

KAZU 90.3 FM
A Business-Type Activity of the
University Corporation at Monterey Bay
Annual Report
Years Ended
June 30, 2017 and 2016

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Independent Auditors' Report

Board of Directors
University Corporation at Monterey Bay
Seaside, California

We have audited the accompanying financial statements of the business-type activities of KAZU 90.3 FM, as of and for the years ended June 30, 2017 and 2016, and the related notes to the financial statements, as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of KAZU 90.3 FM, as of June 30, 2017 and 2016, and the respective changes in financial position and, where applicable, cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 4 through 11 be presented to supplement the basic financial statements. Such information, although not a basic part of the financial statements, is required by the Government Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise KAZU 90.3 FM's basic financial statements. The accompanying supplementary information on pages 29 through 30 is presented for purposes of additional analysis as required by the Corporation for Public Broadcasting and is not a required part of the basic financial statements.

The supplementary information is the responsibility of management and was derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain

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additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Emphasis of Matter

As discussed in Note 1, the financial statements of KAZU 90.3 FM, are intended to present the financial position, the changes in financial position, and, where applicable, cash flows of only that portion of the business-type activities of the University Corporation at Monterey Bay that is attributable to KAZU 90.3 FM. They do not purport to, and do not present fairly the financial position of the University Corporation at Monterey Bay as of June 30, 2017 and 2016, the changes in its financial position, or, where applicable, its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Glenn Burdette Attest Corporation

Glenn Burdette Attest Corporation
San Luis Obispo, California

October 26, 2017

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KAZU 90.3 FM Radio Station (KAZU) is a business-type activity of the University Corporation at Monterey Bay (Corporation). The Corporation is an auxiliary organization in good standing of California State University, Monterey Bay (CSUMB or University). The Corporation is an IRC Section 501(c)(3) not-for-profit public benefit corporation and its primary objective is to support the University. The Corporation manages the University's post-award grants and contracts activities; commercial enterprise sales and services including student and employee housing, dining, bookstore and vending operations, KAZU; and provides accounting services to the philanthropic Foundation of California State University, Monterey Bay (Foundation).

This narrative overview and analysis of the financial activities of KAZU for the fiscal years ended June 30, 2017 and 2016 is presented by management. We encourage readers to read the information presented here in conjunction with additional information that we have furnished in the financial statements, which follow this narrative.

Financial Highlights

- At June 30, 2017, KAZU's net position increased 117.0 percent from \$(512) thousand to \$88 thousand for a \$608 thousand increase.
- Membership dues, net increased by 29.5 percent or \$247 thousand to \$1.09 million from \$839 thousand in 2015/16.
- Total operating revenues increased by 18.4 percent or \$341 thousand from \$1.85 million to \$2.19 million.
- Total operating expenses increased 8.8 percent or \$144 thousand to \$1.77 million from \$1.63 million.
- Operating income increased by 87.8 percent or \$197 thousand from \$225 thousand to \$422 thousand.
- Gifts and donations, noncapital increased 100.0 percent or \$186 thousand.

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Overview of the Financial Statements

This annual report consists of a series of financial statements, prepared in accordance with principles issued by the Governmental Accounting Standards Board (“GASB”). The financial statements include the Statements of Net Position, Statements of Changes in Net Position, and the Statements of Cash Flow (on pages 13 through 17). All provide information about KAZU’s activities and present a longer-term view of KAZU’s finances.

These statements are prepared using the accrual basis of accounting, which recognizes expenses when incurred and revenue when earned rather than when payment is made or received and is widely used by most private sector companies. In addition, they report KAZU’s net position and changes in it resulting from the current year’s activity. You can think of KAZU’s net position – the difference between assets and liabilities – as one way to measure KAZU’s financial health, or financial position. Over time, increases or decreases in KAZU’s net position are one indicator of whether its financial health is improving or deteriorating. Remember that KAZU is one fund within the Corporation and when considering the overall state of KAZU, you must also consider the overall state of the Corporation.

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Condensed Comparative Financial Information

Table 1 below presents a condensed Summary of Net Position for the past three fiscal years. It presents KAZU's assets, liabilities, and net position at the end of each fiscal year. Historically, the difference between assets and liabilities, in the case of KAZU, has been negative net position, representing a measure of the current financial condition of the radio station. However, in 2016/17, it ended the year with a positive total net position of \$88 thousand.

