

DEVELOPMENT DIRECTOR In the Des Moines Office

Iowa Public Radio seeks a Development Director to take our mission to the next level and achieve our plans for growth in membership and revenue.

STRATEGIC GOALS:

- Deliver programming excellence – statewide and beyond
- Innovation in a changing environment
- Building a financially stable and well-respected statewide institution
- Grow audience and building community
- Maintain excellence in technology and program delivery

WHO YOU ARE:

- Leader
- Networker
- Creative
- Sophisticated
- Fun
- Inspiring

SUMMARY:

Play a key role in developing and implementing strategies to increase membership, corporate sponsorship, major donor revenue, while building a portfolio of prospects, including individual donors, foundations and corporate funders.

KEY RESPONSIBILITIES:

- Fund Development
- Management
- Marketing, Events and External Communications
- Planning, Research and Reporting

QUALIFICATIONS:

- 4 Year Degree
- 7-10 years experience in non-profit fundraising and fundraising management with demonstrated success
- 5 years management experience including staff, program and budget oversight
- Experience using donor software such as Agilon, Sungard Advance or Blackbaud Raiser's Edge
- Outstanding written and verbal communication skills
- Comfortable with public speaking
- Project management skills
- Experience with moves management for donor cultivation
- Direct mail experience

DEVELOPMENT DIRECTOR
In the Des Moines Office

BENEFITS:

- Salary Range: \$85,000 - \$100,000
- Relocation assistance is available
- Cell phone allowance
- Laptop
- Mileage reimbursement

APPLICATION PROCESS:

To apply, e-mail Kristin.Lowe@aureon.com.

Iowa Public Radio is an Equal Opportunity Employer.