: I haven't looked at all of them, but
4 certainly there are multiple price drops in that AEO that are
5 lower, correct.

6 MR. SHOPE: And directionally, the price has been
7 going down generally speaking. Is that fair?

8 D. SMITH: Yes. From one to the next, yes.

9 MR. SHOPE: Yeah. And without getting into the
10 specifics, the price that London Economics assumed, again for
11 2023, was significantly lower than the \$5 that you folks had
12 assumed using the AEO. Is that right?

13 D. SMITH: That's my recollection.

14 MR. SHOPE: Yeah, okay. Now, have you looked at how
15 the prices that you projected using the 2017 AEO compare to
16 futures prices?

17 D. SMITH: No.

18 MR. SHOPE: Okay. Are futures prices anything that
19 Daymark uses in its consulting work for not just CMP but any
20 other clients?

21 D. SMITH: Certainly for work that's closer to
22 current date we would look at futures.

23 MR. SHOPE: Okay. And when you look at futures, what
24 futures do you look at? What source data do you consult?

25 D. SMITH: We have a data aggregate service, SNL,

1 that we generally look to. We look at NYMEX or a couple
2 sources. I --

3 MR. SHOPE: Do you ever look at Chicago Mercantile
4 Exchange or CME Group?

5 D. SMITH: Yes.

6 MR. SHOPE: Okay. So you haven't -- but just to be
7 clear, you haven't gone back to see how any of the price
8 projections that you've made, at least for the earlier years of
9 your study period, to see how those compare to actual market
10 futures prices.

11 D. SMITH: No.

12 MR. SHOPE: Okay. And would I be -- would you be
13 surprised if -- well, do you have -- so would it be fair to say
14 you have no idea what the futures market is predicting for 2023
15 with regard to Henry hub prices?

16 D. SMITH: Sitting here right now, I do not know what
17 that number is, no.

18 MR. SHOPE: Do you have any idea whether that number
19 is higher or lower or the same as the \$5 per MMBtu that you
20 assumed when you did your report?

21 D. SMITH: Since I don't know the number, no, I don't
22 know whether it's lower or higher.

23 MR. SHOPE: All right. Maybe if we could circulate
24 the next exhibit.

25 MR. SIMPSON: John, while we're circulating the

1 exhibit, I just wanted to give you a head's up we're
2 approaching break time. So I want you to be able to finish
3 this line, but at some point after that when there's a good
4 break spot, would you let me know?

5 MR. SHOPE: Yes. Yeah, I just -- I will have a
6 little bit on this line but not too much, and I think it would
7 be much more efficient if we would continue up on this line.

8 MR. SIMPSON: Yeah, I agree with that.

9 MR. SHOPE: Okay. I'm showing you some natural gas
10 futures quotes from CME Group, in other words formerly the --
11 (indiscernible) the Chicago Mercantile Exchange data, and this
12 was just printed out for purposes of copying back on January 4.
13 And so if we turn to I believe it's the -- starting in the
14 third page of the exhibit, you can see quotes for 2023 starting
15 in the middle of that page. And the prices here are monthly.
16 Do you see that?

17 D. SMITH: Yes.

18 MR. SHOPE: Okay. And do you see that all of these
19 prices start with \$2 and then they range from -- looks like the
20 low is about \$2.52 and then the highest is, in January, \$2.91?

21 D. SMITH: Yes, I see that. And I also see volumes
22 of zero.

23 MR. SHOPE: Okay. Now, just focusing on the prices,
24 though. Okay, so when you say volumes of zero, these prices
25 aren't something that somebody just made up, right?

1 MR. PEACO: Well, they're not -- obviously not based
2 on trades because there aren't any.

3 MR. SHOPE: So -- I'm sorry. You don't understand
4 that those are settled, they're reporting the last settled
5 trade?

6 MR. PEACO: That's what it states, but this also
7 shows no volumes so --

8 MR. SHOPE: Okay. So it says here that it's the last
9 settled price. So somebody traded at that price, right?

10 MR. PEACO: Well, presumably there would at least be
11 a one in the volume category if that were the case.

12 MR. SHOPE: Yeah. That would just be for the
13 particular day. That's -- this is reporting a trade that may
14 have occurred the prior day or the prior week, right?

15 MR. PEACO: I can't tell from this.

16 MR. SHOPE: So given the fact that you do use futures
17 in your business and given the prominence of the Chicago
18 Mercantile Exchange, is it your testimony that you have no
19 understanding of how futures prices are reported?

20 MR. PEACO: I'll let Doug answer the details, but I
21 think he earlier made the comment that we rely on it in those
22 periods where there's substantial volume that would give some
23 comfort to the fact that this is actually a robust liquid
24 price. But we see in most of the futures exhibits that the
25 volume is very thin a few years out, and we tend not to rely on

1 that as a good, robust predictor of what the market expects
2 prices to be in those periods.

3 MR. SHOPE: Sure. And that's fair. But if we look
4 at the more current periods where there are more same-day
5 volumes, we can see that the prices are, again, starting with
6 the \$2 figure, right?

7 MR. PEACO: I see that.

8 MR. SHOPE: In other words, a lot of these prices are
9 even less than half of the prices that you assumed in your
10 model, albeit for 2023, right?

11 D. SMITH: Correct.

12 MR. SHOPE: Yeah. And in fact, the general trend in
13 gas prices in recent years has been that gas prices have been
14 going down as the Marcellus shale has exploded in production,
15 right?

16 D. SMITH: Commodity price has certainly been going
17 down, yes.

18 MR. SHOPE: Yeah. Okay. Now you -- so if we could
19 circulate the next exhibit, please. Okay, yeah, so I'm just
20 going to explain something. We have an exhibit which is
21 actually simply a graphing of data that's -- will be in the
22 record with -- it's -- it includes the Henry hub data that
23 we've just circulated and then the AEO 2018 data which we've
24 previously put into the record without objection and then also
25 the Henry hub assumptions that were used by Daymark and also

1 the price assumptions of London Economics. Now, the price
2 assumptions of London Economics are subject to Protective Order
3 8 so the -- which most people in the room, possibly all, have
4 access to. But my -- since we're in public session, I don't
5 intend to ask about the specific prices of London Economics,
6 and we do have a public version without the London Economics
7 data.

8 MR. SIMPSON: Okay. Thank you for that. If we do
9 need to get to the confidential numbers, we'll need to go into
10 executive -- or in camera session. Hold on just one sec.
11 John, did -- John? John Flumerfelt, sorry. Did you give the
12 public version or the confidential version?

13 MR. FLUMERFELT: (Indiscernible).

14 MR. SIMPSON: Yeah. So could you give her -- no, no,
15 you don't have to leave now, but I just want to make sure that
16 you don't get access to the confidential information. They
17 made two copies.

18 MR. SHOPE: You can give her the top page, John, just
19 the top page of that exhibit.

20 MR. SIMPSON: That's fine. Okay, thanks.

21 MR. SHOPE: We weren't expecting a lot of people to
22 show up for a discussion of gas prices.

23 MR. SIMPSON: Yeah, I understand.

24 MR. SHOPE: So just if we turn to the second page of
25 this, if we look at that, you can see there's a graphing of the

1 prices that Daymark used in its model based on the 2017 AEO.
2 Then there's a graphing of those prices with the 2018 AEO. And
3 then below that in blue, there's the -- a graphing of the LEI
4 prices. And then below that, there's a graphing of the futures
5 prices. Do you see that?

6 D. SMITH: Yes.

7 MR. SHOPE: Okay. And so, of all of these, Daymark
8 is the outlier in terms of being highest prices, right?

9 MR. DES ROSIERS: Objection to form.

10 MR. SIMPSON: Sustained.

11 MR. SHOPE: Okay. Well, simply, Daymark has the
12 highest prices of the four that we're discussing, right?

13 D. SMITH: Yes.

14 MR. SHOPE: Okay. And the futures prices, including
15 for the near-term years of 2020, 2021, and so on are lower than
16 the projections of AEO and LEI. Is that fair?

17 D. SMITH: Yes.

18 MR. SHOPE: So putting aside the out years, at least
19 in the near terms, what the markets are saying is that the gas
20 price assumptions that were in AEO in 2017 and AEO in 2018 and
21 even in LEI in the report that it did this past year are too
22 high.

23 D. SMITH: At the Henry hub.

24 MR. SHOPE: At the Henry hub.

25 D. SMITH: Yes.

1 MR. SHOPE: Okay. Now, you made the comment that you
2 used futures in the near term, and do you -- when you have
3 substantial trading volumes, do you always use futures when you
4 have them in the near term?

5 D. SMITH: I don't think I could say always. We do a
6 number of different types of analyses. So we certainly use
7 them on some of our analyses.

8 MR. SHOPE: Would you say that if you have near-term
9 futures prices with substantial volumes, you would generally
10 use those instead of a -- some sort of a government projection?

11 D. SMITH: Frequently, yes.

12 MR. SHOPE: Well, I'm asking you whether you would do
13 it more commonly than not in what I've hypothesized.

14 D. SMITH: Yes, I would say more commonly than not.

15 MR. SHOPE: Yeah. I mean, there's a general
16 preference for market data as the source -- as the most
17 reliable source of information, right?

18 D. SMITH: Frequently that's the preferred method,
19 yes.

20 MR. SHOPE: I'm sorry, frequently or -- I mean, is it
21 generally the preferred method or isn't it?

22 D. SMITH: If I'm looking at short-term market data
23 for a market participant who is interested in understanding the
24 ramifications of that market data, then yes, that would be the
25 preferred method.

1 MR. SHOPE: What if you're just trying to find out
2 what you think is most likely going to happen? Do you -- and
3 you think you have enough trading volume, you've got market
4 data. Do you generally then say, look, I'll use the market
5 data rather than what some bureaucrats down in Washington put
6 together?

7 MR. DES ROSIERS: Objection to form.

8 MR. SIMPSON: John, could you rephrase the question,
9 please?

10 MR. SHOPE: Sure. You gave me an answer based on
11 what you said your client was interested in so I'm asking you
12 now when you're interested in it, when you're trying to find
13 out -- when you want to get the best sense to satisfy yourself
14 of what you think the future is going to hold, if you have
15 futures data and you think there's enough volume, do you
16 generally prefer that rather than an index that somebody else
17 has prepared?

18 D. SMITH: If I'm trying to answer the question of
19 what the market is likely to look at for the period of time for
20 which there are sufficient volumes, then yes, I would use
21 futures.

22 MR. SHOPE: Okay, thank you. Now, in this case,
23 London Economics used a combination of, well, futures in the
24 near-term years, and then in the out years, inflated at the
25 rate of the AEO. Do you recall that?

1 D. SMITH: My recollection is that's -- that was what
2 they described as one of the inputs into their model, not the
3 outputs, but yes, I recall that.

4 MR. SHOPE: Yes, yes. Okay. And that's a common
5 approach that energy market consultants take, correct?

6 D. SMITH: Yes.

7 MR. SHOPE: Yeah. And it's an appropriate approach,
8 right?

9 D. SMITH: Sorry, could you say that again, please?

10 MR. SHOPE: It's an appropriate approach. It may not
11 be the only approach, but it's -- you can't criticize that as
12 an inappropriate approach.

13 D. SMITH: I am not offering any criticism of that
14 approach, correct.

15 MR. SHOPE: Yeah. And have you ever taken that
16 approach yourself?

17 D. SMITH: Yes.

18 MR. SHOPE: Okay.

19 MR. SIMPSON: John, again, I'm sorry to interrupt
20 your flow, and I respect that. I'm also concerned about our
21 reporter so I'm looking for a break point pretty soon.

22 MR. SIMPSON: I think we're just about there.

23 MR. SHOPE: Okay, go ahead.

24 MR. SHOPE: And so you say you yourself have used the
25 approach similar to the one of London Economics where you have

1 a long study period, you use futures for the near term, and
2 then you use some index or modification of an index for the out
3 years.

4 D. SMITH: Correct.

5 MR. SHOPE: Okay. And have you used that more
6 frequently than when you have -- have you used that more
7 frequently than simply using the index for the entire study
8 period?

9 D. SMITH: I honestly can't say whether or not I've
10 used one method more frequently than the other. I don't know.

11 MR. SHOPE: And is there a reason why you didn't use
12 that method in this case?

13 D. SMITH: I think the project at the time was to
14 produce a model that might represent what the evaluators would
15 use, and we recognized that, in previous procurements, the
16 method was to use a full gas transportation model. We weren't
17 going -- we didn't do that. We didn't have that -- access to
18 that so we needed to use something public, and we were doing
19 this in advance of the time when it would be reviewed. And so
20 we used -- and we were doing an analysis that was, at the time,
21 for six years out and further. And so we felt like, given the
22 type of analysis we were being asked to do, that utilizing the
23 best publicly-available data of what a government agency saw as
24 the market fundamentals was the appropriate choice.

25 MR. SHOPE: Okay. So just a quick follow up. So in

1 other words, your choice to just use the AEO index for the
2 entire study period rather than to do a mix of futures in the
3 near term and index in the out years, that was really driven by
4 the timing considerations for the Massachusetts procurement.

5 D. SMITH: It was driven by the nature of the
6 modeling exercise, which included the fact that it would be
7 utilized in a bid into the Massachusetts 83D as well as
8 potentially a use before this Commission should that bid prove
9 to be the winning bid.

10 MR. SHOPE: And just one last question. You
11 personally, Mr. Smith, you oversee every modeling input that
12 goes into the modeling -- goes into the model, right?

13 D. SMITH: With respect to this modeling effort?

14 MR. SHOPE: Yes.

15 D. SMITH: Yes.

16 MR. SHOPE: Okay. Good time for a break.

17 MR. SIMPSON: All right, let's take a break, come
18 back at five minutes after 11:00.

19 CONFERENCE RECESSED (January 10, 2019, 10:50 a.m.)

20 CONFERENCE RESUMED (January 10, 2019, 11:07 a.m.)

21 MR. SIMPSON: All right, let's go back on the record.
22 John, you may resume.

23 MR. SHOPE: Sure. Actually, I just wanted to follow
24 up a little bit on our prior conversation. We talked about the
25 fact that you more commonly use the combination of -- for a

1 longer-term study term, a combination of futures -- gas futures
2 prices in the near term and then some sort of projection-based
3 approach for the out years. Have you ever used that approach
4 in a state commission or other governmental approval
5 proceeding? And when I say you, I mean Daymark.

6 D. SMITH: Not to our recollection.

7 MR. SHOPE: You -- and you -- now you're the head of
8 modeling at Daymark?

9 D. SMITH: No, that's not correct.

10 MR. SHOPE: Okay. Do you supervise the modeling at
11 Daymark?

12 D. SMITH: I do not supervise the modeling outside of
13 modeling on my projects.

14 MR. SHOPE: Okay. But you are aware of modeling that
15 Daymark does in other projects?

16 D. SMITH: I am aware that we do modeling across a
17 wide range of projects, including many that are not mine, yes.

18 MR. SHOPE: Oh, I see. But you -- in other words,
19 it's possible that other Daymark modelers have used the
20 combination of futures in the near term and projections in the
21 out years in other cases, but because it's not within your
22 bailiwick to supervise, you wouldn't necessarily know whether
23 that's the case?

24 D. SMITH: I cannot speak to what they're doing with
25 first-hand knowledge, no.

1 MR. SHOPE: Okay. And when you say they, you're
2 talking about the other Daymark modelers?

3 D. SMITH: Correct.

4 MR. SHOPE: Okay. And -- but in this case, if you
5 had used the combination of gas futures prices in the near term
6 and then AEO projections in the out years, similar to the
7 approach that London Economics had used, that would have
8 resulted in lower benefits, correct?

9 D. SMITH: Apologies.

10 MR. SIMPSON: Doug, we changed out the mic at break
11 and it must be you.

12 D. SMITH: I'm just not going to touch -- I'm not
13 going to touch it anymore. I don't know what futures were at
14 the time that we were doing this modeling. So I don't know
15 what the result would have been. Obviously futures can be
16 fairly volatile. So there's a fair degree of possibility that
17 it would have been -- started lower, but I don't know that
18 sitting here today.

19 MR. SHOPE: Okay. So -- but you would agree that at
20 least when Ms. Frayer did her subsequent analysis using that
21 approach, it resulted in substantially lower benefits from the
22 project.

23 D. SMITH: Her -- the London Economics model had a
24 number of differences, including the Henry hub forecast that
25 went into their gas modeling. The results of all those

1 differences were substantial but lower benefits from the energy
2 market.

3 MR. SHOPE: Okay. Now --

4 MR. VANNOY: Could I ask a question? Maybe cut to
5 the chase here. If you're sitting in my shoes and you're
6 trying to evaluate a whole wide range of different possible
7 futures and you've got an energy market that's undergoing
8 redesign right now, how would you approach this?

9 MR. PEACO: Yeah, no, that's a fair question. We all
10 sitting here know that 2023 and after gas prices are highly
11 uncertain, and we know that as well as anybody. And what we
12 chose to do in this analysis was to pick a public and
13 transparent one because we're illustrating one scenario of a
14 future, both for the Massachusetts folks and for your benefit,
15 in the application. I mean, we don't -- we're not here sitting
16 here pretending that there isn't a possibility gas prices are
17 as London Economics had forecast or any others, but there are
18 also high sides. So we're dealing with gas prices being highly
19 uncertain in the long term which we all understand. I think
20 that the concern that we would have here is, for any of the
21 forecasts that we've tested, and I think that London tested a
22 relatively low one, we see significant positive energy benefits
23 for the project. We also know that none of the analyses that
24 we have done have included the -- what we now know as the
25 coming fuel security component to the energy and ancillary

1 service markets, and that will add cost to the energy market
2 prices and will be an avenue where the project will allow --
3 will provide significant mitigation to what that -- whatever
4 that price impact will be as well. And so I think that we have
5 analysis from the various experts here that show the benefits
6 are positive even under relatively low gas prices, and they
7 become very important when you're worrying about fuel security
8 or cold snap events or things like that. And so I take that as
9 there's a range of upside. It's uncertain, but it's all
10 upside. And so -- and even in the London case, the numbers
11 were significant. They weren't anywhere near zero or clearly
12 not negative.

13 MR. VANNOY: Thank you. And just to be fair, I'll
14 ask the other witnesses the same question on Friday.

15 MR. SHOPE: I appreciate that. Looking forward to
16 it. Now, so we've talked about the gas price as one of the
17 drivers. Would you also agree that the assumed carbon price is
18 one of the three primary drivers of the wholesale energy market
19 price in New England?

20 D. SMITH: Yes.

21 MR. SHOPE: Okay. And would it also be fair to say
22 that the higher the assumed price of carbon, the greater the
23 price suppression benefit of the project would be, all else
24 being -- assumed to be equal?

25 D. SMITH: Yes.

1 MR. SHOPE: Now, the price assumption that Daymark
2 used for this project was \$15 a ton going out over the years to
3 \$30 a ton in constant 2016 dollars. Is that correct? And if
4 you'd like a reference, it would be page 49 of Exhibit NECEC-5.

5 D. SMITH: Correct.

6 MR. SHOPE: Okay. Now that carbon price that you
7 assumed was based on a price projection that a consulting firm
8 called Synapse had prepared back in 2016, correct?