Total assets in 2016/17 increased by 76.5 percent or \$227 thousand from \$297 thousand to \$524 thousand. This was mainly due to a receivable from a donor's estate at June 30, 2017 of \$186 thousand. In 2015/16, Total assets increased by \$15 thousand or 5.4 percent to \$297 thousand from \$282 thousand. The change was due to an increase in underwriting contracts and invoices for 2016/17 programming fees paid before the end of 2015/16.

Table 1: Condensed Summary of Net Position as of June 30, 2017, 2016, and 2015

	<u>2017</u>	<u>2016</u>	<u>2015</u>
Assets			
Current assets	\$ 375,227	\$ 145,544	\$ 127,584
Noncurrent assets:			
Capital assets, net	149,234	151,531	154,356
Total Assets	<u>524,461</u>	<u>297,075</u>	<u>281,940</u>
Liabilities			
Current liabilities	436,342	816,591	1,026,123
Total Liabilities	<u>436,342</u>	<u>816,591</u>	<u>1,026,123</u>
Net Position			
Net investment in capital assets	149,234	151,531	154,356
Restricted: Net gifts and donations	185,640	-	-
Unrestricted	<u>(246,755)</u>	<u>(671,047)</u>	<u>(898,539)</u>
Total Net Position	<u>\$ 88,119</u>	<u>\$ (519,516)</u>	<u>\$ (744,183)</u>

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Current assets, or assets that can normally be converted to cash in less than one year, consist of Receivables, net and Prepaid expenses.

Receivables, net includes receivables from CSUMB or Foundation, Underwriting and Membership dues net of allowance for doubtful accounts and Other. Receivables, net increased in 2016/17 from \$79 thousand to \$301 thousand for a 278.3 percent or \$222 thousand increase. A receivable from a donor's estate of \$186 thousand and the continued growth in underwriting are the reasons for this change. In 2015/16, Receivables, net increased by 14.6 percent or \$10 thousand from \$69 thousand to \$79 thousand. This change was caused by the sustained growth in underwriting contracts and timing of receipts from underwriters.

Current liabilities or amounts owed or due within one year, consist of Cash deficit, Accounts payable, Accrued salaries and benefits payable, and Unearned revenue.

In 2016/17, KAZU continued to reduce its Cash deficit by 67.7 percent or \$384 thousand from \$568 thousand to \$184 thousand. In 2015/16, Cash deficit decreased by 28.9 percent or \$231 thousand from \$799 thousand to \$568 thousand. The station's continued efforts to decrease operating expenses and improve its membership base is responsible for the decline in both years.

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Table 2: Condensed Summary of Revenues, Expenses, and Changes in Net Position for the Years Ended June 30, 2017, 2016, and 2015

	<u>2017</u>	<u>2016</u>	<u>2015</u>
Operating Revenues			
Operating revenues	\$ 1,693,720	\$ 1,390,850	\$ 1,269,409
Community service grants	146,429	138,064	135,412
Indirect administrative support	353,257	323,510	315,874
Total Operating Revenues	<u>2,193,406</u>	<u>1,852,424</u>	<u>1,720,695</u>
Operating Expenses			
Salaries and benefits	706,132	656,069	636,956
Indirect administrative support	353,257	323,510	315,874
Contractual services	35,057	29,863	26,663
Repairs and maintenance	55,535	49,438	41,258
Depreciation and amortization	2,297	2,825	7,209
Memberships and subscriptions	375,641	356,185	366,276
Other operating expenses	243,501	209,873	235,927
Total Operating Expenses	<u>1,771,420</u>	<u>1,627,763</u>	<u>1,630,163</u>
Operating Income	<u>421,986</u>	<u>224,661</u>	<u>90,532</u>
Nonoperating Revenues (Expenses)			
Other nonoperating revenues (expenses)	185,649	6	3
Total Nonoperating Revenues (Expenses)	<u>185,649</u>	<u>6</u>	<u>3</u>
Increase in Net Position	607,635	224,667	90,535
Net Position			
Net Position - Beginning of Year	(519,516)	(744,183)	(834,718)
Net Position - End of Year	<u>\$ 88,119</u>	<u>\$ (519,516)</u>	<u>\$ (744,183)</u>

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In 2016/17, Total operating revenues increased from \$1.85 million to \$2.19 million for a \$341 thousand or 18.4 percent change. Total operating revenues increased 7.7 percent or \$132 thousand in 2015/16 from \$1.72 million to \$1.85 million. The increases for both years were a result of management's ongoing efforts to grow its membership base by hosting its popular Salon Series, inviting on air talent and guest speakers for fundraising drives, developing the underwriting portion of their operations, and additionally, in 2016/17, making improvements to its online donation page.