9 D. SMITH: Yes.

10 MR. SHOPE: Okay. And the Synapse carbon price
11 projection was based on the assumption that the Obama
12 administration's Clean Power Plan would be going into effect,
13 correct?

14 D. SMITH: I don't recall the specifics of their
15 report, but they've done that report for a number of years and
16 they've assumed some kind of federal carbon costs. So subject
17 to check, I'm willing to accept that, in that particular
18 report, it was the plan as discussed.

19 MR. SHOPE: Okay, well, we'd like to put the report
20 into evidence, and there's multiple passages on that. But if
21 you're willing to accept that the Synapse projection was based
22 upon the Clean Power Plan going into effect.

23 D. SMITH: Subject to check, yes.

24 MR. SHOPE: Okay. So, yeah, we can -- I don't know,
25 do you want us to distribute that now? Why don't we distribute

1 that now just in case there's any --

2 MR. SIMPSON: Sure, yeah.

3 MR. DES ROSIERS: It may be helpful if we identify
4 for the record some numbers on these exhibits so we can keep
5 track of them.

6 MR. SIMPSON: Sure. Great idea.

7 MR. SHOPE: So we had -- the first one was the Henry
8 hub -- the natural gas futures quotes from CME Group. That
9 would be GINT-29. And then the --

10 MR. DES ROSIERS: That would be -- I believe there
11 was a 29 yesterday.

12 MR. BARTLETT: So 29 was the report that we were --
13 proposed to submit that we were going to discuss today --

14 MR. SHOPE: Oh, that --

15 MR. BARTLETT: -- background.

16 MR. SHOPE: Oh, then we'll keep that at 29 just
17 because --

18 MR. BARTLETT: Keep that at 29.

19 MR. SHOPE: Yeah, okay, that's --

20 MR. DES ROSIERS: If you don't want one, we can make
21 this one 29. That would make it easier.

22 MR. SHOPE: No, no, we do. But -- and since that's
23 how we've referred to in the record, we should stick with that.
24 I apologize.

25 UNIDENTIFIED: Twenty-nine or 30?

1 MR. SHOPE: No, this will be 30. This will be 30.
2 And then the graph that compares the various natural gas
3 prices, that would be GINT-31. Okay, and so what we're -- no,
4 it's going to be the same exhibit with a public and private
5 version. And then we're going to do -- we'll do the Synapse
6 report from 2016 as GINT-32. So, for example, on page five of
7 the Synapse report under Key Assumptions it says, "This report
8 includes updated information on federal regulations, state and
9 regional climate policies, and utility CO2 price forecasts as
10 well as our own analysis of the final Clean Power Plan." Do
11 you recall that?

12 D. SMITH: I see that.

13 MR. SHOPE: Yeah, okay. Now, that was -- that report
14 was prepared by Synapse back in 2016. Do you see that?

15 D. SMITH: I do.

16 MR. SHOPE: And specifically in March of 2016.

17 D. SMITH: Yes, it says updated March.

18 MR. SHOPE: Okay. And are you aware that a year
19 later in March of 2017 President Trump signed an executive
20 order to nullify the Clean Power Plan that had been put forward
21 by the Obama administration?

22 D. SMITH: I am.

23 MR. SHOPE: Okay. And that was done before you
24 prepared your modeling in the late summer of 2017, right?

25 D. SMITH: It was done concurrent with the early

1 parts of that modeling and prior to the finalization of that
2 model.

3 MR. SHOPE: When did you actually do your model runs,
4 sir?

5 D. SMITH: From February through July.

6 MR. SHOPE: Okay. And did you revise any of the
7 model runs as you went through the process?

8 D. SMITH: Yes.

9 MR. SHOPE: Okay. But -- so it would be fair to say
10 that you learned the news that President Trump had nullified
11 the -- oh, by the way, when President Trump was campaigning for
12 office, had he announced any intentions with respect to the
13 Clean Power Plan to your knowledge?

14 D. SMITH: I don't recall paying attention to his
15 announcements at that time.

16 MR. SHOPE: Okay. Do you recall, once he had been
17 elected on November 8th of 2016, giving any consideration to
18 what environmental policies might be implemented by the new
19 Trump administration?

20 D. SMITH: Yes.

21 MR. SHOPE: Okay. And were you aware at that time,
22 once President Trump had been elected, that the Clean Power
23 Plan was likely to be under challenge, if not removed
24 completely?

25 D. SMITH: Certainly it was evident that it would be

1 under challenge, yes.

2 MR. SHOPE: Okay. And are you specifically certain
3 that -- actually maybe Mr. Bower's the person to answer this.
4 Do you know specifically when the carbon price input was put
5 into your model?

6 MR. BOWER: I don't recall specifically when, but it
7 would have been in the period that Doug described, between
8 February and June or July, probably towards the beginning of
9 that period.

10 MR. SHOPE: Okay. And -- but in any event, after
11 President Trump issued his order, you didn't go back and --
12 well, once President Trump issued its order, you realized that
13 there would be implications for the carbon price. Would that
14 be fair?

15 MR. PEACO: I think maybe to cut through this a
16 little bit, we used the low case from this forecast, and the
17 low case, as described on page four, basically assumes fairly
18 easy compliance with the Clean Power Plan at that time. And so
19 we went into this with very little expectation that there was
20 going to be anything material on that. So learning that Trump
21 was sort of reinforcing on -- towards the low case, in our
22 mind, wouldn't lead to a need to change anything at that point.

23 MR. SHOPE: Okay, but --

24 MR. WILLIAMSON: May I interrupt here? John, are you
25 familiar with what RGGI prices are, what the latest auction

1 prices for CO2?

2 MR. SHOPE: Yes, we do. We have those in Ms.
3 Bodell's technical report.

4 MR. WILLIAMSON: Are you aware of what the prices
5 have been in the last few years?

6 MR. SHOPE: Yes.

7 MR. WILLIAMSON: As low as they've been?

8 MR. SHOPE: So the -- we've used -- we have figures
9 in the backup. It's in the range of \$5, and London Economics
10 assumed \$5.50.

11 MR. WILLIAMSON: At the time this was done they were
12 down around 3.50?

13 MR. SHOPE: Yeah, yeah.

14 MR. WILLIAMSON: So low was a reasonable estimate?

15 MR. SHOPE: Yes, yes.

16 MR. WILLIAMSON: Just want to let you know.

17 MR. SHOPE: And -- no, we're aware and that's why --
18 I mean, I don't want to speak out of turn, but that's why we're
19 asking questions about price assumptions of carbon that go from
20 15 to \$30. And so after President Trump rescinded the -- his
21 executive -- rescinded the Clean Power Plan, you didn't go back
22 to try to revisit the carbon price and use some -- a price that
23 was based on the regional -- the RGGI price, R G G I, regional
24 greenhouse gas initiative price.

25 MR. PEACO: I think I just answered that question.

1 MR. SHOPE: Okay. Okay, all right. So -- and your
2 answer is that you didn't do that.

3 MR. PEACO: Right, because we were already using the
4 low forecast in this, and we were using a third-party source
5 for this purpose.

6 MR. SHOPE: Okay, so when -- are you now retracting
7 your testimony at the technical conference that carbon price
8 was one of the primary drivers?

9 MR. PEACO: No, but that was based upon our use of
10 the low case in this forecast.

11 MR. SHOPE: I'm sorry, are you saying that carbon
12 prices that are five times the market RGGI price or maybe even
13 six times out are a low-case scenario?

14 MR. PEACO: It is labeled specifically as low-case
15 scenario in the report you just presented to us that we relied
16 on. That's what I'm referring to. Now, what current RGGI
17 price is --

18 MR. SHOPE: I'm sorry, you're saying it was a --
19 Synapse was a low-case scenario with -- assuming a Clean Power
20 Plan that you knew was subsequently nullified?

21 MR. PEACO: I just directed you to the text on top of
22 page four that says that their low-case scenario assumes little
23 need for compliance with the Clean Power Plan. So that --

24 MR. SHOPE: Who's they?

25 MR. PEACO: Synapse.

1 MR. SHOPE: Yeah. So you're saying that the Synapse
2 projection which identifies Clean Power Plan as a key
3 assumption nonetheless doesn't really put much importance on
4 Clean Power Plan.

5 MR. PEACO: Well, let me read you the language here.
6 "This forecast represents a scenario in which the Clean Power
7 Plan compliance is relatively easy." And so the low case in
8 their forecast doesn't put a lot of reliance on the Clean Power
9 Plan.

10 MR. SHOPE: Well, it says that it's less costly to
11 comply. It doesn't say it's not a factor in the carbon price.

12 MR. PEACO: Okay.

13 MR. SHOPE: Isn't that true?

14 MR. PEACO: That's correct.

15 MR. SHOPE: Okay. Now -- and did you look at the
16 RGGI prices that were in Ms. Bodell's technical report which
17 are Figure 11 on page 17 of the technical report?

18 D. SMITH: I haven't looked at them recently. I'm
19 generally aware of where RGGI prices have been.

20 MR. SHOPE: Okay. So you have no basis to challenge
21 an assumed RGGI price of \$5 or \$5.50 for the study period. Is
22 that fair?

23 D. SMITH: Could you state that again, please?

24 MR. SHOPE: You don't have any basis to challenge an
25 assumed RGGI price of between five and \$5.50 on -- for the

1 study period.

2 D. SMITH: I have no basis for challenging a RGGI
3 price, but our price isn't a RGGI price. It's a price for
4 carbon in a world in which all the New England states are
5 targeting 80 percent reductions by 2050 which is not that many
6 years after the end of this study period. The carbon price,
7 there may be a lot of mechanisms that lead to that. The
8 existence or non-existence and the current price or non-price
9 of any one of those in my mind is not necessarily indicative of
10 where the cost of carbon and the marginal cost of carbon for
11 emitting -- for electric generation will be over that study
12 period.

13 MR. SHOPE: Okay. So in other words, your assumption
14 is that the -- there will be additional regulations that may be
15 promulgated by the various New England states that would result
16 in an increase in the price of carbon. Is that fair?

17 MR. PEACO: Well, more importantly there's existing -
18 -

19 MR. SHOPE: Could you just answer my question,
20 please?

21 MR. DES ROSIERS: Objection.

22 MR. SIMPSON: All right, everybody take a breath.
23 Thank you. Could you please rephrase the question.

24 MR. SHOPE: Yes. And this is really following up on
25 Mr. Smith's comment. Are you assuming that the New England

1 states will be adopting additional regulations above and beyond
2 RGGI and above and beyond the Massachusetts statutory mandate
3 that will increase the cost of carbon?

4 D. SMITH: No, not exactly. The price built in
5 assumes some more stringent caps, and the resulting pricing
6 impacts, whether it's state-driven or federal, whether it's
7 regional, that was not our concern. Our concern was to attempt
8 to capture a reasonable estimate of the cost of emitting a
9 metric ton of carbon out over a 20-year period that wasn't
10 starting for five or six years from the time that we were
11 modeling so, therefore, going out 25 plus years in a world in
12 which there are significant commitments to drastically reduce
13 carbon emissions.

14 MR. SHOPE: All right. Now, in New England, there
15 are going to be significant new renewables that are coming on
16 -- that will be coming online, for example, the offshore wind
17 projects. You're aware of that?

18 D. SMITH: I am aware of the offshore wind projects.

19 MR. SHOPE: Yeah. And those new additions of
20 renewables to the fleet are actually going to have a tendency
21 to push down the price of carbon, correct?

22 D. SMITH: By themselves, without any other
23 considerations, yes, those will tend to push down the price of
24 carbon.

25 MR. SHOPE: Now -- and in fact, the more renewables

1 that are added to New England, putting aside NECEC, the lower
2 the price suppression impact of NECEC will be. Is that fair?

3 D. SMITH: It really depends on where we are in the
4 supply stack as the questioning earlier on was. So I think
5 you'd have to model those cases to know for certain. There'd
6 be a lot of additional changes as the supply mix continues to
7 change. There is also potential impacts on demand as we
8 consider electrification of heating and transportation that are
9 not considered. There's many changes coming, not all of which
10 are easy to model sitting here today, that could move the price
11 of carbon and the benefits of a project like NECEC in
12 directions that are -- that represent a wide range of potential
13 outcomes.

14 MR. SHOPE: Well, you're not just throwing up your
15 hands and saying there's nothing I can do, are you?

16 D. SMITH: No, I'm producing a model that I believe
17 is a reasonable representation of a potential future within
18 that range of uncertainty and illustrating the potential
19 benefits that come along with that. And on this record, we
20 have a number of other models with differing assumptions and
21 differing levels of benefits.

22 MR. SHOPE: So then turning to the modeling, in your
23 modeling world, all else being equal, if you add another
24 renewable generating source that's bidding power into the pool
25 at a zero price, that is going to depress -- have a tendency to

1 depress the price of energy at the wholesale level in New
2 England. Is that true?

3 D. SMITH: All else equal, which is not a hypothesis
4 that I'm comfortable with, but under that hypothetical, all
5 else equal, it would tend to decrease benefits.

6 MR. SHOPE: Okay. Now, your model does not build any
7 new renewables in New England, even if it would be economic to
8 do so. True?

9 D. SMITH: We build the 83C offshore wind as
10 scheduled by the Massachusetts legislative. We assume that all
11 of those procurements are made.

12 MR. SHOPE: Okay, but you do not assume that any
13 other projects get built based on -- any other renewable
14 projects get built based on economics. Can you just answer
15 that yes or no at least to start?

16 D. SMITH: We build the tristate, the 83C, and
17 additional solar and nothing beyond that.

18 MR. SHOPE: Okay, let me just -- we really need to
19 get a clear answer on this question. You have a buildout model
20 -- first off, you don't use the buildout model that comes with
21 the Aurora program that you've bought off the shelf, right?

22 D. SMITH: Correct.

23 MR. SHOPE: Yeah, you have your own proprietary
24 model. Is that fair?

25 D. SMITH: That is correct.

1 MR. SHOPE: Okay. And so with that model that you
2 used -- and that model requires operator intervention, or at
3 least permits operator intervention, right?

4 D. SMITH: Yes.

5 MR. SHOPE: And in fact, operator intervention is
6 something that you engage in.

7 D. SMITH: Yes.

8 MR. SHOPE: Okay. And so when you were modeling how
9 new plants got built out, you intervened or someone at Daymark
10 intervened to prevent the buildout of renewables other than the
11 ones specified, even if those other renewables would have been
12 economic to build. Isn't that true? Isn't that what you
13 testified before at the technical conference?

14 D. SMITH: It would take intervention to build those
15 in our model, and we did not intervene to build additional
16 renewables.

17 MR. SHOPE: So if there were a high carbon price,
18 that would tend to make renewables more likely to be economic,
19 correct?

20 D. SMITH: Yes.

21 MR. SHOPE: Okay. And your modeling did not cause
22 that process to occur simply as a matter of the software. You
23 had somebody go in and dictate what was going to be built and
24 what wasn't going to be built. Right?

25 D. SMITH: No, the model assumes that as capacity is

1 short in the region, it's met by combined cycles or combustion
2 turbines.

3 MR. SHOPE: Not renewables.

4 D. SMITH: Correct.

5 MR. SHOPE: Okay. And even though you are expecting
6 that there -- or you mentioned earlier that there are all these
7 policy plans for reducing carbon emissions, your model and your
8 intervention didn't build out the renewables in order to meet
9 the interim carbon emissions targets that had been established
10 by Massachusetts and Connecticut. True?

11 D. SMITH: Yes.

12 MR. SHOPE: Okay. And you didn't do that in order --
13 and you didn't build out renewables in New York to adjust for
14 New York's stated policy plan of having 50 percent renewable
15 generating sources by 2030.

16 D. SMITH: Correct. The modeling exercise was not
17 intended to look at the full cost of meeting these targets. It
18 was to look at the benefits associated with a single project
19 within that greater procurement that will be going on.

20 MR. SHOPE: Okay. And so if you -- but if you had
21 chosen, through the operator intervention, to build out
22 renewables in order to satisfy the New York plan of 50 percent
23 renewable sources by 2030, the Connecticut interim carbon
24 emissions targets, the Massachusetts targets, that would have
25 reduced the benefits of NECEC in relation to the benefits that

1 were put out by your model.

2 D. SMITH: If I was going to --

3 MR. SHOPE: Could you answer yes -- could your answer
4 start by answering that yes or no?

5 D. SMITH: No. If I needed to consider the
6 ramifications of those policies in terms of the supply balance
7 over the course of that 25 years, I would need to consider not
8 only what might get built but also what future demands might
9 look like from those policies as well. And the final outcome
10 of that would depend on a modeling exercise and an
11 investigation into the likely outcomes of both sides of that
12 equation, not just one.

13 MR. SHOPE: I'm sorry, using the likely demands,
14 you're talking about the likely size of load growth?

15 D. SMITH: Yes, as one additional input I would
16 consider.

17 MR. SHOPE: So you're telling me that sitting here
18 today, you have no idea whether or not adding more renewables
19 to the model -- so in other words, if we were to -- if you were
20 to intervene in your buildout in a different way than you did
21 and you had added more renewables, you have no idea sitting
22 here today whether or not that would have -- that -- doing so
23 would increase or reduce the benefits calculated for the NECEC
24 project.

25 D. SMITH: That's not what I said.

1 MR. SHOPE: Okay, so could you please answer that
2 question?

3 D. SMITH: I believe I did answer that question. In
4 the hypothetical where all we do is add additional renewables,
5 that would tend to reduce benefits.

6 MR. SHOPE: Okay. And in this case, your
7 intervention chose not to do so.

8 MR. PEACO: I think the better characterization of
9 the analysis that we did do was NECEC is a winner in the
10 competition amongst a lot of the alternative renewables that
11 would have -- that are in the marketplace today and is the
12 lowest cost. And what we presented as analysis is taking those
13 renewables that are already existing or committed through some
14 other means, some other policy, what is the incremental change
15 in the marketplace adding the next most economic, which is the
16 NECEC which is the winner of this auction, as they are. Once
17 you've added that, you can then look at the incremental
18 benefits of adding other more expensive renewables in the
19 market over time, but that was not the purpose of this
20 analysis. The purpose of this analysis was to show what's the
21 impact in moving towards those goals of adding the next most
22 economic resource, which is NECEC by virtue of winning the bid.

23 MR. SHOPE: Mr. Peaco, NECEC was not part of your
24 base case.

25 MR. PEACO: Correct. The whole purpose of our

1 analysis was to show what happens when you add that to the base
2 case.

3 MR. SHOPE: Yeah. And your base case, like your
4 project case, did not build out the other renewables, right?

5 MR. PEACO: Right, because they've proven in the RFP
6 not to be as cost effective. And so the purpose of our
7 analysis was to test the impact of adding the next resource.

8 MR. SHOPE: Let me ask Mr. Smith. Mr. Smith, do you
9 think it's appropriate in the -- for the base case to assume
10 that NECEC is the winning project?

11 D. SMITH: Yes, that was the purpose of the modeling
12 exercise was to illustrate the benefits that would occur if the
13 project was selected.

14 MR. SHOPE: No, my -- let me repeat my question. For
15 purposes of modeling the base case -- the base case is the case
16 without NECEC coming into existence, right?

17 D. SMITH: Apologies. It's not appropriate to assume
18 any winning project, and we did not assume any winning project,
19 in the base case.

20 MR. SHOPE: Okay. But the base case did not build
21 out the renewables to comply with the targets for renewables
22 and carbon emissions that have been set in Connecticut,
23 Massachusetts, and New York, right?

24 D. SMITH: Which -- correct, which would have
25 presumed winners that I just said would not be appropriate for

1 the base case.

2 MR. SHOPE: Okay. All right. Now, when you modeled
3 the project case -- so we're switching back to the project
4 case, not the base case anymore. When you modeled the project
5 case, you modeled an injection of 9.5 terawatts of energy
6 coming into Lewiston, Maine. True?

7 D. SMITH: No, that's not true. We didn't know what
8 the final -- we didn't know what the actual bid was so we used
9 a proxy, and the amount of energy was 981 megawatts in each
10 hour of the year.

11 MR. SHOPE: Okay. Did you also do a case that
12 involved 1,086 megawatts?

13 D. SMITH: Correct. That was the case with the
14 project plus the economic flow of the 110.

15 MR. SHOPE: Is that almost 9.5 terawatts?

16 D. SMITH: It's close, yes.

17 MR. SHOPE: Terawatt hours, excuse me. So in that
18 case -- and that's where your modeling essentially -- well, the
19 ultimate contract was for 1,090 megawatts, right? Or set of
20 contracts.

21 D. SMITH: The -- my understanding is the TSA is for
22 1,090 and the PPAs are for 9.45 gigawatt hours -- terawatt
23 hours of energy.

24 MR. SHOPE: So that's pretty close to that second
25 case that you modeled.

1 D. SMITH: The 1,086 is close to what was finally
2 selected, yes.

3 MR. SHOPE: Sure, okay. And that -- but that energy
4 in your model shows up in Lewiston. But in your model, it
5 doesn't come from anywhere else. Right?

6 D. SMITH: It is modeled as an injection into central
7 Maine zone.

8 MR. SHOPE: Okay. But you also modeled Quebec,
9 right?

10 D. SMITH: Yes.

11 MR. SHOPE: Okay. And you didn't model the roughly
12 9.5 terawatt hours that were coming into Lewiston as -- and
13 this is for purposes of modeling -- as coming out of any
14 generators in Quebec.

15 D. SMITH: We did not increase the amount of
16 generation in Hydro-Quebec and put a link between there and
17 Maine. We took the shortcut of simply putting the generation
18 in Maine.

19 MR. SHOPE: Okay. And so that effectively had the
20 increase -- that had the effect, for modeling purposes, of
21 adding an additional 9.5 terawatt hours of energy to the
22 northeastern United States and eastern Canada.

23 D. SMITH: It was equivalent to putting that in
24 Hydro-Quebec and putting a line there which would have
25 increased total generation available. Final generation for the

1 model would be based on load so the total amount of generation
2 would not have changed.

3 MR. SHOPE: All right, so let me just be clear. By
4 injecting that power into -- the 9.5 terawatt hours into
5 Lewiston but not taking it away from anywhere else, the net
6 effect in the modeling was to increase the supply of energy in
7 the northeast United States and Canada by 9.5 terawatt hours.
8 True?

9 D. SMITH: Yes, supply is increased by 9.45 or
10 thereabouts.

11 MR. SHOPE: And so would it be fair to say that if
12 you increase the supply of something and keep everything else
13 equal, the effect of that is going to be to reduce price?

14 D. SMITH: It's -- yes.

15 MR. SHOPE: Yeah, that's the law of supply and
16 demand, right?

17 D. SMITH: Correct.

18 MR. SHOPE: Okay. So as a consequence to that, would
19 it be fair to say that if you had -- instead of just injecting
20 the power in Lewiston and not taking it out of anywhere from
21 Canada, but instead, you had assumed that the power had to come
22 from Quebec and, therefore, couldn't come -- go from Quebec to
23 somewhere else but had to go to Maine, that would have reduced
24 the benefit -- the price suppression benefit.

25 D. SMITH: Let me make sure I understand your

1 question. You're saying if we assumed delivery of nine --
2 roughly 9.5 terawatt hours of energy into Maine without a
3 commensurate increase in supply anywhere, would that change the
4 benefits.

5 MR. SHOPE: Yes.

6 D. SMITH: Yes, it would.

7 MR. SHOPE: Yeah. In other words, if you had assumed
8 that Hydro-Quebec was currently selling that 9.5 terawatt hours
9 somewhere else and it had -- and in order to serve this line
10 and the Massachusetts contracts, it had to divert that power,
11 if you had made that assumption, that would result in smaller
12 project benefits. True?

13 D. SMITH: Because all of the regions are
14 interconnected, I can't know for certain what that would do.
15 We have two Energyzt runs, one of which did exactly that and
16 one of which modeled it the way we did that gives us an
17 indication that the benefits in their case were somewhat less
18 but still substantial.

19 MR. SHOPE: Okay. And in your case, the delta
20 between the complete injection -- we'll call it the diversion
21 versus the injection cases, the delta's even greater, right?

22 D. SMITH: I'd want to run that to answer that. I --
23 we didn't do that case. I have no basis for speculating on
24 what it would be.

25 MR. SHOPE: So after this issue was raised, you went

1 back and you looked at the Energyzt numbers on the diversion
2 case versus the injection case and you just testified to that,
3 right?

4 D. SMITH: Yes, we reviewed those.

5 MR. SHOPE: But you never went back to look at your
6 own numbers to see what would be the effect of using a
7 diversion approach rather than an injection approach.

8 D. SMITH: We didn't model that case so I have no
9 numbers to look at.

10 MR. SHOPE: Okay. So your model -- just to be
11 straightforward about it, your model assumed no diversion
12 whatsoever. Correct?

13 D. SMITH: Our model models economic -- no. Our
14 model has economic transfers between zones --

15 MR. SHOPE: I'm sorry, I'm talking about with respect
16 to NECEC. Your model --

17 MR. DES ROSIERS: If I can object, the witness was in
18 the middle of his answer.

19 MR. SHOPE: I was trying to clarify my question.

20 MR. SIMPSON: Yeah, no, I understand that. So let's
21 just start over again and ask the question. Thanks.

22 MR. SHOPE: Yeah, and I apologize for interrupting.
23 I just wanted to try to save everybody's time because I
24 understood you were giving a fair answer to the question as I
25 had phrased it. So I want to rephrase it in particular.

1 MR. DES ROSIERS: I always like my witnesses to be
2 allowed to complete their fair answers to questions.

3 MR. SHOPE: Your model assumes that the nine --
4 roughly 9.5 terawatt hours that gets added in Lewiston does not
5 get diverted from anywhere else? Is that fair?

6 D. SMITH: No, I can't say that with certainty
7 because what flows out of Hydro-Quebec in our model is on the
8 basis of economics. So it is -- it's possible that some amount
9 less flowed in the NECEC case.

10 MR. SHOPE: Okay, but didn't you testify before that
11 your -- the flows and the generation out of Quebec didn't
12 change when you added NECEC?

13 D. SMITH: If that was the impression I gave, then I
14 certainly misspoke. The other interfaces are identical in both
15 cases. They are available to flow, and they flow on the basis
16 of economics.

17 MR. SHOPE: Okay, but let me -- let's -- maybe we'll
18 break it down. When you modeled, in the modeling that you did
19 between your base case and your project case, Quebec generation
20 was the same in both cases. True?

21 D. SMITH: Quebec capacity was the same in both
22 cases. Generation is an energy figure. I'm trying to make
23 sure we're clear about concepts here.

24 MR. SHOPE: Sure, sure. The terawatt hours of
25 generation in Quebec did not change in your model between the

1 base case and the NEC (sic) case. True?

2 D. SMITH: I have not looked at that. But that would
3 be surprising to me because the energy that is generated in
4 Hydro-Quebec and flows to the various regions is on the basis
5 of economics. The economics change when the NECEC is in. So
6 it would be surprising to me if there were no changes in flows.

7 MR. SHOPE: Okay. Did the flows across markets
8 change?

9 D. SMITH: Could you clarify what you mean by
10 markets?

11 MR. SHOPE: All right, let me ask a different
12 question because I think it's already been answered -- I want
13 to make sure your understanding is the same as it was in
14 previous testimonies. In between your base case and your
15 project case, did the exports of power -- and I'm sorry,
16 exports of energy, so I'm speaking now of energy -- did the
17 exports of energy from Quebec change other than the fact that
18 NECEC appears?

19 D. SMITH: The output flows of energy from Hydro-
20 Quebec to the other regions --

21 MR. SHOPE: In total.

22 D. SMITH: -- in total may have changed. I don't
23 have the numbers in front of me. We didn't -- I didn't look at
24 that. All I can tell you is we didn't change how we modeled
25 each of those interfaces. They had the same capability to flow

1 at the same price. But since the economics change and since
2 the model allows them to flow on the basis of economics, it is
3 likely that, to at least some small extent, the flows out of
4 Hydro-Quebec changed.

5 MR. SHOPE: In other words, you're saying that the
6 flows might have changed just because nine and a half terawatts
7 appear in Lewiston.

8 D. SMITH: I'm saying that if nine and a half
9 terawatt hours of energy flows from Hydro-Quebec into central
10 Maine, that will change prices throughout the region. Many
11 generators, including Hydro-Quebec, all generators including
12 Hydro-Quebec, will respond to changing prices and may flow
13 different amounts of energy, generate different amounts of
14 energy in response to that.

15 MR. SHOPE: Okay. I really need to break this down a
16 little -- into little bits. The amount of generated terawatt
17 hours in Quebec did not change between the base case and the
18 project case. True? And maybe Mr. Bower is more familiar with
19 this. Maybe he can answer that question.

20 MR. BOWER: As Mr. Smith said, we haven't looked at
21 that so I'm not sure. It is possible that generation changed.
22 Those numbers were provided in ODR 13-10. So it's on the
23 record.

24 MR. SHOPE: Okay. And in the -- did the load in
25 Quebec change in between the project case and the -- in between

1 the base case and the project case?

2 MR. BOWER: No, the load did not change.

3 MR. SHOPE: Okay. And did the exports from Quebec --
4 just putting NECEC to the side, did the exports from Quebec in
5 total put aside which other control area they went to? Did the
6 exports in Quebec in total change between the project --
7 between the base case and the project case?

8 MR. BOWER: We have not looked at that so I can't say
9 for sure, but it is provided in ODR 13-10.

10 MR. SHOPE: Okay, so when you say you can't say for
11 sure, do you have any sense whatsoever of the order of
12 magnitude of any change in the total exports, disregarding
13 NECEC?

14 D. SMITH: I'm really trying to be helpful here. I
15 suspect the magnitude is small.

16 MR. SHOPE: Okay.

17 D. SMITH: But -- and I also suspect it's not zero.
18 So somewhere between zero and small is likely to be answer.

19 MR. SHOPE: Is small like a tenth of a terawatt hour?

20 D. SMITH: I cannot give you a better answer than
21 what I've given you.

22 MR. SHOPE: Is it a rounding error, sir?

23 D. SMITH: No, it's a change in flows due to changing
24 economics.

25 MR. SHOPE: Now, so other than this small change that

1 you mention -- well, but there is no -- your analysis did not
2 assume diversion, right?

3 D. SMITH: With assume, I take that to be as an input
4 so, no, it did not -- there was no assumption a priori that
5 there would be diversion or that it had to occur.

6 MR. SHOPE: Okay. Now -- and so you never modeled
7 any kind of diversion with respect to this project.

8 D. SMITH: In our modeling, we did not force
9 diversion.

10 MR. SHOPE: Okay. Now -- well, you wrote in your
11 rebuttal testimony that an incorrect -- that it was an
12 incorrect assumption that NEC (sic) energy would -- it was an
13 incorrect assertion that NECEC energy would be energy diverted
14 from existing exports to New York. Do you recall that?

15 D. SMITH: Yes.

16 MR. SHOPE: Okay. And you also wrote that the hydro
17 power will be incremental to historical baseline exports. Do
18 you also remember writing that?

19 D. SMITH: Yes.

20 MR. SHOPE: Okay. Now -- and you said that there's
21 one possible exception to the NECEC generation being fully
22 incremental, that one possible exception is that a small
23 reduction in exports from Hydro-Quebec to Ontario could occur.
24 Do you recall writing that?

25 D. SMITH: Yes.

1 MR. SHOPE: Okay. Now, the only information that you
2 had from Hydro-Quebec on the issue of diversion was that there
3 would be substantial diversion. Isn't that true?

4 D. SMITH: No, I don't agree with that
5 characterization.

6 MR. SHOPE: Do you recall receiving a memo from
7 Hydro-Quebec --

8 D. SMITH: Yes.

9 MR. SHOPE: Okay. So at the time that you wrote your
10 report, the only information that you had from Hydro-Quebec
11 about whether or not there was going to be a diversion was a
12 memo that said that there was going to be substantial
13 diversion, including from New York.

14 MR. DES ROSIERS: I'm going to object because now
15 we're going into the contents of the confidential document
16 which is -- needs to be done in confidential session. I will
17 also object as it misstates evidence in the record.

18 MR. SHOPE: My intent was not to go into the specific
19 numbers, and I believe that we had -- when we had done this in
20 technical conference, we had used a number X. And so,
21 therefore, on that basis, I was going to proceed.

22 MR. DES ROSIERS: I guess I would object to the
23 characterization of the words in the page without using the
24 words on the page. If you're going to do it simply with
25 assumptions without characterizations that would imply the

1 contents of the document, we'll have to take that -- or I'll
2 reserve my objection one by one but --

3 MR. SIMPSON: I'm wanting to see if you can proceed,
4 John, without going into in camera session, but if we need to
5 do that, we will. And we'll revisit the objection at that
6 time.

7 MR. SHOPE: Yes, and I am mindful of the confidential
8 issues, but I'm also mindful of the strong preference for
9 proceeding in public session given the public interest in this
10 matter.

11 MR. SIMPSON: You're exactly right, and I appreciate
12 that.

13 MR. SHOPE: As of the time you wrote your report for
14 this Commission which was submitted in the fall of 2017, did
15 you have any information from Hydro-Quebec that there would not
16 be diversion, at least some diversion?

17 D. SMITH: I -- no, I do not believe that the
18 communication that you're referring to is -- with respect to
19 our modeling represented an indication of diversion.

20 MR. SHOPE: Let me try to make this as simple as
21 possible. Before your report -- before you submitted your
22 report in the fall of 2017 in support of this project, nobody
23 from Hydro-Quebec, in substance, had ever communicated to you
24 that when it supplied energy across NECEC, it would not be
25 diverting any of that from other markets. Nobody from Hydro-

1 Quebec ever said that, isn't that right?

2 D. SMITH: I'm struggling to answer without referring
3 to the details of the one communication that I had.

4 MR. SHOPE: Okay, so the communication that you
5 referred to -- you're referring to a memorandum in May from
6 Mathieu Le Blanc at Hydro-Quebec, right?

7 D. SMITH: An email, yes.

8 MR. SHOPE: Yeah. And -- but it was an email that
9 was a substantive email, that wasn't just hi, have a nice day.

10 D. SMITH: Correct.

11 MR. SHOPE: Yeah. And that email indicated that
12 there was going to be substantial diversion of the energy that
13 was going to be sold across NECEC, substantial diversion from
14 other markets. True?

15 MR. DES ROSIERS: Same objection. Now we're going
16 into the contents of the memo. If we're going to ask about, it
17 should be done, but it needs to be done in confidential session
18 so the witness can then answer based on the communication in
19 complete form.

20 MR. SHOPE: So confidentiality, in my view, relates
21 to things that are truly business proprietary, and simple --
22 the issue of whether there will or will not be diversion
23 doesn't rise to that level. Specific numbers may, but the
24 general topic does not. And in fact, the general topic has
25 been discussed extensively in the press by Hydro-Quebec, Hydro-

1 Quebec making all sorts of public assertions that there will be
2 no such diversion. And we're -- I think it seems to me that at
3 this point, Hydro-Quebec cannot insist that its contrary
4 statements be subject to some sort of confidentiality order.

5 MR. SIMPSON: Objection's overruled. Please answer
6 the question.

7 D. SMITH: Could you restate the question, please?

8 MR. SHOPE: The only communication you had from
9 Hydro-Quebec on the subject of diversion of energy that would
10 be sold across NECEC from other markets, so whether the energy
11 sold across NECEC would be diverted from other markets, was
12 that a substantial portion of it would be so diverted. Isn't
13 that right?

14 D. SMITH: The memo that we received posited two
15 futures, the combination of which involved different amounts
16 flowing to regions other than New England.

17 MR. SHOPE: In other words, it posited that there was
18 some diversion, true?

19 MR. PEACO: I guess I disagree with that unless you
20 -- if you're using diversion the way I understand that you've
21 used it in the past, I would disagree with that. We understand
22 the memo to say they expected to have additional amounts of
23 energy than they have had historically and they had ways to
24 think about how to distribute that energy in the event that
25 they had NECEC and ways that they would have to distribute it

1 if they didn't have NECEC. But in no instance were they
2 indicating that they were not going to have additional energy
3 from historical baseline and that they were diverting existing
4 sales from other markets to this market.

5 MR. SHOPE: Didn't the figures show that the sales to
6 some of the other adjoining areas were going to be declining
7 once NECEC came online?

8 MR. PEACO: That was based upon the premise that they
9 were starting with an incremental amount of energy. And I
10 think that's where we part company on our understanding of the
11 numbers.

12 MR. SHOPE: Isn't it true that the incremental amount
13 of energy that was posited in that memo from Mathieu Le Blanc
14 in May of 2017 was not -- was substantially less than the full
15 amount of energy of terawatt hours that would be delivered
16 across NECEC? Isn't it true, sir?

17 MR. SIMPSON: I'm sorry, we were talking off mic.

18 MR. PEACO: I'm not sure that we're getting into --

19 MR. SIMPSON: It strikes me that this is artificially
20 contorted here, and I think the most efficient thing would be
21 to do this in confidential session. I appreciate the effort to
22 avoid doing that, but I also want to get copies of the email
23 for the Commissioners so that they can follow on and we don't
24 have that now. So if -- John, you can pursue this for sure,
25 but let's do it in confidential session and when the

1 Commissioners have a copy of it in front of them.

2 MR. SHOPE: That's perfectly fair. And let me just
3 follow up on this because I think these are questions that can
4 and should be asked in public session which is I understand
5 that you -- well, putting aside whether you think diversion
6 should or should not be assumed, if you had assumed that some
7 or all of the energy that Hydro-Quebec was going to be selling
8 across NECEC was diverted from other markets, that would have
9 reduced the price suppression benefit that you found. True?

10 D. SMITH: Yes, I would expect reduced benefits if
11 there was reduced supply in the region.

12 MR. SHOPE: Now, one of the other markets that Hydro-
13 Quebec sells into is New York. Is that your understanding?

14 D. SMITH: Yes.

15 MR. SHOPE: Okay. And your model included modeling
16 of exports from Hydro-Quebec into New York.

17 D. SMITH: Yes.

18 MR. SHOPE: Now, for purposes of your modeling or
19 otherwise, you haven't done any analysis of how diversion of
20 those exports out of New York into New England across NECEC
21 would cause the gas or other fossil fuel plants in New York to
22 fire up, right?