Underwriting, net increased in 2016/17 by 10.2 percent or \$55 thousand from \$550 thousand to \$605 thousand due to the two full-time underwriters employed the entire year. This allowed them to concentrate on securing more underwriting contracts. In 2015/16, Underwriting, net increased from \$535 thousand to \$550 thousand for a 2.6 percent or \$15 thousand change. The minimal change was attributed to the departure and replacement of personnel.

Membership dues, net increased in 2016/17 to \$1.09 million from \$839 thousand for a 29.5 percent or \$247 thousand increase. In 2015/16, Membership dues, net increased by 14.4 percent or \$106 thousand from \$733 thousand to \$839 thousand. The radio station's continued effort to automate the pledge payment process, the promotion of online giving, and becoming the exclusive National Public Radio (NPR) affiliate in the Monterey Bay area in August 2016, are the reasons for the increases.

In 2016/17, Total operating expenses increased 8.8 percent or \$144 thousand from \$1.63 million to \$1.77 million primarily from increases in salaries and benefits, indirect administrative support, memberships and subscriptions, and other operating expenses. Total operating expenses remained relatively flat in 2015/16. A slight decrease of 0.1 percent or \$2 thousand was the change.

Salaries and benefits increased 7.6 percent or \$50 thousand from \$656 thousand to \$706 thousand in 2016/17, as a result of previously vacant positions being filled the entire year and cost of living increases. In 2015/16, Salaries and benefits increased from \$637 thousand to \$656 thousand for a 3.0 percent or \$19 thousand change, mostly due to cost of living increases.

In 2016/17, Indirect administrative support, the portion of a licensee's general and administrative costs and facilities costs attributable to station operations, increased 9.2 percent or \$29 thousand from \$324 thousand to \$353 thousand. Indirect administrative support increased in 2015/16 from \$316 thousand to \$324 thousand for an increase of 2.4 percent or \$8 thousand. An increase in non-federal financial support is the reason for the increase in both years. More detailed information on Indirect administrative support can be found in Note 1 to the financial statements.

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Memberships and subscriptions in 2016/17 increased by \$20 thousand or 5.5 percent from \$356 thousand to \$376 thousand as a result of rising programming fees that are affected by audience size and the station's net income. In 2015/16, Memberships and subscriptions decreased from \$366 thousand to \$356 thousand for a 2.8 percent or \$10 thousand decrease due to timing.

Other operating expenses increased in 2016/17 by 16.0 percent or \$34 thousand from \$210 thousand to \$244 thousand. This was mainly a result of an increase in bank fees, equipment purchases and related legal services for the equipment purchase. In 2015/16, Other operating expenses decreased 11.0 percent or \$26 thousand from \$236 thousand to \$210 thousand. This decrease was a result of no major purchases of office furnishings and equipment, travel to national conferences was minimal, and inventory of thank you gifts was not replenished.

Significant Capital Asset and Long-Term Debt Activity

Capital Assets

In 2016/17, there were no capital asset additions. The sole change in capital assets was the annual depreciation amount. In 2015/16, there also were no capital asset additions, however, \$291 thousand in fully depreciated capital assets were retired along with the related accumulated depreciation. More detailed information about KAZU's capital assets can be found in Note 5 to the financial statements.

Currently Known Facts, Decisions and Conditions

Programming Costs

Management expects that NPR programming costs will continue to increase in 2017/18 as efforts will remain focused on expanding the membership base, developing the underwriting area, and adding programs to maintain local audience interest. As KAZU's revenues and expenses increase, so do the fees for programming based on a progressive fee schedule.

Equipment Purchases

Management expects to spend approximately \$40 thousand in 2017/18 related to the three FM translators that were recently purchased as well as to update studio automation equipment.

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Requests for Information

This report is designed to provide an overview of KAZU's finances for those with an interest in this area. Questions concerning any of the information found in this report or requests for additional information should be directed to:

Controller
University Corporation at Monterey Bay
100 Campus Center
Building 201, Suite 101B
Seaside, CA 93955

KAZU 90.3 FM
Financial Statements
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KAZU 90.3 FM
A Business-Type Activity of the
University Corporation at Monterey Bay
Statements of Net Position
June 30, 2017 and 2016

	2017	2016
Assets		
<u>Current Assets:</u>		
Receivables:		
Underwriting, net	\$ 113,599	\$ 79,424
Membership dues, net	1,238	126
Foundation	500	-
Other	185,640	-
Prepaid expenses	74,250	65,994
Total Current Assets	375,227	145,544
<u>Noncurrent Assets:</u>		
Capital assets, net	149,234	151,531
Total Noncurrent Assets	149,234	151,531
Total Assets	524,461	297,075
Liabilities		
<u>Current Liabilities:</u>		
Cash deficit	183,566	568,394
Accounts payable	43,667	44,069
Accrued salaries and benefits payable	46,004	50,888
Unearned revenue	163,105	153,240
Total Current Liabilities	436,342	816,591
Net Position		
<u>Net Position:</u>		
Net investment in capital assets	149,234	151,531
Restricted for:		
Expendable:		
Net gifts and donations	185,640	-
Unrestricted	(246,755)	(671,047)
Total Net Position	\$ 88,119	\$ (519,516)

The accompanying notes are an integral part of these financial statements.

KAZU 90.3 FM
A Business-Type Activity of the
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Statements of Revenues, Expenses and Changes in Net Position
Years Ended June 30, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Operating Revenues:		
Underwriting, net	\$ 605,440	\$ 549,502
Membership dues, net	1,086,380	839,098
Community service grants	146,429	138,064
Indirect administrative support	353,257	323,510
Other operating revenues	1,900	2,250
Total Operating Revenues	<u>2,193,406</u>	<u>1,852,424</u>
Operating Expenses:		
Salaries and benefits	706,132	656,069
Indirect administrative support	353,257	323,510
Rent	35,940	34,800
Contractual services	35,057	29,863
Utilities	22,719	19,001
Supplies and services	5,739	5,015
Promotion and advertising	54,835	49,003
Postage and delivery	9,600	12,164
Professional services	21,526	12,532
Conferences and meetings	19,400	23,290
Insurance	6,192	6,010
Repairs and maintenance	55,535	49,438
Equipment	26,769	15,817
Depreciation and amortization	2,297	2,825
Memberships and subscriptions	375,641	356,185
Other operating expenses	40,781	32,241
Total Operating Expenses	<u>1,771,420</u>	<u>1,627,763</u>
Operating Income	<u>421,986</u>	<u>224,661</u>

The accompanying notes are an integral part of these financial statements.

KAZU 90.3 FM
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Statements of Revenues, Expenses and Changes in Net Position, Continued
Years Ended June 30, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Nonoperating Revenues (Expenses):		
Gifts and donations, noncapital	\$ 185,649	\$ -
Realized gain on sale of securities	-	6
Net Nonoperating Revenues (Expenses)	<u>185,649</u>	<u>6</u>
Increase in Net Position	607,635	224,667
Net Position:		
Net position - beginning of year	<u>(519,516)</u>	<u>(744,183)</u>
Net Position - end of year	<u>\$ 88,119</u>	<u>\$ (519,516)</u>

The accompanying notes are an integral part of these financial statements.

KAZU 90.3 FM
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Statements of Cash Flows
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	2017	2016
Cash Flows from Operating Activities:		
Underwriting, net	\$ 577,700	\$ 539,015
Membership dues, net	1,085,268	841,066
Community service grants	147,534	146,429
Payments to vendors	(718,392)	(660,583)
Payments to employees	(711,016)	(660,004)
Other receipts	3,725	2,250
Net Cash Provided by Operating Activities	384,819	208,173
Cash Flows from Noncapital Financing Activities:		
Reduction in cash deficit	(384,818)	(208,179)
Net Cash Used by Noncapital Financing Activities	(384,818)	(208,179)
Cash Flows from Investing Activities:		
Proceeds from sale of investments	-	6
Net Cash Provided by Investing Activities	-	6
Net Change in Cash and Cash Equivalents	-	-
Cash and Cash Equivalents - Beginning of Year	-	-
Cash and Cash Equivalents - End of Year	\$ -	\$ -

The accompanying notes are an integral part of these financial statements.