23 D. SMITH: No, we've done no such analysis.

24 MR. SHOPE: Okay. But again, putting aside whether
25 you think it's proper to so assume, if you had assumed that

1 there would be diversion of hydro exports from Quebec into New
2 York, into New England, that could cause gas plants in New York
3 to start firing up to backfill the supply, right?

4 D. SMITH: New York state has -- no, I don't
5 necessarily believe that follows. New York has target emission
6 levels, and so what would happen in a hypothetical future in
7 which imports from Hydro-Quebec were not occurring is something
8 we'd have to analyze and think about what the response might be
9 in New York isn't --

10 MR. SHOPE: So over the longer term, you're saying we
11 don't know what kind of new plants might get built in New York
12 to make up from the reduction in hydro supply from Canada.
13 Fair?

14 D. SMITH: Yes.

15 MR. SHOPE: Okay. In the shorter term -- so there's
16 the day before the contract goes into effect and then there's
17 the day after --

18 D. SMITH: In the shorter term, whatever was marginal
19 would generate more.

20 MR. SHOPE: Okay. And in New York, that's -- it's
21 frequently a gas plant that's marginal, right?

22 D. SMITH: That's my understanding, yes.

23 MR. SHOPE: Okay. And if there's increased demand
24 for gas in New York, that would tend to increase the price of
25 gas in New York. True? Other things being equal.

1 MR. PEACO: Did you mean the price of gas or price of
2 electricity?

3 MR. SHOPE: Price of gas.

4 D. SMITH: All else equal, yes.

5 MR. SHOPE: Okay. And if the price of gas in New
6 York goes up, that, all else equal, tends to cause the price of
7 gas in New England to go up as well. Right?

8 D. SMITH: Yes.

9 MR. SHOPE: And that's because the gas systems in New
10 England and New York are interconnected through the Iroquois
11 and other pipelines.

12 D. SMITH: Correct.

13 MR. SHOPE: Okay. Now, if you wanted to understand
14 all of those connections, you would want to have a natural gas
15 pipeline model, right?

16 D. SMITH: To model that, yes, you'd want a gas
17 transportation model.

18 MR. SHOPE: And you didn't know -- you didn't use a
19 gas pipeline model for this case.

20 D. SMITH: Correct.

21 MR. SHOPE: Okay. And now you did testify that --
22 well, if you didn't do a gas pipeline model, then you don't
23 know -- in the scenario where there is diversion, you don't
24 know what the effect of those additional gas plants in New York
25 firing up would have on, at least in magnitude, the gas prices

1 in New England, right?

2 MR. PEACO: We've already indicated we didn't do a
3 diversion case.

4 MR. SHOPE: Yeah, I understand that.

5 MR. PEACO: But your question was --

6 MR. SHOPE: If you -- so -- but let me just -- you're
7 right. Let me make it simpler for you. If we accept the
8 hypothesis that switching the hydropower from New York to New
9 England causes more gas plants to fire up, you didn't do any
10 kind of analysis of what sort of effect that would have on gas
11 prices in New England other than, all else being equal, you
12 understand that it would tend to make the prices go up. Right?

13 D. SMITH: Correct.

14 MR. SHOPE: Okay. So if we're talking about a cold
15 winter day such as we were -- or a cold winter week or a cold
16 winter two weeks such as we were discussing yesterday with Mr.
17 des Rosiers and Ms. Bodell, would it be fair to say that you
18 don't know -- if the hydropower gets diverted from New York to
19 Massachusetts and the New York gas plants fire up, you don't
20 know what effect that's going to have on the gas price in New
21 England other than it's going to go up?

22 MR. PEACO: I guess let me make sure I understand the
23 question. You asked about a cold snap?

24 MR. SHOPE: Yeah.

25 MR. PEACO: So help me understand a little bit more

1 about what the specific question is different from what you've
2 already asked.

3 MR. SHOPE: Okay. Well, as I understand your
4 testimony, you believe that NECEC is going to provide some sort
5 of price protection in the case of cold snaps in New England.
6 Is that fair?

7 MR. PEACO: Yes.

8 MR. SHOPE: Okay. And that's because there's going
9 to be less demand for gas in New England if the hydropower's
10 coming in. Is that fair?

11 MR. PEACO: Yes.

12 MR. SHOPE: Okay. But if we were to posit that
13 another effect of NECEC is to cause gas plants in New York to
14 fire up more than they would because they have to make up for
15 hydropower that got diverted, you haven't analyzed the extent
16 of the gas effect price in New England -- gas price effect in
17 New England.

18 MR. PEACO: We have done no diversion analysis. I
19 think we've said that before.

20 MR. SHOPE: But it's quite likely that if you did
21 such an analysis, you would see that there might be no hedging
22 effect or a lesser hedging effect --

23 MR. PEACO: Well, I think in your postulate, I think
24 you would see a hedging effect. Not that I accept your premise
25 on diversion, but even in that case, New York is not nearly as

1 constrained on natural gas pipe supply as New England is. And
2 so in a cold snap, the New England prices for gas delivered to
3 plants are going to be much higher than in New York. So there
4 would be a hedge --

5 MR. SHOPE: So your view is that there would be some
6 hedging effect but maybe not to the same magnitude as what
7 you've postulated, assuming diversion which you don't agree
8 with.

9 MR. PEACO: Yes.

10 MR. SHOPE: Okay.

11 MR. PEACO: I didn't say they're not to the same
12 degree. I don't know what it would be, but it would be
13 significant because there is a significant price -- gas price
14 differential in exactly those conditions.

15 MR. SHOPE: Now, your assumption that there's some
16 sort of a hedging benefit from the hydropower that's going to
17 be sold under the power purchase agreements with the
18 Massachusetts utilities assumes that the 1,090 megawatts are
19 going to be flowing without interruption 24 hours a day, 365
20 days of the year, right? That's how you modeled it?

21 D. SMITH: The base change case was obviously 365.
22 Some of our sensitivities were for shorter periods, but it was
23 assumed that the amounts per hour were in all hours.

24 MR. SHOPE: Okay. So in other words, you didn't
25 assume when you did your hedging benefit analysis that, on

1 those -- during those cold snaps, it would be cold in Canada as
2 well, Quebec would need the hydropower to heat homes in Quebec,
3 and Quebec would use contractual opportunities to produce the
4 supply to New England. You didn't assume that, right?

5 D. SMITH: We didn't assume that increased load on
6 the -- for Hydro-Quebec distribution would alter Hydro-Quebec
7 Production's delivery under the contract.

8 MR. SHOPE: Yeah, so just to put it in layman's
9 terms, you assumed that even if Quebec needed the power to heat
10 its own homes and it had the contractual ability to reduce the
11 delivery to New England, nonetheless it wouldn't do that.

12 MR. PEACO: We assumed the construct that is in place
13 in Quebec today which Hydro-Quebec Production has a fixed
14 obligation to supply a fixed amount of energy to HQD and that,
15 beyond that, HQD is on their own to secure supplies and that
16 their contractual commitment under this agreement would be the
17 same or no different than the contractual commitments between
18 Production and Distribution.

19 MR. SHOPE: Now, and when you did your modeling, you
20 obviously -- back in 2017 you didn't have access to the final
21 versions of the power purchase agreements as they were executed
22 and submitted to the Massachusetts Department of Public
23 Utilities, true?

24 MR. PEACO: Right.

25 MR. SHOPE: Yeah. So you -- when you -- okay, I

1 think you've answered that question. Mitch, I'm -- or rather,
2 Chris, I'm at a logical break point so I don't know if you want
3 to -- but let me know whether you want to break for lunch.

4 MR. SIMPSON: Okay. Do you have more public
5 questions?

6 MR. SHOPE: I do.

7 MR. SIMPSON: Can you give me an estimate for how
8 much more you have?

9 MR. SHOPE: Maybe 20 minutes? I don't know, let me
10 just -- hold on a second.

11 MR. SIMPSON: Yeah.

12 MR. SHOPE: There is a practical question which --
13 issue which is we may want to generate an exhibit to question
14 them about it. So that will be more easily done, you know,
15 during a lunch break. But what I can do is, if you'd like just
16 because it's a little early, I can keep going and then if we
17 can just come back on that one --

18 MR. SIMPSON: Well, I'm not opposed to breaking for
19 lunch now. I'm just trying to get an idea of how much --

20 MR. SHOPE: I think actually -- I think the logical
21 thing is for me to keep going, and then we can take break, I
22 can come back, finish up in public, and then we can go on.

23 MR. SIMPSON: Okay, let's do that.

24 MR. SHOPE: Now, your model, generally speaking,
25 other than the operator interventions that we've talked about

1 with capacity, would you say otherwise you're trying as much as
2 possible to have economic modeling of the outputs once you've
3 put in your assumptions?

4 D. SMITH: Yes.

5 MR. SHOPE: Okay. Now, however, it's the case that,
6 with respect to the Maine biomass plants, you did not model
7 their output economically. Is that correct?

8 D. SMITH: They were economic but with a very low
9 fuel price that led to a very high dispatch.

10 MR. SHOPE: I'm sorry, they're what?

11 D. SMITH: They're modeled economically but with a
12 low price such that they run as -- effectively as base.

13 MR. SHOPE: In other words, they run quite a lot of
14 the time.

15 D. SMITH: Yes.

16 MR. SHOPE: So in other words, the fuel price that
17 you assumed is very low.

18 D. SMITH: Yes.

19 MR. SHOPE: Okay. And the -- now, you're
20 anticipating that once NECEC comes in, the wholesale energy
21 market price is going to drop in a way that you say generates
22 substantial savings for Maine ratepayers. True?

23 D. SMITH: That's the results of our model, yes.

24 MR. SHOPE: Yeah, okay. And that price reduction
25 would tend to reduce the dispatch of the biomass plants if they

1 were being modeled economically, right?

2 D. SMITH: They were modeled economically. Given the
3 assumptions used, it didn't lead to a change in dispatch.

4 MR. SHOPE: Okay. Do you recall testifying that you
5 -- that the plant assumed that the biomass plants would not
6 change their operations with or without NECEC?

7 D. SMITH: I don't specifically recall that. That
8 was the outcome of the model runs.

9 MR. SHOPE: They weren't fixed?

10 D. SMITH: To the best of our recollection, they were
11 not fixed. I don't recall all the modeling details of all the
12 generators operated, but that's my best recollection sitting
13 here today.

14 MR. SHOPE: Okay. Is the -- does the low price that
15 you assumed have the effect -- the same effect as fixing?

16 D. SMITH: Within a wide range of energy price
17 outcomes, it would have a similar effect, yes.

18 MR. SHOPE: Do you know what the price -- the basis
19 was for the price that you used for the biomass plants?

20 D. SMITH: My best recollection -- this -- let me
21 clarify. This was not an assumption that was changed for these
22 model runs. My best recollection is that there was an
23 assumption that they would have offsetting req revenues such
24 that they would attempt to bid and run to realize a net fuel
25 cost that was low. I believe that was the original rationale.

1 MR. SHOPE: Now, I think we mentioned -- we discussed
2 before that you don't use -- but generally speaking, your model
3 is drawn -- taken from Aurora which is an off-the-shelf model,
4 right?

5 D. SMITH: That's the base of our model, yes.

6 MR. SHOPE: Yeah. But Aurora offers a retirement and
7 buildout module, but you don't use that.

8 D. SMITH: Correct.

9 MR. SHOPE: Okay. And you use your own proprietary
10 capacity market model with operator intervention. Is that
11 right?

12 D. SMITH: We use our own proprietary model that can
13 and often does involve some intervention, yes.

14 MR. SHOPE: And there was intervention in this
15 particular case, right?

16 D. SMITH: To identify exactly what units would
17 retire in cases where they were close and then a determination
18 of the split of combined cycle and CTs, there was intervention
19 in both those cases.

20 MR. SHOPE: Okay, now -- and by the way, the
21 determination of how many units or which units retire has an
22 effect on price reduction, right? Energy market price
23 reduction.

24 D. SMITH: Yes, it changes supply in the region and,
25 therefore, changes prices.

1 MR. SHOPE: So -- and the more units tend to retire,
2 other things being equal, there's less price suppression that
3 would result from NECEC, right?

4 D. SMITH: I'm not sure that I would agree with that.
5 I think it would depend on what it would do to the supply stack
6 and where New England would be in the supply stack.

7 MR. SHOPE: Well, so the units that are most likely
8 to retire are the ones that are the least efficient. Isn't
9 that true?

10 D. SMITH: Generally speaking, yes.

11 MR. SHOPE: Okay. And if there are new units that
12 are coming on to replace them, they tend to be more efficient.
13 Isn't that true?

14 D. SMITH: Yes.

15 MR. SHOPE: Okay. So you would expect, therefore,
16 that the more retirements you get, to the extent that there's
17 replacement by newer units, you would expect that, therefore,
18 prices would go down even without NECEC.

19 D. SMITH: You would have a longer, flatter part of
20 the supply curve and a steeper tail to the curve, and where you
21 are would -- in that would dictate whether you have more or
22 less change in price per hour and how it turns out on an annual
23 basis would depend on accumulation of that --

24 MR. SHOPE: And generally speaking --

25 D. SMITH: -- which is what we model for.

1 MR. SHOPE: I'm sorry, I apologize. But generally
2 speaking, the flatter the supply curve, the less price impact
3 effect you would get from NECEC.

4 D. SMITH: Yes, when it's in the flatter part, it
5 would be less.

6 MR. SHOPE: Yeah, okay. Now, with regard to the
7 retirements, you had two scenarios, low and high, right?

8 D. SMITH: There was contemplation early on about a
9 low and a high, but we did not do two retirement scenarios for
10 this work.

11 MR. SHOPE: You didn't choose the lower case? You
12 didn't choose to go with a lower case?

13 MR. PEACO: What are you referring to?

14 MR. SHOPE: A lower retirement case.

15 MR. PEACO: No, are you referring to some -- a
16 document?

17 MR. SHOPE: I'm asking you the question whether you
18 chose to go with the lower retirement case.

19 D. SMITH: I'm saying there was contemplation of
20 doing more than one scenario, and that wasn't done. One
21 scenario was chosen. It was lower than some that you could
22 choose and higher than others you could choose.

23 MR. SHOPE: Okay, but there were manual interventions
24 in determining which plants could retire based on the economic
25 calculations in your software, right?

1 D. SMITH: Yes, the operator interacts with the model
2 when there are a number of plants that have very similar going-
3 forward costs. When the first of those -- and this is true in
4 reality too. When one retires, it raises the price of the next
5 one and raises the price of the market and reduces the chance
6 of the next one choosing to retire, and that dynamic involves
7 -- in our model involves some amount of intervention.

8 MR. SHOPE: Okay. Now, in fact, with respect to
9 Maine, was the decision about which plants could retire done
10 iteratively in the way that you suggest or was it just done at
11 the outset where you said, okay, here are the candidates and
12 who might retire?

13 D. SMITH: All retirements in Maine and outside of
14 Maine were on the basis of projected going-forward costs, and
15 the feedback to pricing that occurs as the most expensive of
16 those start to retire and no longer be in the supply stack.
17 That includes the Maine units.

18 MR. SHOPE: Well, did you put together a file of
19 delist bids that would indicate which units would be candidates
20 for retirement and which wouldn't?

21 D. SMITH: Yes.

22 MR. SHOPE: Okay. And there were only two plants in
23 Maine -- of all of the dozens and dozens of plants in Maine,
24 there were only two that would have -- that your model would
25 have even allowed to retire. Isn't that right?

1 D. SMITH: I don't recall the number. We -- in our
2 model we focused on plants of reasonable size. We don't look
3 at the really small units. So that would have limited, whether
4 in Maine or elsewhere, the number of units we considered for
5 potential retirement.

6 MR. SHOPE: All right. But because of your
7 intervention, even if your software would have said that on
8 economics the plant would retire, if the plant wasn't on the
9 list as being eligible for its retirement, it doesn't retire in
10 your model. Isn't that right?

11 D. SMITH: So no unit that we did not input into the
12 model and provide the going-forward costs could retire because
13 it wasn't included in there. Those are generally newer units
14 with lower going-forward costs, better net energy revenues.
15 For the units that were in and could be retired, the amount of
16 retirement is not what was being selected. It was -- the
17 intervention is necessary because once the first one happens,
18 you have that feedback mechanism, and it required manual
19 intervention to recalculate the proxy clearing price to see
20 whether something else would retire on the basis of economics
21 once the first unit in any given year had retired.

22 MR. SHOPE: Chris, I think we've actually reached a
23 good break point. And just for efficiency, what I'd like to do
24 is, over the break, I'd like to have the witnesses look at IECG
25 003-014. And there are Attachments 1 and 2, and it's a

1 confidential exhibit.

2 MR. SIMPSON: Okay.

3 MR. SHOPE: And in particular, the question will be,
4 while the names of the specific plants that were eligible for
5 retirements may be confidential, I want to have an answer on my
6 question about the number of plants that -- in Maine that you
7 deemed -- that, by virtue of your operator intervention, you
8 deemed to be even eligible for retirement.

9 MR. SIMPSON: John -- before we break, hang on a
10 second. John, you mentioned that you might want to make a copy
11 of another exhibit. Do you still want to do that?

12 MR. SHOPE: That is correct.

13 MR. SIMPSON: Okay, fine.

14 MR. SHOPE: Oh, I'm sorry. The -- we have it, but --
15 I'm actually updated that we have it, but I think it will be
16 more efficient if we do it after the break.

17 MR. SIMPSON: Okay, that's fine. I want to be more
18 efficient. Before we break, I want to check in with the other
19 parties to see if their estimates have changed. NextEra, I
20 have you at 30 minutes. Is that still your estimate?

21 MR. MURPHY: My estimate would be under 15 minutes.

22 MR. SIMPSON: Okay. IECG, I have you between 15 and
23 20. What is it now, Drew?

24 MR. LANDRY: I think no questions right now. I still
25 may have some follow-ups.

1 MR. SIMPSON: Got it, okay. CLF?

2 MR. TURNER: I may have a couple follow-ups but
3 nothing substantive.

4 MR. SIMPSON: Okay. NRCM?

5 MS. ELY: It's the same, maybe a couple follow-ups
6 but nothing long.

7 MR. SIMPSON: Okay. Dot?

8 MS. KELLY: I don't have any questions currently.

9 MR. SIMPSON: Okay. Elizabeth, are you on the phone?
10 Okay. All right, that's helpful. And so I think there'll be
11 at least a couple questions from the bench. It's my
12 understanding that there will be some redirect, and then we
13 will go into confidential session and deal with the
14 confidential questions. Is there anything else that I'm
15 missing in terms of doing a cumulative time estimate?

16 MR. MURPHY: The only question, and it's more for
17 myself, there are certain confidential sessions I can't be in.
18 So can we determine -- I know all my questions are public. Can
19 we determine whether these are going to be sessions I won't be
20 in and --

21 MR. SIMPSON: Thank you. That's a good idea. John,
22 what protective order governs?

23 MR. SHOPE: I think -- well, the Hydro-Quebec
24 document is Protective Order Number 2. As it turned out,
25 there's another version of it that's Protective Order Number 8,

1 but there wasn't a version that was Protective Order 2. So I
2 want to use that one because it's the lower level of
3 protection. And the -- well, I think we're going to do -- the
4 document that I just mentioned is confidential. It would --
5 is, I believe, Protective Order 2 subject to Mr. Bartlett
6 correcting me, but I'm pretty sure it's Protective Order 2.
7 But I don't think I need to actually get into specific -- I
8 think we can stay in public session for that.

9 MR. SIMPSON: Okay. So I don't have it in front of
10 me. Brian, do you have access to two?

11 MR. DES ROSIERS: Yes, he's fine.

12 MR. SIMPSON: Okay, great. Anything else before we
13 break? All right, let's break and come back -- oh, sorry,
14 Sarah.

15 MS. TRACY: We'll talk about it (indiscernible).

16 MR. SIMPSON: Okay. Let's come back at 20 minutes
17 till, and the till would be 20 minutes to 2:00.

18 CONFERENCE RECESSED (January 10, 2019, 12:38 p.m.)

19 CONFERENCE RESUMED (January 10, 2019, 1:45 p.m.)

20 MR. SIMPSON: Okay, just to recap where we are and
21 where we're going, John has some public questions. Then we're
22 going to allow the rest of the parties to ask their public
23 questions. We'll allow for redirect on those questions, and
24 then we're going to go into confidential session and finish up.
25 John?

1 MR. SHOPE: So we had a lunch break and -- so first
2 off, obviously you had some time to yourselves and with your
3 attorney over the lunch break. Any changes to your testimony
4 that you realize need to be made?

5 MR. PEACO: No.

6 MR. SHOPE: Okay. You'll recall that I had asked you
7 before the break about the biomass plants and whether their
8 operation was fixed in your model as between the base and the
9 change case. Do you remember that?

10 D. SMITH: Yes.

11 MR. SHOPE: Okay. And I'm looking at the transcript
12 of August 2nd, 2018 when we had a technical conference, and
13 there was a question at page 142 put by Ms. Bodell. And at
14 line two, it reads, "Ms. Bodell: And is it true that the" -- by
15 the way, this is lines 2 to 12 that I'm going to read. "Ms.
16 Bodell: And is it true that the generators in Maine operate
17 less because of the NECEC line? Mr. Peaco: Yes, I believe
18 that's correct. Ms. Bodell: And is it true that in your model
19 you assumed that the biomass plants do not change their
20 operations with or without NECEC? Mr. Smith: That's correct.
21 Ms. Bodell: That's an assumption, correct? Mr. Smith:
22 Correct. Ms. Bodell: That's not a model output? Mr. Smith:
23 Correct." So just to be clear, are -- is it -- are you now
24 testifying that that testimony is not accurate?

25 D. SMITH: Yes, my best understanding as I sit here

1 right now is that that was an outcome of the modeling
2 assumptions I provided to you this morning and not an input
3 assumption. That's my best understanding as of right now.

4 MR. SHOPE: Okay, so just -- so the three of you were
5 just -- you just weren't remembering correctly back in August.

6 D. SMITH: Yes.

7 MR. SHOPE: Fair enough. We're all getting old.
8 Now, you'll recall that I asked you about -- before the lunch
9 break about retirements of plants in Maine. Do you recall
10 that?

11 D. SMITH: Yes.

12 MR. SHOPE: Okay. And I had -- and I believe you had
13 indicated that in order to be eligible for retirement within
14 your capacity buildout and retirement system, a plant had to be
15 placed on a list of eligible candidates. Is that right?

16 D. SMITH: Yes, that's correct.

17 MR. SHOPE: Okay, all right. So I'd like to -- if we
18 can distribute the next exhibit. Now, I will mention that this
19 is a confidential exhibit relating to Daymark's work. So it's
20 Protective Order Number 2 for the exhibit, but I intend to ask
21 questions that would not implicate the confidentiality I
22 believe. So given the preference for public session, I'd like
23 to proceed.

24 MR. DES ROSIERS: And, counsel, what number should
25 this exhibit be?

1 MR. SHOPE: Thirty-three?

2 MR. SIMPSON: Yeah, I think it's -- the next number
3 available's 33.

4 MR. SHOPE: Okay. So you have an -- first of all,
5 this is what's been designated as Generator Intervener Exhibit
6 33 which is an exhibit with four pages of text. The first two
7 pages are IECG 003-014, Attachment 1, and then the third and
8 fourth pages are IECG 003-014, Attachment 2. Do you see those?

9 D. SMITH: Yes.

10 MR. SHOPE: And these were the two -- these were the
11 pages that I asked you to review before the lunch break,
12 correct?

13 D. SMITH: Correct.

14 MR. SHOPE: Okay. And were you able to review them
15 before the lunch break?

16 D. SMITH: Yes.

17 MR. SHOPE: Okay. And so first off, is it the case
18 that the plants that were eligible to retire in your modeling
19 were the same in both the base case and the project case?

20 D. SMITH: Yes.

21 MR. SHOPE: Okay. So -- okay. And then the second
22 question is is it the case that there are only two of all the
23 plants in Maine that were considered to be eligible for
24 retirement?

25 D. SMITH: Yes.

1 MR. SHOPE: Okay. So there were some large fossil
2 fuel plants in Maine, such as the Rumford plant and the Casco
3 Bay plant, that were not eligible to retire in your modeling.
4 Is that correct?

5 D. SMITH: Yes.

6 MR. SHOPE: Okay. And also, just to be clear, so
7 Androscoggin plant, also another fossil plant, not on the list?

8 D. SMITH: Correct.

9 MR. SHOPE: And also, my client's plant, Bucksport,
10 not on the list, right?

11 D. SMITH: Yes. Would it be easier just to name the
12 two plants?

13 MR. SHOPE: Well, I'm just trying to protect your
14 confidentiality, but if you're willing to --

15 D. SMITH: Well, they're going to get to it by
16 process of elimination anyway at the rate you're going.

17 MR. SHOPE: Okay. I mean, to be honest with you, it
18 didn't really strike me as secret, but I didn't want to --

19 D. SMITH: So the Yarmouth units and the Cape
20 turbines, gas turbines, are the units in our list.

21 MR. SHOPE: And by Yarmouth, you're referring to the
22 Wyman units?

23 D. SMITH: Correct, the Wyman oil units.

24 MR. SHOPE: Okay. Thank you, that's helpful.

25 MR. SIMPSON: If we're lucky, the document you're

1 looking for will be coming through the door momentarily.

2 MR. SHOPE: All right, we've had passed out what will
3 be Generator Intervener 34. And these are excerpts from
4 discovery response EXM -- so it was a response to request from
5 the Examiners -- EXM-004-006_UPLAN -- U P L A N space --
6 results.xls. Now I believe you had indicated that you had
7 reviewed Ms. Bodell's work and you had indicated that there was
8 a change in the -- there was a reduction in the energy market
9 price suppression benefit if one were to assume that the power
10 that would be delivered to New England across NECEC were being
11 diverted from other markets by Hydro-Quebec. Do you recall
12 that?

13 D. SMITH: Yes.

14 MR. SHOPE: Okay. And I believe you had indicated
15 that you didn't -- you hadn't studied or hadn't recalled the
16 effect on your own assumptions if there were a switch from a
17 constant case to -- or rather from a diversion case to an
18 incremental case or from an incremental case to a diversion
19 case. You remember that?

20 D. SMITH: I believe we indicated we hadn't done a
21 case that included diversion so we couldn't make that
22 comparison.

23 MR. SHOPE: Okay. Now, if we go to the third page of
24 Generator Intervener 34, you'll recall that Energyzt had run a
25 case with Daymark's assumptions, first keeping the Hydro-Quebec

1 exports constant, and then -- so in other words, no diversion.

2 And then they had also done a case in which there was

3 diversion. You recall that?

4 D. SMITH: I believe that in the technical
5 conferences, it was discussed that a case was run attempting to
6 replicate some of Daymark's assumptions using the UPLAN model,
7 and it was labeled Daymark assumptions. I don't recall what
8 subset of our assumptions were included in those runs.

9 MR. SHOPE: Okay. But if you look at the changes in
10 LMP on the far right of the page, you can see that the change
11 in LMP in the case in which there is no diversion is a
12 reduction of 3.2 percent. Do you see that? I'm sorry -- 3.21.
13 You see that? For -- I'm sorry, I'm sorry. I'm trying to do
14 too many things at once. You see the \$3.21 reduction in LMP?

15 D. SMITH: I do.

16 MR. SHOPE: \$3.21 per megawatt hour, you see that.
17 And then -- and we see in the case where there's diversion
18 directly below that, the change in LMP is only \$2.60. Do you
19 see that?

20 D. SMITH: I see that number.

21 MR. SHOPE: Yeah. So if you assume diversion rather
22 than incremental, that drops the LMP reduction by about a
23 fifth. Right?

24 MR. DES ROSIERS: I'm going to object. If -- this
25 appears to be counsel trying to put in his own witness's

1 analysis and have our modelers comment on Energyzt's results.
2 If we want -- so I object. And I'm having real trouble reading
3 it because I get -- I'm getting old and the numbers are so
4 small, but --

5 MR. SHOPE: Well, my understanding of the witness's
6 testimony before was that he had reviewed the Energyzt results
7 and it seemed that there were savings. So I'm just following
8 up on that, and I think that we've had similar follow-ups in
9 scope in the CMP examinations.

10 MR. SIMPSON: Overruled, you can continue.

11 MR. SHOPE: Yeah. So you can see here that even with
12 the Daymark assumptions, there seems to be a substantial
13 reduction in the price suppression benefit if one assumes
14 diversion rather than incremental. Isn't that right?

15 D. SMITH: I wouldn't agree to that. What this shows
16 me is that in two runs that were done by Energyzt, the run in
17 which there were incremental capacity and generation to serve
18 NECEC has higher benefits than the run in which it doesn't.
19 And I see that they have labeled it Daymark assumptions, and as
20 I say, I don't recall what that is and it certainly isn't our
21 run. So I would agree that this set of Energyzt runs shows a
22 difference in benefits between those two cases.

23 MR. SHOPE: Okay, and you don't have any basis to
24 disagree with the conclusion that if we were to use your
25 assumptions and in your modeling, that switching from the

1 incremental case that you assumed to a diversion case, which
2 you admittedly didn't model, would reduce the price suppression
3 benefit. Is that fair?

4 D. SMITH: I have no basis for making a conclusion
5 about what switching to a so-called diversion run using our
6 model would do, correct.

7 MR. SHOPE: Okay, so just as a matter of the law of
8 supply and demand, in the incremental case, you're assuming
9 additional supply. In the diversion case, you're assuming a
10 constant supply just being moved to a different place. And
11 you're telling me that you have no basis to know whether or not
12 the scenario that increases the supply overall has a greater
13 price suppression effect?

14 D. SMITH: That wasn't my understanding of the
15 question. My understanding of the question was around the
16 magnitude and comparing it to this. If you're asking if having
17 less supply in a region is going to reduce prices less than
18 having more supply in a region, then I will agree that,
19 generally speaking, that will be correct.

20 MR. SHOPE: Okay, and when you say less supply,
21 meaning you're talking about less incremental supply, right?

22 MR. DES ROSIERS: Objection to form.

23 MR. SHOPE: Let me be clear, when you say in a
24 region, you're talking about multiple control areas that are
25 adjacent. Is that fair?

1 D. SMITH: It doesn't need to be. I'm saying that if
2 you model two cases, one that has more supply and one that has
3 less supply, the one with more supply is going to tend to lower
4 prices unless that supply is never sub-marginal.

5 MR. SHOPE: Okay. And just so -- just to be clear,
6 when you -- your case in relation to a case that models
7 diversion has more supply, everything else being equal.

8 D. SMITH: Yes.

9 MR. SHOPE: Okay, thanks. I think that's it for the
10 public session for us.

11 MR. SIMPSON: Okay, thanks. Brian?

12 MR. MURPHY: Thank you and good afternoon. Like
13 yesterday, we have a small packet for you, make it easier, I
14 think, on both of us and to people following along. You can
15 see the packet is not as thick as it was yesterday for the
16 management. So -- and I'll start on the first tab. And the
17 first tab, on the first page, you'll see that's Daymark's
18 response to the generator interveners' 002-055 information
19 request. In this response, you clarified that Daymark is not
20 contending that NECEC will clear the forward capacity market
21 but rather that it's uncertain whether NECEC will or will not
22 clear the forward capacity market. Is that a correct reading?

23 D. SMITH: Yes.

24 MR. MURPHY: Go to tab two. And tab two, on the
25 second page of that tab, you will find NextEra Hearing Exhibit

1 41 which is an information response from the Massachusetts
2 electric distribution companies provided to NextEra as NEER 1-
3 56 in the Massachusetts DPU case. On the first line, just so
4 we can level set what exhibit is being referenced in that first
5 line, it's called Exhibit JU-6. And in that proceeding, this
6 is the TRC Qualitative Evaluation Report that was submitted as
7 NECEC Hearing Exhibit 34. Are you generally familiar with that
8 report and that TCR is the evaluator for the EDCs?

9 MR. PEACO: I have not reviewed it.

10 MR. MURPHY: Okay. Do you know that they are the
11 evaluators for the EDCs?

12 D. SMITH: I am aware of that. I have not reviewed
13 their report.

14 MR. MURPHY: And I won't be asking questions about
15 the report, but the response refers to the report so I just
16 wanted folks in the room and for the record to -- for everybody
17 to understand what it was. In the first sentence it states,
18 "It's difficult to actually forecast the capacity market price
19 impact for individual resources." Do you see that?

20 D. SMITH: Yes.

21 MR. MURPHY: And then in the second sentence, the
22 response from the EDCs explains that the ISO New England rules
23 reduce the ability for state-sponsored resources to impact
24 capacity clearing prices. Do you also see that?

25 D. SMITH: Yes.

1 MR. MURPHY: Is it fair to say that the Mass. EDCs
2 are setting forth a general proposition that it is unclear
3 whether any of the resources bid into 83D, including NECEC,
4 would clear the forward capacity market and impact clearing
5 prices?

6 MR. PEACO: I'm not sure if I follow your conclusion
7 from this statement. Can you help me?

8 MR. MURPHY: Definitely. I read this statement as
9 not focused on your particular project but all the projects
10 that were bid into 83D and that there is a general uncertainty
11 whether any of them would clear the forward capacity market.
12 And take your time, especially I -- this could be the first
13 time you've read this response.

14 MR. PEACO: Well, I guess it only refers to reducing
15 the ability. It doesn't -- I don't read this as going as far
16 as your statement, and so I just want to make sure I understood
17 your statement and whether I'm understanding it correctly or
18 not.

19 MR. MURPHY: So what I am saying is the first premise
20 here was that they're saying it's difficult to forecast whether
21 someone's going to clear the forward capacity market. That's
22 their first statement. The second one is they allude to the
23 ISO New England rules, reducing the likelihood that a state-
24 sponsored resource will be able to clear the forward capacity
25 market and impact capacity prices. So I wanted to make it

1 clear for the record that it's a fair statement they are not
2 talking about just your project but all the projects that were
3 bid into 83D. And if you don't feel comfortable confirming
4 that, that's -- but I think --

5 MR. PEACO: Beyond what the paper says, I'm not sure
6 -- I mean, I'm not familiar with the response or the report.
7 So, I mean, I can just tell you what I read from reading the
8 page here is that what you said was different than what I was
9 reading here.

10 MR. MURPHY: We're definitely talking past each other
11 which is not my intent.

12 MR. PEACO: No, that's why I'm trying to clarify what
13 you're asking.

14 MR. MURPHY: So again, what I'm asking is the way I
15 read this is it's not focused solely on your project. Is that
16 a correct statement? You don't see them narrowly focused on
17 your project.

18 MR. PEACO: It's generally referring to state-
19 sponsored resources if that's what -- I agree with that.

20 MR. MURPHY: Go back to the first page. And this is
21 also a response from the EDCs to NextEra or NEER's information
22 request 1-48 in the Massachusetts 83D proceeding. And in that
23 response, under little A you'll see that it explains that TRC's
24 report did not include capacity benefits in their final
25 evaluation of any project which would include the NECEC

1 project. Am I reading that correctly?

2 MR. PEACO: That's how I would understand it, yes.

3 MR. MURPHY: Go to tab three. And let's turn -- this
4 is an excerpt from NextEra Hearing Exhibit Number 6, and these
5 are two pages from the HQUS bid with the Vermont clean line
6 into the Connecticut zero carbon energy RFP. And I'd like to
7 go to the second page and under Section 4.1 to the sentence
8 that starts with "As of today." And do you see that sentence?

9 MR. PEACO: I do.

10 MR. MURPHY: In this sentence, the bidder, which is
11 HQUS, is stating that the HQ hydro resources do not qualify as
12 renewable technology resources under the ISO New England rules.
13 Am I reading that correctly?

14 MR. PEACO: Yes.

15 MR. MURPHY: And then HQUS goes on to conclude that
16 potential capacity offers from this bid replace price
17 mitigation creating uncertainty about whether the offers would
18 have the ability to clear the forward capacity right auctions.
19 Is that correct?

20 MR. PEACO: Yes, I see that.

21 MR. MURPHY: This statement of HQUS, the way I read
22 it, is congruent with your general conclusion that there's
23 uncertainty whether NEC (sic) will clear the forward capacity
24 market. Is that also correct?

25 MR. PEACO: That's correct.

1 MR. MURPHY: Now we'll go to tab five. And this is a
2 different response from Daymark to generator interveners'
3 information request 002-019 in this proceeding. In the first
4 sentence of your response you state that if the same quantity
5 of energy in the same hours as NECEC was injected into
6 Massachusetts via another transmission line, the energy price
7 suppression impacts for ratepayers in Maine for the
8 hypothetical line would be similar to the price suppression
9 impact for NEC (sic). Do you agree that I'm reading that
10 correctly?

11 MR. PEACO: I may have missed -- where were you
12 reading?

13 MR. MURPHY: From the very first sentence. And take
14 your time. I know there was a lot of data responses in this
15 proceeding.

16 MR. PEACO: So you're asking just about the first
17 sentence? Because I didn't -- I may not have followed along,
18 but I didn't hear it exactly the way it was on the page so --
19 but --

20 MR. MURPHY: I think the general proposition and this
21 is what I want to get to make sure that we're understanding the
22 general premises and maybe it'll help just to go there. My
23 understanding of your response is because of your assumption
24 that there is a general relative lack of congestion in ISO New
25 England, if a different line was interjected into

1 Massachusetts, that the energy price suppression benefits would
2 be similar to those that you would see with NEC (sic) for Maine
3 ratepayers.

4 MR. PEACO: That's correct. That's a fair reading.

5 MR. MURPHY: So for purposes of my next question, if
6 one accepts your premise that there is a lack of congestion in
7 ISO New England, then does it follow that if the NECEC line
8 ultimately does not get approved, does not go forward, but
9 instead another 83D project gets built that interjects the same
10 quantity of energy in the same hours as NEC (sic), then Maine
11 ratepayers would experience a similar level of energy price
12 suppression and it doesn't -- this -- the -- you can see what
13 I'm saying is it doesn't have to be Massachusetts. It could be
14 anywhere on the system, given that your general premise is
15 there's a lack of congestion.