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A Business-Type Activity of the
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Statements of Cash Flows, Continued
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	2017	2016
Reconciliation of Operating Income to Net Cash and Cash Equivalents		
Provided by Operating Activities:		
Operating income	\$ 421,986	\$ 224,661
Adjustments to reconcile operating income to net cash and cash equivalents provided by operating activities:		
Depreciation and amortization	2,297	2,825
Changes in assets and liabilities:		
Receivables, net	(35,787)	(10,131)
Prepaid expenses	(8,256)	(7,829)
Accounts payable	(402)	(7,395)
Accrued salaries and benefits payable	(4,884)	(3,935)
Unearned revenue	9,865	9,977
Net Cash Provided by Operating Activities	\$ 384,819	\$ 208,173
 Supplemental Schedule of Noncash Financing and Investing Activities:		
Contributions of investments	\$ -	\$ 532

The accompanying notes are an integral part of these financial statements

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NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Reporting Entity – KAZU 90.3 FM (KAZU) is a business-type activity of the University Corporation at Monterey Bay (Corporation), however, it must issue separate financial statements as required by the Corporation for Public Broadcasting (CPB). The Corporation is a nonprofit 501(c)(3) public benefit corporation organized in July 1994 to support the academic mission of the California State University, Monterey Bay (CSUMB or University). The Corporation is an auxiliary organization of the University and is presented in the University's financial statements as a component unit. The financial statements of KAZU are not intended to present fairly the financial position of the Corporation and the changes in its financial position and cash flows in conformity with accounting principles generally accepted in the United States of America.

Liquidity – KAZU has experienced positive cash flows from operations in recent years. The cash deficit on the Statements of Net Position has decreased and management anticipates that operations will continue to generate operating income or at least break even in future years. To date, KAZU's budget deficits have been funded by the Corporation's other operating activities and, if necessary, will continue to be covered in the future.

Basis of Presentation – The financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB). Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants, gifts, and similar items are recognized as soon as all eligibility requirements have been met.

Cash and Cash Equivalents – Cash and cash equivalents include all highly liquid investments purchased with original maturities of three months or less. KAZU currently has no cash and cash equivalents, only cash deficits.

Receivables – Receivables include underwriting fees due from customers, pledges due from members, receivables from Foundation and other. The underwriting and pledge receivables are shown net of the allowance for doubtful accounts. The Corporation uses the allowance method to account for uncollectible accounts receivable. The allowance for doubtful accounts is based on prior experience and management's analysis of possible bad debts.

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NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Capital Assets – Capital assets, consisting of leasehold improvements, intangible assets and equipment, are recorded at cost (or estimated historical cost) at the date of acquisition, or fair value at the date of donation in the case of gifts. Capital assets with a value of less than \$5,000 are expensed to operations. The costs of normal maintenance and repairs that do not add to the value of the asset, or materially extend its useful life, are expensed to operations. Related depreciation expense is shown in the Statements of Revenues, Expenses and Changes in Net Position.

Depreciation is calculated using the straight-line method using the half-year convention over the estimated useful life of the asset. Leasehold improvements are amortized using the straight-line method over the shorter life of the applicable lease or the economic life of the asset.

Estimated useful lives are generally as follows:

Leasehold improvements	10 – 30 years
Equipment	3 – 10 years
Computer software	5 years

Inexhaustible capital assets, such as the Federal Communications Commission (FCC) license held by KAZU, are not depreciated.

Compensated Absences – Compensated absences accrued are included in accrued salaries and benefits. The Corporation accrues annual leave for employees at rates based upon length of service and job classification.

Unearned Revenue – Unearned revenue includes revenue collected in advance of when it is earned on the CPB grants and underwriting. The CPB awards two installments during the grant cycle and any unearned balance is classified as unearned revenue.

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Notes to Financial Statements
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NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Position – The Corporation’s net position is required to be classified for accounting and reporting purposes into the following net position categories:

Net investment in capital assets includes capital assets, net of accumulated depreciation, less the outstanding principal balances of debt attributable to the acquisition, construction, or improvement of those assets (if any). At June 30, 2017 and 2016, there was no related debt.