16 MR. PEACO: Maine would see a benefit from that. It
17 would just not be to the same degree.

18 MR. MURPHY: It would be similar? That's what I'm
19 reading your data responses --

20 MR. PEACO: It's similar, but it would be less
21 pronounced than in our NECEC analysis.

22 MR. MURPHY: Thank you. Those are all my questions.

23 MR. SIMPSON: Thank you. Any questions from IECG,
24 Drew?

25 MR. LANDRY: I do have a couple of questions and

1 follow up I think primarily to the generator interveners'
2 questions which I wondered if, in your modeling, you had made
3 any assumptions about the addition of additional hydro
4 resources, generating resources by HQ, during the period of the
5 forecast.

6 D. SMITH: We did add additional capacity to meet
7 future load growth in Hydro-Quebec such that their ability to
8 export stayed relatively similar throughout the study period.

9 MR. LANDRY: But you made -- so your assumption --
10 you made no assumption that they might build generation in
11 advance of future needs?

12 D. SMITH: Beyond -- no, not into the study period.
13 That's correct.

14 MR. LANDRY: If you had assumed that they had
15 constructed generation in excess of what they needed for
16 internal purposes, would that have changed the outcome of your
17 results?

18 D. SMITH: There would be -- if -- in that case,
19 there would be more energy to sell. And to the extent that
20 there was markets where it was profitable to sell, where more
21 energy could flow economically, you'd see more energy flow and
22 you'd see lower prices resulting from the additional energy in
23 the system.

24 MR. LANDRY: Thank you very much.

25 MR. SIMPSON: Sue, any questions?

1 MS. ELY: No questions.

2 MR. SIMPSON: Phelps?

3 MR. TURNER: No questions.

4 MR. SIMPSON: Dot?

5 MS. KELLY: No questions.

6 MR. SIMPSON: Elizabeth, are you on the phone? Okay.

7 Do any of the other parties have any questions? Public
8 questions. All right, let's go to bench questions. Mark, I
9 know you have some.

10 MR. VANNOY: Thanks. So my questions are more of a
11 general nature and more of a -- kind of the trajectory that ISO
12 New England has been on in the regional markets. So as I'm
13 thinking about that with respect to this case, would it be fair
14 to say, in the past, capacity has generally been based on
15 reliability -- or reliability -- how much capacity is bought is
16 based on reliability modeling looking forward?

17 MR. PEACO: That's correct, it's been a resource
18 adequately-based assessment historically.

19 MR. VANNOY: And in the fuel security discussion with
20 the operational fuel security analysis that the independent
21 system operator in New England did and then FERC seemed to
22 adopt in their last order as an appropriate model, what --
23 there is an -- or the baseline of that model included imports.
24 And those imports, did they include the Massachusetts purchase
25 here? Are you familiar with that?

1 MR. PEACO: Yes, I am, yeah.

2 MR. VANNOY: So how would you characterize the
3 imports in that model?

4 MR. PEACO: My understanding of the import modeling
5 that they did initially and they modified it slightly in the
6 last filing, but they did three levels of imports. There was
7 2,500 megawatts, 3,000 megawatts, and 3,500 megawatts. And the
8 -- in my review of the materials there, the -- my understanding
9 is that the 2,500-megawatt level was based upon ISO New
10 England's historical experience with imports with a fairly high
11 capacity factor. The 3,000 represented what they viewed as
12 sort of the high end of the existing capabilities. And the
13 3,500 case is a scenario they represented that would be
14 achievable only with additional transmission into the region.
15 And to my understanding in reading the case is the -- when they
16 started that analysis, they were considering the 83D
17 proposition generally, but obviously now that's specific to
18 this project. So to my understanding, the 3,500 level that
19 they've been modeling would require NECEC or something
20 equivalent to that to get to that level in the way they've done
21 the analysis.

22 MR. VANNOY: Somewhere in the region. As you
23 followed the fuel securities discussion, would it be fair to
24 say that the fuel securities discussion seems to bifurcate what
25 we traditionally thought of as a capacity supply obligation

1 from fuel security? In other words, I think -- as I think
2 about it, it seems to me in the past, capacity supply
3 obligation seemed to imply that you had a fuel requirement. In
4 the discussion right now, it almost seems like it doesn't
5 totally imply a fuel requirement because we're going to create
6 incentives to ensure that that fuel's there in the future.

7 MR. PEACO: Yeah, and I think what they found is that
8 the requirements they had prior to this discussion didn't
9 adequately provide for the fuel security behind the capacity
10 that was being bid into the market. So that's led them to
11 needing to address that in some way.

12 MR. VANNOY: So then we had winter reliability
13 program. We had pay for performance. We're kind of laying out
14 some history here. And in pay for performance, we started to
15 reward any energy suppliers really in the real-time energy side
16 regardless of whether they had a capacity supply obligation for
17 supplying during that scarcity event, whatever the trigger was.

18 MR. PEACO: Correct.

19 MR. VANNOY: Is that accurate?

20 MR. PEACO: Yes, it is.

21 MR. VANNOY: So the market redesign that's going on
22 right now is looking at energy markets. Is that correct?

23 MR. PEACO: Energy and ancillary services, yes.

24 MR. VANNOY: As primarily the solution going forward
25 in the future.

1 MR. PEACO: Beyond this interim solution for the next
2 couple of auctions, correct.

3 MR. VANNOY: So the economics incentives to perform
4 during scarcity are likely going to be in the energy market and
5 not in the capacity market?

6 MR. PEACO: That's ISO's proposal now. Obviously
7 they're still in the midst of negotiating that with the
8 stakeholders, but their proposal would have basically a week
9 ahead or a multi-day ahead component to the energy markets.
10 And then they'd also have the storage or basically an ancillary
11 service market that incented people to have a certain amount of
12 energy storage available to them. And so those are -- those
13 would be more on the energy market side of things than in the
14 capacity market per se.

15 MR. VANNOY: So when you look at a future where the
16 economic incentives to perform are going to be really in the
17 energy market and less so in the capacity market, in a future
18 where -- acknowledge that we've tried to get new natural gas
19 infrastructure into the region and have not been terribly
20 successful. So with those kind of incentives set up, how would
21 you advise the Commission to look at these kind of transmission
22 or energy infrastructure type projects? What's that future
23 look like?

24 MR. PEACO: Yeah, where ISO is heading with the
25 market change, they're clearly setting up market mechanisms.

1 The energy market -- redesigning the energy markets and the
2 ancillary service markets to provide additional revenues to
3 fuel secure resources. And as I understand the NECEC, they
4 would clearly qualify as one of the most fuel secure resources
5 like the other imports that ISO has been modeling in their
6 analysis. So what that -- it will give an extra revenue stream
7 to those resources that can provide fuel security. It will add
8 some cost, and I think to the extent that NECEC or imports of
9 that type do come into the market, they clearly would help
10 mitigate -- they would increase the supply of secure -- fuel
11 secure resources. And presumably that would -- in a market
12 construct, would help mitigate the increased prices that would
13 otherwise result from adding these components to the energy and
14 ancillary service markets. The corollary would be because
15 you're supplying fuel secure resources more revenues, they
16 would have -- when they're bidding into the capacity market,
17 they would have somewhat more energy and ancillary service
18 revenues to offset what they would need to bid to get
19 compensation from the capacity market. So they would have
20 somewhat less need to get revenues out of the capacity market
21 so that might change the bidding dynamic in the capacity market
22 with the fuel secure resources having more opportunity for
23 revenue in the energy markets.

24 MR. VANNOY: So that would drive towards actual
25 performance -- or payment for actual performance rather than

1 payment for having (indiscernible) on the ground.

2 MR. PEACO: That's correct.

3 MR. VANNOY: So even if -- let's take a step back.
4 Say the fuel security program that ISO puts in place doesn't
5 allow -- or won't -- let's say there's a concern on ISO's part
6 about not seeing the actual units or not dispatching the actual
7 -- however you want to say that. But -- so it's geared more to
8 fuel security of resources in the region. Even in the pay for
9 performance, PFP -- even in the PFP construct, isn't that going
10 to drive an economic -- or that's going to drive an -- let me
11 rephrase that. In the PFP construct, what's the total megawatt
12 hour payment allowable once it's fully implemented?

13 D. SMITH: Currently the high end is \$5,455 a
14 megawatt hour starting in FCA 15.

15 MR. VANNOY: So if you were simply an energy
16 supplier, had no capacity supply obligation, and you performed
17 during a scarcity hour, you would potentially earn that number
18 for that hour?

19 MR. PEACO: Correct.

20 MR. VANNOY: So that seems to me like a pretty
21 significant incentive to deliver during those scarcity events.

22 MR. PEACO: That's the intent, sure.

23 MR. VANNOY: Okay, thank you.

24 MR. SIMPSON: Bruce, any questions? Faith? Chris?

25 MS. COOK: I just had a follow-up question too where

1 I think Mr. Shope began this morning, and as I understand it,
2 in the pre-bid phase when Daymark started their work, they
3 identified a MOPR calculation as something that would be
4 appropriate to do and had actually requested information from
5 HQ that would allow you to do a MOPR calculation. Is that
6 right?

7 D. SMITH: Yes.

8 MS. COOK: So what happened? Why didn't you do a
9 MOPR calculation?

10 D. SMITH: We didn't receive information from HQ.
11 They considered it highly confidential and didn't provide that
12 to us or, to my knowledge, to anyone on the project team. And
13 so we chose to take a different approach and simply
14 qualitatively discuss the uncertainty and reflect a value that
15 could possibly be achieved depending on the results of the
16 actual MOPR calculation when it occurs and the subsequent
17 auctions.

18 MS. COOK: And that different analytical approach,
19 did you discuss that with the CMP people?

20 D. SMITH: I'm sure we had -- I don't recall a
21 specific conversation detailing it exactly the way I did here,
22 but we had many conversations about our analytical choices.
23 I'm sure we did.

24 MR. PEACO: The other thing to say, and I think this
25 has been mentioned before, but when we were initially setting

1 up the analysis, obviously the bid to the Massachusetts EDCs --
2 EDUs was -- did not explicitly include capacity as an offering.
3 It was sort of another benefit in their evaluation metric so it
4 was less critical when it -- so when it became apparent that we
5 wouldn't have -- for that purpose, our analysis would simply be
6 to add some color to the primary bid they had. It wasn't
7 really central to the offering. They weren't offering capacity
8 per se, but it would -- it clearly was one of the things that
9 they would consider as another benefit. So it had less overall
10 importance in the bid preparation to the energy analysis, and
11 when we became -- when we realized we really weren't going to
12 be able to put together a meaningful calculation for that, we
13 just -- we decided on the bounding exercise as a useful way to
14 proceed with it.

15 MS. COOK: And did you reevaluate that assessment
16 when you were considering what you were going to file in
17 connection with the CPCN petition here?

18 MR. PEACO: I don't remember a specific conversation
19 on that, but we didn't really have -- I think at that point it
20 became apparent that we really weren't going to have the kind
21 of information on the project that would be necessary for us to
22 do anything other than our best case as to what it might look
23 like. And so I think the decision was made that we'd stick
24 with the approach that we used in the July report.

25 MS. COOK: Thank you.

1 MR. SIMPSON: All right, any questions before we go
2 to redirect?

3 MR. SHOPE: I don't want to go out of turn, but
4 Commissioner Vannoy had asked a question about whether or not a
5 pay for performance bonus would be available to a generator
6 that did not have a capacity supply obligation, and I believe
7 Mr. Peaco had answered yes. And I just wanted to confirm that
8 that is, in fact, his understanding, that a generator without a
9 capacity supply obligation would have the ability to receive a
10 pay for performance bonus for showing up and providing energy.

11 MR. PEACO: Yes, that is my understanding. Doug, do
12 you have anything to add to that?

13 D. SMITH: Yes, it is my understanding as well.

14 MR. SHOPE: Okay. That's it. The rules will speak
15 for themselves.

16 MR. SIMPSON: Dot?

17 MS. KELLY: Hello, gentlemen. On that same line, I
18 was curious if you had an opinion on whether efficiency
19 measures would also -- if they were in force during those times
20 of shortages, would be available to get the same payment?

21 D. SMITH: I'm sorry, which payment are you referring
22 to?

23 MS. KELLY: So this would be either efficiency
24 measures that would be like lighting that had changed and so,
25 therefore, is reducing the amount of energy that is required

1 and, therefore, during a time of shortage, it's actually still
2 in play, whether that is excluded, not addressed, or included.
3 I know these are just developing.

4 D. SMITH: I'm not aware of anything specific. I
5 know that demand resources are being discussed. I don't know
6 where they're landing or even where they've landed so far.
7 It's not been a focus of our review. But certainly, especially
8 active demand resources, not so much passive, are certainly
9 something that's frequently discussed in market rule changes
10 such as these.

11 MS. KELLY: So just as a follow up, if it was an
12 active resource like a solar resource that could show it was
13 operating during a time of shortage, would you say that they
14 would be available to take advantage of this pay?

15 D. SMITH: Generally, demand resources are divided
16 into those that are just sort of passively reducing. So
17 they're behind the meter and they're just passively reducing
18 the load that is being served by the bulk power system and --
19 versus something where a company might actively turn on local
20 generation in order to avoid drawing on the bulk power system
21 which would be a more active demand response. So that's the
22 distinction that I was drawing.

23 MS. KELLY: I seem to have conflated a few things so
24 thank you.

25 MR. SIMPSON: Jared, redirect?

1 MR. DES ROSIERS: Thank you. Panel, there were some
2 questions from Mr. Shope with respect to the potential that HQ,
3 over the NECEC, would not deliver or make some business choices
4 not to deliver during a cold snap, for example, when demand was
5 high in Quebec. And I guess my first question related to that
6 topic is in that situation where we're in -- having a cold snap
7 or a polar vortex or whatever we'll call the next event, what
8 would be the incentives for HQ with respect to its performance
9 for delivering -- selling power into New England?

10 MR. PEACO: Well, they clearly would have strong
11 incentive to deliver during those hours because of the price,
12 and I think as you quoted yesterday, the prices that were
13 evident during those periods, particularly the cold snap last
14 winter, were substantially higher than anything you'd see
15 normally. And so they would have very strong incentive to be
16 available and selling during those hours.

17 MR. DES ROSIERS: Now there was also the question
18 about serving Quebec load which presumably, it's cold here,
19 it's cold there, and you mentioned some contractual
20 arrangements between HQ Production versus HQ Distribution. Can
21 you explain what you were referring to?

22 MR. PEACO: Sure. Hydro-Quebec for, I don't know, a
23 number of years now has basically operated as a functionally
24 unbundled or functionally separated entity. They have a
25 production group that's functionally separate from their

1 distribution and their transmission. The -- when the
2 functional separation occurred, there was a supply agreement
3 for a fixed amount of energy, fixed shape, fixed price between
4 production and distribution. And then over -- any loads over
5 and above that amount, distribution is responsible for doing
6 supply planning and procurements to get supplies sufficient to
7 meet their overall demand. Production does not have
8 obligations to that other than any obligations they might
9 willingly take on in a procurement. So the extent that
10 distribution finds themselves in a situation, a cold snap, they
11 could -- they have plans to cover those, but it doesn't fall as
12 an obligation to production to provide that other than -- any
13 more than it would any other market entity. And that would --
14 it would not be in an obligation to sort of breach other
15 contractual commitments they would have made such as the one
16 through NECEC.

17 MR. DES ROSIERS: There has also been a suggestion
18 that, you know, as an example, during the 2017/2018 cold snap,
19 exports from Quebec were reduced, particularly over the Phase
20 II intertie. And do you understand why there were reduced
21 flows on that line during the cold snap?

22 MR. PEACO: Yes.

23 MR. SHOPE: Objection, scope.

24 MR. DES ROSIERS: The suggestion here was, in
25 questioning with respect to HQ's behavior during a cold snap,

1 that they would have an incentive not to sell into New England.
2 I think it's fair and appropriate to both explore the
3 historical facts with respect to that scenario.

4 MR. SHOPE: That has nothing to do with this
5 question. The prior question related to incentives.

6 MR. SIMPSON: Objection's overruled. Go ahead and
7 answer the question.

8 MR. PEACO: Yes, well, there's two pieces of
9 information that are important here. One is -- and this is --
10 there's a report to the -- that ISO New England made to the
11 participants committee right after the cold snap and indicated
12 that there was an event that derated the Phase II line by 50
13 percent of its capacity. So it was derated down to a thousand
14 megawatts which would limit flows on the line, and that
15 extended for most of the cold snap. But the independent market
16 monitor's report sort of -- for the winter, last winter, shows
17 that, subject to that cap, that the flows on the Phase II line
18 were at 1,000 throughout the cold snap period. So Hydro-
19 Quebec, at least on that line, did perform to the maximum
20 allowed by transmission at that point.

21 MR. DES ROSIERS: Now as -- now we began the
22 testimony this morning with respect to some questions with
23 respect to the gas forecasts, and there were a number of gas
24 forecasts put before you. I guess -- and the questioning from
25 counsel focused on the relationship of the gas forecasts to the

1 Henry hub and the -- in particular the AEO forecast for Henry
2 hub. What is the relevance of the Henry hub pricing to the
3 pricing of gas in New England?

4 MR. PEACO: Henry hub is one of the more liquid
5 pricing points and it's used as a reference point in New
6 England. The Marcellus area is also a place for price
7 formation, is forming as a hub as well, but Henry hub is
8 considered -- there can be price separation. But the
9 relationship to New England is only related to the underlying
10 commodity component of the cost of delivered gas in New
11 England. It wouldn't account for any congestion or limitations
12 of delivery to New England. So the underlying commodity,
13 obviously it needs to be purchased for any deliveries, but the
14 delivery costs can be very different when you're looking at
15 delivered price of gas to generators in New England.

16 MR. DES ROSIERS: And with respect to a gas forecast
17 -- and you had to use a gas forecast in your modeling. But
18 even in times of low gas prices, is the price of gas always
19 consistently low? And what does it -- what does volatility do
20 in your analysis? Or how is volatility assessed in your
21 analysis?

22 MR. SHOPE: Objection, scope. There were no
23 questions about volatility.

24 MR. DES ROSIERS: The suggestion is the benefits
25 would be -- or the gas prices would be low or lower and,

1 therefore, reducing the benefits. I think exploring instances
2 and episodes such as the cold snap when gas prices are higher
3 is a fair -- within the scope of questioning as to gas price
4 and the modeling.

5 MR. SIMPSON: Overruled.

6 MR. PEACO: Yeah, and the gas -- and obviously, as
7 we've seen, the current commodity gas prices are very low in --
8 say, at Henry hub, but in the cold snap last winter as an
9 example, the gas prices delivered to New England clearly went,
10 average, I think well over \$10 a million BTU and it went much
11 higher than that in some hours. And so -- and that -- even
12 though the commodity price isn't there, the congestion in New
13 England during those periods produced a very high result during
14 -- you know, very much -- it illustrates the volatility of the
15 price even when the commodity price itself is at a fairly low
16 level.

17 MR. DES ROSIERS: And what is your takeaway from all
18 of the different gas forecasts that have been presented in the
19 case and all of the suggestion that you had the highest and
20 there could be lower gas prices? What's -- what do you take
21 that -- what should the Commission take away from that for
22 purposes of assessing the NECEC?

23 MR. PEACO: Well, it -- to the answer that I gave to
24 Commissioner Vannoy earlier, I think that clearly gas prices
25 are uncertain and they're volatile. And in -- and even looking

1 at sort of average commodity prices over time, there's quite a
2 range of possible outcomes. And if you talk to any individual
3 who's doing gas forecasting, if you ask them for forecasts for
4 2023 to 2040, you'll get quite a wide range of possible
5 outcomes. So the uncertainty is there, and obviously the value
6 of a resource like NECEC is there when gas prices are low but
7 is clearly very much enhanced during times of high prices due
8 to either volatility or changes in fundamentals that take the
9 long -- take the gas prices higher than some of the lower-bound
10 estimates, where they might go.

11 MR. DES ROSIERS: You also were provided Exhibit
12 Generator Interveners 34 which appears to be model results from
13 the Energyzt model with various cases, with various outputs.
14 My apologies for having to read the small print, but as I
15 understand it, in -- and correct me if I'm wrong. In all of
16 the cases reflected here, is there a price suppression benefit
17 that's positive?

18 D. SMITH: Yes.

19 MR. DES ROSIERS: And does it range from \$2.30 to
20 \$3.21?

21 D. SMITH: It does.

22 MR. DES ROSIERS: And -- now, there was also
23 discussion about the capacity market and uncertainty in the
24 capacity market and uncertainty as to whether the NECEC will
25 clear. And why -- if it's Daymark's view that it's uncertain

1 that NECEC will clear, why did you present an analysis modeling
2 the potential price suppression benefit for NECEC in the
3 capacity market?

4 MR. PEACO: We had -- it was our understanding in the
5 communication with Hydro-Quebec that they intended to bid
6 capacity into the market and they obviously had a -- they --
7 although we didn't have information from them on -- qualitative
8 information, we clearly had an expression that they had
9 intended to bid a substantial portion, if not all of this, of
10 the eligible capacity into the capacity market as a result of
11 this. And they have every incentive to do so because they're
12 offering a resource that's essentially base loaded and could
13 qualify. And if they're selling the energy anyway, they have
14 every incentive to try to monetize the capacity value to the
15 extent that they can.

16 MR. DES ROSIERS: And is there any circumstance that
17 if HQ is able to qualify some amount of capacity from one
18 megawatt to 1,090 megawatts, that it would cause harm to Maine
19 consumers?

20 D. SMITH: No.

21 MR. DES ROSIERS: And if NECEC does not ultimately
22 clear any capacity in the primary auction, are electric
23 consumers in Maine or New England in any way harmed?

24 D. SMITH: No.

25 MR. DES ROSIERS: We talked about -- there was some

1 questioning about your retirement model and about operator
2 intervention. And I just -- if you could very simply explain
3 what it is you modeled with retirements and what were you
4 trying to do with that model for purposes of analyzing the
5 NECEC.

6 D. SMITH: Certainly. So the forward capacity
7 auction is a descending-clock auction in which units can choose
8 to bid to exit the auction and other units obviously bid to
9 enter the auction. That's an iterative process in reality. As
10 each event -- as the price declines and an event occurs,
11 somebody comes in or out of the market, that changes the amount
12 of supply and it changes the dynamics of the auction. Our
13 model captures that iterative algorithm. It requires, however,
14 a manual step to move from one iteration to the next, and
15 that's what's meant by manual intervention. That's probably
16 about as simple as I can put it.

17 MR. DES ROSIERS: Now you were provided Exhibit
18 Generator Interveners 33 which was the list of units that you
19 -- is this the list of units that you analyzed for purposes of
20 retirement in your model?

21 D. SMITH: Yes.

22 MR. DES ROSIERS: And why did you only include two
23 from Maine?

24 D. SMITH: The -- we made choices based on a number
25 of criteria -- age, the type of fuel, the size of the units.

1 And we also checked that against ISO's published at-risk unit
2 list. The concept was really twofold. One, we were looking to
3 analyze the impacts that the NECEC might have on retirements so
4 that the NECEC, as has been discussed frequently in this
5 proceeding, is going to have impacts primarily on units'
6 operating results, what price they can get or how often they
7 would run. Those are covered in the going-forward cost
8 component of a unit's delist. That's where the impact to the
9 NECEC would be. So that's what we focused on in this analysis.
10 So the units that were included and the units that were
11 excluded were on that basis, not any attempt to focus on any
12 region or any state.

13 MR. DES ROSIERS: Why wouldn't you, if you could run
14 a model with all the units in New England -- or all the units
15 in Maine for doing an analysis for retirement?

16 D. SMITH: Well, from a practical standpoint, it
17 simply slows down modeling and increases effort and takes
18 longer to create results. Additionally, these units are
19 exiting in order based on their economics and based on the --
20 their bids. So if you add in additional units that are less
21 likely to bid high enough to go out before all the units that
22 we do include, it doesn't change the results. It just adds
23 additional units into the mix. So in our professional
24 judgment, we had more than enough units to cover the range of
25 potentially economic outcomes of a 20-year auction.

1 MR. DES ROSIERS: Now you said you focused on the
2 going-forward cost aspect of the retirement decision. Does
3 that mean that -- what didn't you then include as part of this
4 modeling?

5 D. SMITH: The primary component that we did not
6 include was -- is pay for performance. That's, in our
7 experience, a very large consideration for units. But it's
8 also a risk consideration, and they have to -- a generator has
9 to make decisions around how many events they think they --
10 will occur, how well they will perform, what's the risk of non-
11 performance, and what's the balance of likely outcomes for them
12 in terms of payments or revenues from that program. It's our
13 belief that that is not materially impacted by the NECEC so it
14 was not part of the consideration of whether NECEC would cause
15 a retirement. But there are certainly units that may be far
16 more likely to retire based on their interpretation of their
17 risk of pay for performance. It simply wouldn't be due to the
18 NECEC.

19 MR. DES ROSIERS: Now, in your modeling using the
20 approach that you did focusing on going-forward costs, did it
21 identify any units in Maine that would retire for those
22 reasons?

23 D. SMITH: No.

24 MR. DES ROSIERS: And the modeling of the units
25 outside of Maine that retired, there were some outside of Maine

1 that were deemed -- would have -- at risk -- would have
2 retired?

3 D. SMITH: That's what our model showed, yes.

4 MR. DES ROSIERS: And did you then think through
5 whether those units that retired elsewhere would be -- you
6 know, if the unit in Connecticut retires with these parameters,
7 what would that tell us about other units in Maine such as the
8 ones that Mr. Shope asked about, Androscoggin Energy, Rumford
9 Power, Bucksport Generation, Maine Independent Station?

10 D. SMITH: Certainly. In general terms, as I said,
11 when focused on going-forward costs, there is a lot of
12 information about what various units across the region have for
13 going-forward costs, and, in general terms, the newer the unit,
14 the more efficient the unit, the lower its going-forward costs
15 are likely to be. And that was borne out by the units that
16 were selected for retirement through the algorithm. They were
17 -- tended to be older, less-efficient units.

18 MR. DES ROSIERS: Now, you mentioned that for other
19 reasons, such as pay for performance, that there may be units
20 in Maine that would be more likely to retire.

21 D. SMITH: Correct.

22 MR. DES ROSIERS: Do you have an assessment based on
23 the information you've received in this case and the analysis
24 you've done in this case which units would be more likely to
25 retire?

1 MR. SHOPE: Objection, scope. There were no
2 questions on this subject.

3 MR. DES ROSIERS: The argument in the case and in the
4 question were with respect to retirement of Maine units and
5 whether -- why they were included or not included in the
6 analysis and whether they are going to retire with the
7 suggestion from the questioning that these units were omitted
8 because they are apt to retire. So I believe the inquiry is
9 relevant to the issue of retirements for Maine units.

10 MR. SIMPSON: John, go ahead.

11 MR. SHOPE: If I may speak, I don't think it's
12 appropriate to try to suggest that there's some sort of -- you
13 know, that -- so inferences from the question are somehow
14 relevant. The question is what was the question, what was the
15 answer, is it within the scope. And there was absolutely no
16 question that asked which Maine plants do you think are likely
17 to retire. The question was which plants were on your list of
18 those that could even be considered by your model. They gave
19 that answer. They've allowed on redirect to explain why they
20 picked those plants. I think we've covered the subject.

21 MR. SIMPSON: Jared, any response?

22 MR. DES ROSIERS: Well, I would reiterate that the
23 questioning is intended to suggest that Maine units at risk of
24 retirement were omitted from the Daymark analysis in such a way
25 that it impacted the results to present a better picture for

1 CMP. And we are wanting to explore that, and I can explore it
2 specifically to the units that have been identified at risk
3 which are the biomass units and the units listed in -- a Wyman
4 unit and the others that Mr. Shope listed and identified
5 specifically.

6 MR. SIMPSON: I'll allow it. Go ahead and answer.

7 D. SMITH: So in the course of this docket, we've had
8 opportunity to review a number of confidential documents and
9 information combined with what we know about -- publicly about
10 where risks are going over time as the -- as costs increase
11 would be suggestive that there are units at risk for reasons
12 other than the NECEC.

13 MR. DES ROSIERS: The -- there was also a lot of
14 questions about diversion. I don't usually say that word and I
15 didn't put it in air quotes, but do you believe that Hydro-
16 Quebec, when the NECEC goes into operation, will divert power
17 from other regions in order to flow power over the NECEC?

18 MR. SHOPE: Again, objection, scope. The questions
19 were simply what the person had modeled.

20 MR. SIMPSON: Overruled.

21 MR. PEACO: No, we think there's representations that
22 Hydro-Quebec have made to us and the CMP team, and the evidence
23 that we've seen more recently in some of their spilling energy
24 and so forth, there's no basis to believe that there's --
25 they're going to be curtailing deliveries to other markets to

1 provide this -- the power over the NECEC. They clearly have
2 surplus energy that they're looking for a market for, and they
3 won't need additional transmission over what exists today to
4 deliver that to a market. And New England being the most
5 attractive of those.

6 MR. DES ROSIERS: And your model that assumed that
7 Hydro-Quebec would increase the -- their exports to flow power
8 over NECEC, in your view, does that remain a reasonable
9 assumption for purposes of analyzing the impacts of the NECEC?

10 MR. PEACO: Yes.

11 MR. SHOPE: I'm sorry, I'm going to object to the
12 question. That question did not make any sense to me. Or at
13 least can we have it re-read?

14 MR. SIMPSON: Okay, could you please repeat the
15 question, Jared?

16 MR. DES ROSIERS: Counsel for the generator
17 interveners asked a number of questions with respect to your
18 assumption for your modeling that the -- HQ would increase the
19 overall flows or that flows would increase in the world -- in
20 the case with NECEC. You remember that questioning?

21 MR. PEACO: Yeah, I do.

22 MR. DES ROSIERS: And he asked a number of questions
23 wanting to ask whether you modeled a case where you fixed the
24 exports, held them constant, but just increased the amount
25 going to New England. Do you remember those questions?

1 MR. PEACO: I do.

2 MR. DES ROSIERS: And you indicated you didn't run a
3 case with the constant exports.

4 MR. PEACO: Correct.

5 MR. DES ROSIERS: And your only case you ran
6 increased the flows.

7 MR. PEACO: Correct.

8 MR. DES ROSIERS: Sitting here today with everything
9 you know and have seen in this case, do you believe that your
10 assumption that there's -- can be an increase in flows over the
11 NECEC is a reasonable assumption for modeling the impacts of
12 the NECEC on the New England and regional energy markets?

13 MR. PEACO: Yes.

14 MR. DES ROSIERS: That's all I have, thank you.

15 MR. SIMPSON: Is there any recross? Yeah, Brian?

16 MR. MURPHY: I believe this was on the first round of
17 questioning and the division between Hydro-Quebec Production
18 and Distribution. One, I want to clarify, make sure I
19 understand, and two, I have some questions about it. What I
20 thought I heard was that you had read a contract between Hydro-
21 Quebec Production and Distribution. Did I hear that correctly?

22 MR. PEACO: I didn't say that I read it. I said that
23 it existed.

24 MR. MURPHY: Okay. So you don't know whether --
25 because in my experience, a lot of those contracts actually

1 have provisions for emergency call in certain circumstances.

2 So you wouldn't know whether it has that.

3 MR. PEACO: I've just -- I've read the
4 representations that HQD has on their website in terms of what
5 it is. I understand that there may be a provider of last
6 resort provision there, but there's a fixed -- they basically
7 stated directly they have a fixed amount of energy at a fixed
8 price with a fixed shape that's under contract, and the rest is
9 procured through their procurement in accordance with their
10 supply plans.

11 MR. MURPHY: And their procurement, as I understand
12 it, also has an open tender process where production can, over
13 and above the base that they are required to provide, can also
14 compete in that. Is that --

15 MR. PEACO: I believe that's correct, yes.

16 MR. SIMPSON: Hold on just a sec. We're entering
17 that part of the afternoon where people are getting tired.
18 Please wait until one person's done speaking before you
19 respond.

20 MR. MURPHY: And I appreciate those rules, and I
21 apologize. I will -- I'm done.

22 MR. SIMPSON: Okay. I didn't mean to cut you off.

23 MR. MURPHY: No, no. If I had another question, I'd
24 ask it. I don't.

25 MR. SIMPSON: Okay, good. Any other questions for

1 this panel that are public in nature?

2 MR. SHOPE: Yes.

3 MR. SIMPSON: Go ahead, John.

4 MR. SHOPE: We distributed earlier Generator
5 Intervener 33. Did the panel get that? Okay, can we give that
6 to the panel?

7 MS. TRACY: Is that 29?

8 MR. BARTLETT: This is 29.

9 MR. SHOPE: Oh, I'm sorry, 29 with the backup.

10 MR. BARTLETT: Yeah, the backup.

11 MR. SHOPE: Oh, I apologize. It got mislabeled.

12 MR. WILLIAMSON: While we're looking at 29, just a
13 quick question. There was a question yesterday asked to a
14 clear indication of source on -- this is 29, right?

15 MR. SHOPE: Yes, yes. And this is the ISO New
16 England data. Okay. So you recall that Mr. des Rosiers asked
17 you some questions about a cold snap that occurred at the end
18 of 2000 -- of December of 2017 going onto the first days of --
19 first several days of 2018.

20 MR. PEACO: Yes.

21 MR. SHOPE: Okay. And you're aware that during that
22 cold snap, deliveries from Hydro-Quebec into New England
23 declined significantly. Are you aware of that?

24 MR. PEACO: As I mentioned in my response to Mr. des
25 Rosiers, I'm aware that the -- there was a transmission issue

1 that derated the Phase II line to a thousand megawatts.

2 MR. SHOPE: Okay. And is it your believe that that
3 was the cause of the reduction in deliveries from Hydro-Quebec
4 to New England during that cold snap in the end of December of
5 --

6 MR. PEACO: That's my understanding upon reading the
7 ISO New England materials regarding that event.

8 MR. SHOPE: Okay. I'd like you to -- I'd like to
9 draw your attention to the third page of Generator Intervener
10 29, and this is the ISO New England morning report. And you
11 can see in the upper left the source of the information. And
12 you go down to see Phase II and where it says, "For purchase
13 and sales." So you see item E under "Megawatts, Capacity,
14 Deliveries, Net Purchases, Net Sales."

15 MR. PEACO: I'm with you there.

16 MR. SHOPE: What's that? Do you see that, sir?

17 MR. PEACO: I do.

18 MR. SHOPE: Okay. And then you go down, and do you
19 see Phase II?

20 MR. PEACO: I do.

21 MR. SHOPE: Okay. And then if you go over to the
22 right, do you see on December 27, 700 megawatts.

23 MR. PEACO: Minus 700.

24 MR. SHOPE: Yeah, minus seven. And then do you see
25 so on the 28th that there's the minus 1,000? That would be the

1 1,000 rating that you were talking about, right?

2 MR. PEACO: I presume so, yes.

3 MR. SHOPE: And then to the right of that it says
4 994. Do you see that?

5 MR. PEACO: I do.

6 MR. SHOPE: And then to the right of that it says
7 762.

8 MR. PEACO: I see that.

9 MR. SHOPE: Negative 762. So negative 994, negative
10 762, negative 763, negative 992.

11 MR. PEACO: I see that.

12 MR. SHOPE: And then again -- so January 2nd it's
13 negative a thousand so that's a day when it's at the new
14 rating, right? Is that right, sir?

15 MR. PEACO: Yes.

16 MR. SHOPE: And then to the right of that it's -- on
17 January 3rd it's negative 700 so 300 below the rating on that
18 day. You see that?

19 MR. PEACO: I see that.

20 MR. SHOPE: Okay. And then if we flip the page,
21 again going along Phase II for January 5th, do you see negative
22 598?

23 MR. PEACO: I see that.

24 MR. SHOPE: And then on January 6th negative 598.

25 MR. PEACO: Yes.

1 MR. SHOPE: And then on January 7th, negative 798.

2 Do you see that?

3 MR. PEACO: Yes.

4 MR. SHOPE: So that was one, two, three, four, five,
5 six, seven, eight -- on nine of those days during that cold
6 snap that we talked about from December 29, 2017 to January 12,
7 the deliveries across Phase II were less, and in some cases
8 substantially less, than the 1,000 rating.

9 MR. PEACO: That's what this says, yes.

10 MR. SHOPE: Yeah, okay. So that would suggest that
11 the cause of reduction in deliveries, at least on those days,
12 was other than the change in the rating.

13 MR. PEACO: It doesn't to me.

14 MR. SHOPE: It doesn't to you?

15 MR. PEACO: No.

16 MR. SHOPE: Why -- so --

17 MR. PEACO: Because it's inconsistent with what the
18 independent market monitor's reported for performance on Phase
19 II over that period.

20 MR. SHOPE: Okay. So you're saying that the ISO data
21 is inconsistent with what the independent market --

22 MR. PEACO: I'm saying I haven't seen this data, but
23 I've read the independent market monitor's report, and they've
24 indicated that Phase II performed at a thousand megawatts
25 throughout the period.

1 MR. SHOPE: Well, what you had mentioned earlier was
2 that the independent market monitor reported that there was a
3 derate. The independent market monitor did not give an
4 analysis of why it was that Hydro-Quebec pulled back.

5 MR. PEACO: No, I obtained a derate -- I believe I
6 mentioned this in my remarks earlier. There was a report to
7 the participants committee by the chief operating officer of
8 ISO New England that indicated the derate of the Phase II line.

9 MR. SHOPE: Okay, if we look down on that same page
10 that we started on, which is the third page of Generator
11 Intervener 29. So it says "Import limit megawatt." Do you see
12 that? And then do you see Phase II?

13 MR. PEACO: Yes.

14 MR. SHOPE: Okay. And do you see where it repeatedly
15 lists minus a thousand?

16 MR. PEACO: Yes.

17 MR. SHOPE: Okay. So that's reporting the derate,
18 right?

19 MR. PEACO: Yes.

20 MR. SHOPE: So that's consistent with that the
21 independent market monitor reported --

22 MR. PEACO: It's consistent with --

23 MR. SHOPE: -- derate --

24 MR. PEACO: No, that's --

25 MR. SHOPE: Well, it's consistent, right?

1 MR. SIMPSON: Again, I'm going to ask you --

2 MR. DES ROSIERS: I'm going to object.

3 MR. SIMPSON: Just a second, Jared. I'm going to ask
4 everybody to just take a breath. One at a time, please. It's
5 going to garble the transcript, and I don't want that. Now,
6 Jared, do you have an objection?