Restricted, expendable consists of net position subject to externally imposed restrictions that can be fulfilled by the actions of KAZU pursuant to those restrictions or that expire by the passage of time.

Unrestricted consists of all other categories of KAZU’s net position. Unrestricted net position may be designated for use by management of the Corporation. These requirements limit the area of operations for which expenditures of net position may be made and require that unrestricted net position be designated to support future operations in these areas.

The Corporation has adopted a policy of utilizing restricted-expendable funds, when available, prior to unrestricted funds.

Classification of Current and Noncurrent Assets and Liabilities – The Corporation considers assets to be current that can reasonably be expected, as part of its normal business operations, to be converted to cash and be available for liquidation of current liabilities within twelve months of the Statements of Net Position date. Liabilities that can reasonably be expected, as part of normal business operations, to be liquidated within twelve months of the Statements of Net Position date are considered to be current. All other assets and liabilities are considered to be noncurrent.

Classification of Revenues and Expenses – The Corporation considers operating revenues and expenses in the Statements of Revenues, Expenses and Changes in Net Position to be those revenues and expenses that result from exchange transactions or from other activities that are connected directly to KAZU’s primary functions. Exchange transactions include charges for services rendered and the acquisition of goods and services. The Corporation also considers non-exchange transactions from membership dues and community service grants to constitute part of KAZU’s principal ongoing operations, and has accordingly classified them as operating revenues.

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NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Grant and Contract Revenue – Grant and contract revenue is received by the Corporation from governmental and private sources.

Community Service Grants – The CPB is a private, nonprofit grant-making organization responsible for supporting more than 1,000 television and radio stations.

The CPB distributes annual Community Service Grants to qualified public telecommunications entities. Community Service Grants are used to augment the financial resources of public broadcasting stations in order to enhance the quality of the programming of the station and expand the scope of public broadcasting services. Each Community Service Grant may be expended over one or two federal fiscal years as described in the Communications Act, 47 USC, Section 396(k)(7), 1993 Supplement (Act). Each grant must be expended within two years of the initial grant authorization.

According to the Act, funds may be used at the discretion of the recipient. The grants may also be used to sustain activities begun with Community Service Grants awarded in prior years. KAZU uses these funds primarily for broadcasting fees and the acquisition of programming.

Remaining unexpended portions of Community Service Grants are reported on the accompanying financial statements as unearned revenue. Certain guidelines must be satisfied to maintain grant eligibility and meet compliance requirements. These guidelines relate to the use of grant funds, record keeping, audits, financial reporting and licensee status with the FCC.

Indirect Administrative Support – Indirect administrative support consists of allocated institutional support incurred by the Corporation for which KAZU receives benefits. The fair value of this support is recognized in the Statements of Revenues, Expenses, and Changes in Net Position as indirect administrative support revenue and also as an operating expense. For the years ended June 30, 2017 and 2016, indirect administrative support was calculated using the Corporation's Sponsored Activities on-campus indirect cost rate negotiated with the U.S. Department of Health and Human Services. The approved on-campus rate was modified to exclude certain cost components, and then applied to total expenses excluding non-cash expenses, equipment, and rent per CPB instructions.

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NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Pledges and Contributions – KAZU engages in special fundraising events where part of the price of the ticket is a donation and part is for direct benefits received. KAZU also holds on-air and mail pledge drives, where, as an incentive to pledge, premiums (such as mugs, t-shirts, etc.) are given away. The costs of these premiums or direct benefits are not considered fundraising costs that should be applied against gross proceeds received from the person receiving such direct benefits or premiums. Because the amounts involved are not considered material, management has recorded the cost of premiums and direct benefits as fundraising costs and the proceeds at their gross amounts.

Contributions including unconditional pledges to give and membership receipts are recognized as revenue in the period received or given. Uncollectible pledges are not enforceable against the contributors, therefore an allowance for uncollectible contributions is provided based upon KAZU management analysis of prior collection history and type of contribution. All member pledges receivable are promises to give within one year as of June 30, 2017 and 2016. Contributions and collected pledges are unrestricted as their usage is not limited to specific activities of the radio station.