7 MR. DES ROSIERS: Well, no, it was just the same
8 thing, that everybody was talking at the same time.

9 MR. SIMPSON: Okay, okay. Just slow down. We'll get
10 there.

11 MR. SHOPE: Sure. And let me just rephrase the
12 question because I think we're actually in agreement. And what
13 I'm saying is that this page from the ISO website which reports
14 the 1,000 derate is consistent with what you had read from the
15 independent market monitor which was that there was a derate.
16 Right?

17 MR. PEACO: No, and as I said, I obtained that
18 information from the chief operating officer's report to the
19 participants committee. What I obtained from the independent
20 market monitor's report was a report that the performance over
21 the tie was a thousand megawatts throughout the period.

22 MR. SHOPE: Okay, so you believe that your
23 recollection of a report to the committee trumps the data that
24 is published on the ISO website as far as the flows on Phase II
25 on those specific days?

1 MR. PEACO: At this point it does because I haven't
2 seen the workpapers behind this report.

3 MR. SHOPE: I'm sorry, you're saying you're doubting
4 the veracity of ISO's report of the flows on those particular
5 days?

6 MR. PEACO: It's not consistent with the independent
7 marketer's -- independent market monitor's report, and so I
8 have no way to confirm this data over what has been reported in
9 the independent market monitor's report.

10 MR. SHOPE: Is that report available on --

11 MR. DES ROSIERS: Sure, it's --

12 MR. PEACO: Absolutely.

13 MR. DES ROSIERS: -- Exhibit 107 in this record.

14 MR. SHOPE: Okay.

15 MR. DES ROSIERS: Figure 4-3 and page 37 of Exhibit
16 NECEC-107.

17 MR. WILLIAMSON: What page was that?

18 MR. DES ROSIERS: It's page 37 of the report. It's
19 reflected visually in Figure 4-3, and the text is right below
20 that figure. We used this report, I believe, with Ms. Bodell.

21 MR. SHOPE: Page 37. All right, so there is --

22 MR. DES ROSIERS: The green bar is Phase II, the
23 first sentence under the chart is, I believe, what Mr. Peaco is
24 referring to.

25 MR. SHOPE: Is that a net tie flow, sir?

1 MR. PEACO: It's described there as imports over the
2 Phase II line so I'm not sure what you're referring to as net.

3 MR. SHOPE: Okay, if you look, if you turn it around
4 on its side, do you see that it says net tie flow in megawatts?

5 MR. PEACO: I'm sorry, I'm not sure where you're
6 wanting me to look.

7 MR. SHOPE: Okay, so the very figure to which Mr. des
8 Rosiers referred on the top of page 37 of NECEC-107, if you
9 turn the paper on its side, do you see that the description of
10 the green and other bars is average daily net tie flow?

11 MR. PEACO: I see that.

12 MR. SHOPE: So in other words, it's taking account
13 not only of what goes in one direction but also what goes in
14 the other direction?

15 MR. PEACO: I don't see that.

16 MR. SHOPE: So what's your understanding of the net
17 tie flow, sir?

18 MR. PEACO: My understanding is it's the net energy
19 delivered into New England across the tie. The first statement
20 below the chart says imports from Quebec, Phase II, were
21 consistent, 1,000, during the year -- during the period. So --

22 MR. SHOPE: It says about a thousand megawatts an
23 hour. Do you see that?

24 MR. PEACO: I do.

25 MR. SHOPE: Now -- I think we have some more points

1 to make, but it's not going to be efficient with the -- just at
2 the moment because we need to regroup. I'm wondering, Mr.
3 Hearing Examiner, whether or not now would be a good time for a
4 break since we've been going --

5 MR. SIMPSON: How much more do you have?

6 MR. SHOPE: Not a lot more, but it'll go a lot more
7 efficiently if I can have a short break.

8 MR. SIMPSON: I vote for efficient.

9 MR. DES ROSIERS: We're on recross and we have a lot
10 more?

11 MR. SIMPSON: I understand that, but I don't -- I'm
12 trusting John that it'll be more efficient if we take a break.
13 And based on that representation, I'm going to do it. So let's
14 come back at 3:30.

15 CONFERENCE RECESSED (January 10, 2019, 3:19 p.m.)

16 CONFERENCE RESUMED (January 10, 2019, 3:32 p.m.)

17 MR. SIMPSON: Okay, everybody, let's go back on the
18 record. John, you may continue.

19 MR. SHOPE: Thanks. So, Mr. Peaker -- Mr. Peaco.
20 Mr. Peaker. Long day. Mr. Peaco, we were looking at Generator
21 Intervener 29 and then we were also looking at the independent
22 market monitor report -- or, I'm sorry, the winter 2018
23 quarterly markets report by the independent market monitor.
24 And you had referenced the bar chart that's on page 37, and I
25 had drawn your attention to -- which appeared to be, quote --

1 in the independent market monitor's words, quote, "about a
2 thousand megawatts an hour." And I had referred you to the
3 data on the ISO website that had a range of between 700 and a
4 thousand megawatts. Do you recall that?

5 MR. PEACO: I recall that.

6 MR. SHOPE: Okay. And so have you had any chance to
7 look at this and examine it further and understand the
8 discrepancy between the data from the ISO website and at least
9 the appearance on the bar chart, if not the IMM's words?

10 MR. PEACO: Yes, actually Doug Smith dug into it.
11 I'll turn it over to him.

12 D. SMITH: Yeah, so I did, in fact, take a look at
13 the morning report page for ISO New England. And this is not a
14 report we use generally, but I took a look at the words that
15 the ISO uses in describing this report, and it says, "Produced
16 daily, the morning report provides the ISO's best estimate of
17 expected capacity available to meet peak power electricity
18 demand and reserve requirements, key parameters used to operate
19 the power system reliability." So my best would be these two
20 reports simply aren't talking about the same thing and that the
21 IMM was talking about energy delivered during a period of time
22 when prices were high and energy was needed and that this was a
23 forward -- this is a collection of forward-looking estimates by
24 the ISO regarding capacity.

25 MR. SHOPE: Well, I'm looking down, though, at item E

1 in the upper left corner of that same page of GINT-29. Do you
2 see where it says capacity deliveries, net purchases, and then
3 net sales?

4 D. SMITH: I do.

5 MR. SHOPE: So wouldn't that suggest that it's actual
6 transaction as opposed to predictions of capacity?

7 D. SMITH: I can only go by -- I mean, I -- you can
8 estimate deliveries as easily as you can estimate anything
9 else. All I can go by for that is that it's related to
10 capacity, not energy, and what the ISO says about this report.

11 MR. SHOPE: Okay. Now, you mentioned that there --
12 we had discussed earlier that there was a derate of the line
13 during this particular cold snap. Do you know who called the
14 derate?

15 MR. PEACO: I don't.

16 MR. SHOPE: Okay. Do you know who could call a
17 derate? Would that be Hydro-Quebec or ISO New England?

18 MR. PEACO: I presume it was -- it may have been due
19 to some sort of equipment failure. So I'm not sure --
20 operators on which side of the interface would be reporting,
21 but I'm assuming they're coordinated. But I don't know the
22 procedures for --

23 MR. SHOPE: Okay. So in other words, potentially
24 Hydro-Quebec could have called a derate of the line. Or excuse
25 me, of -- yeah, of the intertie.

1 MR. PEACO: I'm not sure what you mean by called for.

2 MR. SHOPE: In other words, declared that there was a
3 derate. In other words, the intertie is the intertie between
4 Quebec and New England here. And so this is an intertie that's
5 managed by the two different system operators, right?

6 MR. PEACO: The notation in the report to the
7 participants committee -- and, of course, my computer lost the
8 battery so I don't have it in front of me but -- is in the
9 nature of there was an event that caused the line to be derated
10 capacity. I don't think it was a call. I think it was an
11 event that led to them only having a thousand megawatts
12 available.

13 MR. SHOPE: So in other words, what I meant by call,
14 meaning someone is saying that there has been event or there's
15 something happened and so, therefore, we're going to state that
16 this line is now derated.

17 MR. PEACO: Well, once the event occurs, I think
18 that's the reality, and the operators on both sides need to
19 understand that.

20 MR. SHOPE: Okay. Now, during cold snaps, when you
21 have snow and ice storms, you can have sagging on the lines,
22 right?

23 MR. PEACO: Sagging on the lines?

24 MR. SHOPE: So in other words, during periods of
25 heavy ice and snow during cold snaps, the power lines can sag,

1 right, because there's extra weight on the line just the way
2 there was on my windshield yesterday.

3 MR. PEACO: I suppose.

4 MR. SHOPE: You're not familiar with that?

5 MR. PEACO: I don't know that that was the case here.
6 I'm not sure the basis for your question, but --

7 MR. SHOPE: Well, I'm just asking -- I apologize,
8 we're getting into that interruption which we were both warned
9 against. I'm going to get us both in trouble. Let me back up.
10 So just as a general matter, are you aware of the phenomenon of
11 line sag during periods of snow and ice?

12 MR. PEACO: Generally, yes.

13 MR. SHOPE: Okay. And are you aware that that can
14 cause the derating of a transmission line?

15 MR. PEACO: It could.

16 MR. SHOPE: Okay. And in the particular case of the
17 derate that we've been discussing back at the end of December
18 of 2017 and the beginning of January 2018, you don't know
19 whether it was snow and ice or some other event that caused the
20 derate.

21 MR. PEACO: If I -- give me just a second. I don't
22 have the information on the cause.

23 MR. SHOPE: I think that's it for the public session.

24 MR. SIMPSON: Any other recross? Jared, any
25 redirect?

1 MR. DES ROSIERS: No.

2 MR. SIMPSON: Okay, I think we're at the point where
3 we can take another quick break and go into confidential
4 session. I just want to make clear two things before we do
5 that. First, will these questions include material covered by
6 Protective Order Number 2?

7 MR. SHOPE: They will.

8 MR. SIMPSON: Okay. And can I ask who the parties on
9 the line?

10 B. SMITH: You have Ben Smith on the line, Chris.

11 MR. SIMPSON: Are there any other parties on the
12 line?

13 MR. PULLARO: Francis Pullaro.

14 MR. SIMPSON: Okay. Anyone --

15 MR. PULLARO: Francis Pullaro.

16 MR. SIMPSON: Yeah, got you, Francis. Anyone else?
17 Okay, what I'm going to do now is ask the people on the phone
18 to hang up, and Ben and Francis, I'm going to email a four-
19 digit PIN to you so that you can call back in. And we're going
20 to come reconfigure the system so that we can go into
21 confidential session. So we'll do this as quickly as possible.
22 Thanks for your patience.

23 CONFERENCE IN CAMERA/PROTECTIVE ORDER NUMBER 2

24 (January 10, 2019, 3:47 p.m.)

25

1 CONFERENCE RESUMED OUT OF IN CAMERA

2 (January 10, 2019, 4:22 p.m.)

3 MR. SIMPSON: Okay, so I realize we're still in
4 confidential session, but let's just proceed anyway. First, I
5 want to deal with the exhibits that were introduced today
6 starting with the Generator Intervener Exhibits 29, 30, 31, 32,
7 33, and 34. Is there any objection to the admission of any of
8 those exhibits?

9 MR. DES ROSIERS: No -- let me just double check this
10 one. No objection.

11 MR. SIMPSON: Okay, those exhibits are admitted. We
12 also have NextEra Exhibit 40 that was introduced today. Any
13 objection to that?

14 MR. SHOPE: No objection.

15 MR. SIMPSON: -- number two in the binder that Brian
16 went through today.

17 MR. DES ROSIERS: No objection.

18 MR. SIMPSON: All right, hearing no objections,
19 that's --

20 MR. DES ROSIERS: I might be getting soft, but no
21 objection.

22 MR. SIMPSON: -- also admitted. NextEra 6 I believe
23 has already been admitted. That's tab number three. Okay, so
24 that -- is there anything else from today that is left
25 unresolved as far as exhibits go? All right, let's go to the

1 ones that relate to exhibits introduced yesterday or the day
2 before. Mitch, you want to --

3 MR. TANNENBAUM: They were the Generator Intervener
4 Exhibits 26, 27th -- I'm sorry, 26, 27, and 28.

5 MR. SHOPE: I'm sorry, is somebody talking? I can't
6 hear.

7 MR. TANNENBAUM: We are referring to Generator
8 Interveners Exhibits, of yesterday, 26, 27, and 29.

9 MR. DES ROSIERS: No objection to 26, 27, and 28. I
10 will note yesterday generator counsel passed out a version of
11 Generator 29 which was the -- it had a cover for Energyzt.
12 Today it was replaced, and I assume the version today is to be
13 the exhibit.

14 MR. SHOPE: Yeah, that should be 29 with the backup
15 data attached.

16 MR. DES ROSIERS: No objection to the --

17 MR. TANNENBAUM: Okay, so Generator Intervener
18 Exhibits 26, 27, and 28 are admitted into this proceeding.

19 MR. SHOPE: I think 29 was also --

20 MR. SIMPSON: So let's describe 29 because I want to
21 make sure we're all talking about the same thing. My
22 understanding of 29 was that it's a four-page document. The
23 first page has the graph on it titled New England Energy
24 Imports and Exports, Capacity Deliveries, and Megawatts and
25 then there's three pages of backup behind that. Is that

1 correct?

2 MR. SHOPE: For some reason, I'm counting more pages
3 here. Let's see, I have --

4 MS. TRACY: I have four pages (indiscernible).

5 MR. SIMPSON: As do I. I misspoke, I'm sorry.

6 MR. SHOPE: So let's see, one, two, three, four.
7 Yeah, so the document in total is five pages.

8 MR. SIMPSON: So in referring to Generator
9 Interveners Number 29, it's that five-page document, one graph
10 and four pages of backup that we're referring to?

11 MR. SHOPE: Yes, and those are spreadsheets that are
12 indicated to be derived from the ISO New England website. Or
13 taken from the website I should say.

14 MR. TANNENBAUM: So Generator Intervener Exhibits 26,
15 27, 28, and 29 and -- right. Which ones are those? Thirty
16 through -- 33, 34. Are those in CMS?

17 MR. SHOPE: Twenty-six through 28 are in CMS because
18 they were actually I think -- believe admitted -- I believe
19 admitted yesterday without objection. So I presume we should
20 re-file -- or not re-file, file for the first time now in CMS
21 29 through 34 I guess, whatever's been now admitted as of
22 today.

23 MR. TANNENBAUM: Right, please. Okay, with respect
24 -- and we understand NextEra is not in the room, but we'll let
25 them know and see if there's any objection. I'm hoping there

1 will not be. Based on the case conference, NextEra deferred
2 several of the exhibits that they had initially proposed, and
3 my assumption is that those exhibits that were deferred that
4 were included in the documents that they provided yesterday can
5 be admitted without objection.

6 MR. DES ROSIERS: What -- my conversation with
7 counsel is those that were used in the package yesterday that
8 are in the package will be admitted, but they will -- and they
9 may have already done this. They were just going to file the
10 portions of them because some of them are very long, and so
11 they were just going to file the portions that they used. And
12 we have no objection to the admission of any of those. And
13 then they were going to withdraw those that they had identified
14 but did not use. That was the agreement that we had with
15 counsel, and we have no objection to that.

16 MR. TANNENBAUM: Okay, so those will be admitted into
17 evidence and --

18 MR. SIMPSON: We have the document that the town of
19 Caratunk conducted cross examination on. One was in a spiral
20 binder, and there was a separate document (indiscernible) that.

21 MR. TANNENBAUM: My memory is that much of what was
22 in the tab is already in the record as the MOU and the -- and
23 excerpts from the company's filing.

24 MR. DES ROSIERS: Yeah, so the memorandum of
25 understanding is already admitted as an NECEC exhibit.

1 MS. TRACY: Tab two is a press release that we've
2 excluded in prior exhibits.

3 MR. TANNENBAUM: Yes, that's excluded. Tab three is
4 already in the record if I'm correct.

5 MR. DES ROSIERS: Yeah, that's part of -- yeah, so
6 it's NECEC-9.

7 MR. TANNENBAUM: Tab four, is this a web page?

8 MR. DES ROSIERS: It is a portion of the Facebook
9 page for the project, and we have no objection to its
10 admission.

11 MR. TANNENBAUM: And we'll call that town of Caratunk
12 Exhibit 1.

13 MR. SHOPE: Mitch, if the exhibits -- with respect to
14 Caratunk exhibits that come in, my only request would be if
15 there was some way when they come in that there could be some
16 indication of what the tab number was just because, as we're
17 going through the transcript, just to sort of follow along and
18 connect things. I mean, I'm not sure that I'm actually going
19 to be citing any of the testimony that Caratunk elicited, but I
20 think just anybody who might would appreciate having that.

21 MR. TANNENBAUM: That point's well taken, and
22 obviously what we are going to do is issue a procedural order
23 that contains the exhibits that were admitted subsequent to the
24 last one, and when we refer to Caratunk Exhibit 1, we'll put in
25 parens tab four.

1 MR. SHOPE: That would be helpful, thank you.

2 MR. TANNENBAUM: So tab five is a newspaper so that
3 is not admitted. There is no tab six.

4 MR. SIMPSON: Yeah, no, it fell out. It's this which
5 is also in the record I believe.

6 MR. TANNENBAUM: Yes, that's the NECEC filing so
7 that's already in the record. So this would be Caratunk
8 Exhibit 2, Recreational Hunter and Angler Market Report. Any
9 objection?

10 MR. DES ROSIERS: No objection.

11 MR. TANNENBAUM: Okay, so that is admitted as town of
12 Caratunk Exhibit 2. Any other issues?

13 MS. TRACY: We've got to admit the CMP exhibits from
14 the cross of Tanya Bodell yesterday. So that would be --
15 taking up on where we left off in our pre-hearing memo, our
16 last exhibit in the pre-hearing memorandum was Exhibit NECEC-
17 98. So we have Exhibits 99 through 109 which were used in the
18 cross examination of the panel of James Speyer and Tanya
19 Bodell.

20 MR. TANNENBAUM: Any objection? Okay, those are
21 admitted. Are those in CMS?

22 MS. TRACY: They will be. I think --

23 MR. TANNENBAUM: They will be.

24 MS. TRACY: Yeah, we're going to -- I think what
25 we're going to do is we're going to wait and just put them all

1 in in one shot.

2 MR. TANNENBAUM: That's fine. That's absolutely
3 fine. Anything else? Well, I missed all the fun today, but
4 I'll be here all day tomorrow. Toby, this last section is not
5 confidential even though -- all right, see everybody tomorrow.

6 CONFERENCE ADJOURNED (January 10, 2019, 4:33 p.m.)

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I hereby certify that this is a true and accurate transcript of the proceedings which have been electronically recorded in this matter on the aforementioned hearing date.

D. Noelle Forrest
D. Noelle Forrest, Transcriber