Use of Estimates – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassifications – Certain reclassifications have been made to the prior year financial statements to conform to the current year presentation.

Income Taxes – The Corporation is qualified as a tax-exempt organization under the provision of Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes on related income.

Subsequent Events – Events subsequent to June 30, 2017 have been evaluated through October 26, 2017, which is the date the financial statements were available to be issued. Management did not identify any subsequent events that required disclosure.

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NOTE 2. DEPOSITS AND INVESTMENTS

The activities of KAZU are conducted through the checking account of the Corporation. The Corporation's audit report contains the required GASB disclosures for deposits and investments.

NOTE 3. RECEIVABLES

Receivables and allowance for doubtful accounts at June 30, were as follows:

	<u>2017</u>	<u>2016</u>
Underwriting	\$ 117,113	\$ 81,808
Membership dues	1,276	130
Foundation	500	-
Other	185,640	-
Allowance for doubtful accounts	<u>(3,552)</u>	<u>(2,388)</u>
Receivables, net	<u>\$ 300,977</u>	<u>\$ 79,550</u>

NOTE 4. PREPAID EXPENSES

Prepaid expenses at June 30, were as follows:

	<u>2017</u>	<u>2016</u>
Programming and broadcasting	\$ 67,569	\$ 64,697
Fundraising and underwriting	<u>6,681</u>	<u>1,297</u>
Total prepaid expenses	<u>\$ 74,250</u>	<u>\$ 65,994</u>

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NOTE 5. CAPITAL ASSETS

Capital asset activity was as follows for the years ended June 30:

	2017			
	Beginning Balance	Additions	Reductions/ Transfers	Ending Balance
Nondepreciable Capital Assets:				
Intangible assets	\$ 148,349	\$ -	\$ -	\$ 148,349
Total Nondepreciable Capital Assets	148,349	-	-	148,349
Depreciable Capital Assets:				
Equipment	111,267	-	-	111,267
Leasehold improvements	18,696	-	-	18,696
Total Depreciable Capital Assets	129,963	-	-	129,963
Less Accumulated Depreciation and Amortization:				
Equipment	(108,085)	(2,297)	-	(110,382)
Leasehold improvements	(18,696)	-	-	(18,696)
Total Accumulated Depreciation and Amortization	(126,781)	(2,297)	-	(129,078)
Capital assets, net	\$ 151,531	\$ (2,297)	\$ -	\$ 149,234

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NOTE 5. CAPITAL ASSETS (Continued)

	2016			
	Beginning Balance	Additions	Reductions/ Transfers	Ending Balance
Nondepreciable Capital Assets:				
Intangible assets	\$ 148,349	\$ -	\$ -	\$ 148,349
Total Nondepreciable Capital Assets	<u>148,349</u>	<u>-</u>	<u>-</u>	<u>148,349</u>
Depreciable Capital Assets:				
Equipment	402,744	-	(291,477)	111,267
Leasehold improvements	18,696	-	-	18,696
Total Depreciable Capital Assets	<u>421,440</u>	<u>-</u>	<u>(291,477)</u>	<u>129,963</u>
Less Accumulated Depreciation and Amortization:				
Equipment	(396,737)	(2,825)	291,477	(108,085)
Leasehold improvements	(18,696)	-	-	(18,696)
Total Accumulated Depreciation and Amortization	<u>(415,433)</u>	<u>(2,825)</u>	<u>291,477</u>	<u>(126,781)</u>
Capital assets, net	<u>\$ 154,356</u>	<u>\$ (2,825)</u>	<u>\$ -</u>	<u>\$ 151,531</u>

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NOTE 6. PENSION PLAN

KAZU, through the Corporation, participates in a defined contribution multi-employer pension plan for employees. The Corporation contributed 10% of an eligible employee's salary to the plan in 2016/17 and 2015/16. Eligible employees are defined as all regular full-time and regular part-time employees who have reached 21 years of age and completed six months of service. There is immediate vesting upon eligibility. Contributions are invested in the Teachers Insurance and Annuity Association and College Retirement Equities Fund (TIAA-CREF), at the option of the covered employee. Contributions to the plan directly attributable to KAZU personnel for the years ended June 30, 2017 and 2016 amounted to \$49,395 and \$38,870, respectively. Employee contributions for the years ended June 30, 2017 and 2016 were \$44,923 and \$38,664, respectively.

In 2014/15, KAZU, through the Corporation, added a 457 Vacation Conversion Plan. The Plan is administered by Public Agency Retirement Services (PARS). Eligible employees can defer a portion of their unused vacation into the Plan and contributions are then invested in investment options through John Hancock Retirement Services. Eligible employees are defined as all regular full-time and regular part-time employees having completed four years of service who have in excess of 160 vacation hours and have taken 40 vacation hours over the previous twelve months. There were no employee contributions for the years ended June 30, 2017 and 2016.

NOTE 7. LEASE COMMITMENTS

In April of 2005, KAZU entered into a tower facilities lease with HH tower. The initial term of the lease covered the period from January 1, 2005 to December 31, 2009 and was extended through December 31, 2014 and then again through December 31, 2019.

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NOTE 7. LEASE COMMITMENTS (Continued)

At June 30, 2017, the future minimum lease payments for the tower facilities were as follows:

<u>For the Years Ending June 30,</u>	
2018	\$ 37,242
2019	38,550
2020	<u>19,608</u>
Total	<u>\$ 95,400</u>

The payments remitted to HH Tower were \$44,822 and \$43,415 for the years ended June 30, 2017 and 2016, respectively. Of these amounts, \$35,940 and \$34,800 were for tower lease payments for the years ended June 30, 2017 and 2016, respectively, and the balance of the payments were for utility expenses.

Supplemental Information

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Supplemental Information
Years Ended June 30, 2017 and 2016

	Program Services	Support Services		Total
	Production & Broadcasting	General & Administrative	Fund Raising & Underwriting	
Operating Expenses:				
Salaries and benefits	\$ 246,110	\$ 115,492	\$ 344,530	\$ 706,132
Indirect administrative support	-	353,257	-	353,257
Rent	35,940	-	-	35,940
Contractual services	6,995	-	28,062	35,057
Utilities	19,893	1,352	1,474	22,719
Services and supplies	2,230	2,178	1,331	5,739
Promotion and advertising	34	236	54,565	54,835
Postage and delivery	50	1,343	8,207	9,600
Professional services	11,526	10,000	-	21,526
Conferences and meetings	8,611	1,098	9,691	19,400
Insurance	-	6,192	-	6,192
Repairs and maintenance	55,435	85	15	55,535
Equipment	24,186	2,583	-	26,769
Depreciation and amortization	2,297	-	-	2,297
Memberships and subscriptions	355,261	423	19,957	375,641
Other operating expenses	1,454	17	39,310	40,781
Total Operating Expenses	\$ 770,022	\$ 494,256	\$ 507,142	\$ 1,771,420

See independent auditors' report.

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Supplemental Information, Continued
Years Ended June 30, 2017 and 2016

Schedule of Functional Expenses for the Year Ended June 30, 2016

	Program Services	Support Services		Total
	Production & Broadcasting	General & Administrative	Fund Raising & Underwriting	
Operating Expenses:				
Salaries and benefits	\$ 206,208	\$ 89,625	\$ 360,236	\$ 656,069
Indirect administrative support	-	323,510	-	323,510
Rent	34,800	-	-	34,800
Contractual services	8,300	-	21,563	29,863
Utilities	16,600	2,401	-	19,001
Services and supplies	1,928	1,830	1,257	5,015
Promotion and advertising	495	-	48,508	49,003
Postage and delivery	40	47	12,077	12,164
Professional services	2,532	10,000	-	12,532
Conferences and meetings	8,102	1,013	14,175	23,290
Insurance	-	6,010	-	6,010
Repairs and maintenance	49,370	-	68	49,438
Equipment	14,411	-	1,406	15,817
Depreciation and amortization	2,825	-	-	2,825
Memberships and subscriptions	335,208	179	20,798	356,185
Other operating expenses	2,360	50	29,831	32,241
Total Operating Expenses	<u>\$ 683,179</u>	<u>\$ 434,665</u>	<u>\$ 509,919</u>	<u>\$ 1,627,763</u>

Note to Supplemental Information:

The Schedules of Functional Expenses for the years ended June 30, 2017 and 2016 are presented in a format prescribed by the Corporation for Public Broadcasting.

See independent auditors' report.